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NOW & THEN

NEWS

Members' Attention called to Assessment

Published monthly in the interest of the members of
the Now & Then
Association

JANUARY
1912

COAL THAT GIVES

SATISFACTION

GEORGE W. PICKERING

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The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large field.

To...

Salem, Mass., Jan. 1, 1912

Dear Sir and Brother:

You are hereby notified that the Dues for the Quarter ending Mar. 31, 1912, amounting to $1.25 ARE NOW DUE IN ADVANCE.

A. I. RICHARDSON, Fin. Secretary
261 Essex Street.

Received Payment, ...*Fin. Secretary*

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 151

Salem, Mass., January 1, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund***, is now due and must be paid on or before ***Monday,***

January 22, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES JANUARY 22, 1912

Received from..*the above assessment.*

....*Fin. Secretary.*

The Now & Then News

Volume 3. Salem, Mass., January 1912 Number 1

"THE BOARD" SUPPER.

"The Board" held its regular annual convocation at Franklin hall on Dec. 20, 1911, and as usual several Now and Then members got past the committee on credentials. The list of members present included the following: Robert W. Hill, Hon. William D. Chapple, Willard B. Porter, Harry E. Webber, Walter F. Barton, Albert Jenks, Albert Pierce, Herbert Osborn, Charles C. Handy, Edwin W. Dennis, Harry E. Flint, Willis S. Perry, Dr. Benj. F. Sturgis, Jr., Howard B. Sawyer, Dr. Charles W. Morse, Vincent S. Peterson, Arthur E. Fisk, Charles E. Hayford, Ernest P. Lane, William S. Felton, Frank T. Goodell, Edwin F. Woodman, Charles H. Very, Nathaniel T. Very, William P. Gove, John F. Cabeen, Charles F. M. Watts, Roy H. Townsend, George Upton, Leroy H. Grindal, J. Stoddard Williams, Jr., John D. H. Maguire, George Merrick, Martin D. W. Hoyt, George Taylor, Denton G. Brokaw, Harry W. Kimball, George E Teel, Irving K. Annable, Harry P. Gifford, C. A. Whipple, Frank W. Delano, Frank A. Neff, Wm. M. Jelly, B. Parker Babbidge, James H. Trow, Charles M. Philbric, John Danforth and others.

"JOE" IN CHARGE.

Joseph H. Dillon, one of our well-known members who went to his home in Louisburg, Cape Breton, because of sickness, is now able to be out.

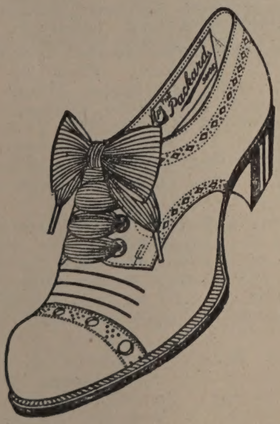
He has secured a position as "paymaster and commissary" in one of the logging camps near his home and has full charge of purchasing all the goods, feeding the men and also acts as paymaster on pay day.

PROSPECTIVE MEMBER.

Past President Charles F. M. Watts is the happy father of a lusty little fellow, who arrived about a month ago. Charlie is already looking forward to enrolling him under the Now and Then banner.

THE SICK LIST.

The following members are reported on the sick list by Recording Secretary Gifford: William E. Curtis from Nov. 23; Arthur M. Purdy from Oct. 30; Richard H. Lander from Nov. 23; Herbert C. Andrews from Nov. 25; Albert Jenks from Dec. 8.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

December Meeting

President Adelbert Dennett presided at the December meeting, which was held in the main hall on Wednesday evening, December 13. There was a good sized delegation of members in attendance. Every officer and director answered to the roll call.

The records were read and approved and Messrs Arthur M. Purdy, William E. Curtis, Richard H. Lander, Herbert C. Andrews and Carl W. Burnham were reported on the sick list.

The application of Raymond L. Cleveland of Danvers was received and referred to an investigating committee.

The treasurer reported a balance of $250 in the contingent fund.

The pool and billiard committee reported that its receipts for the past month had been $24.56.

A report from the house committee showed that $11 had been received at the cigar counter during the last month.

Sewell J. Crawford, who has removed out of town, tendered his resignation, and the same took effect, under the by laws.

The fair committee reported progress.

A report of progress was received from the special committee in charge of the dance series.

Five members who were delinquent in their dues were dropped from membership, under the vote of the previous meeting. Each had been notified by registered mail, but failed to make any response to the letter.

An amendment to Article IV, Section Four, was introduced and will be acted upon at the January meeting. In brief it provides that the salary of the treasurer be increased from $50 to $75 per annum. The full text of the amendment will be found in another column.

The following nominations for officers were made, the same to be voted upon at the January meeting:

For president— Harry A. Taylor.

For vice president, (one to be elected) —William M. Osgood, William H. Sanborn, Frederick P. Willard.

For recording secretary—Harry P. Gifford.

For financial secretary—Albert I. Richardson.

For treasurer—J. Stoddard Williams, Jr.

For member of finance committee, (three years)—Charles F. M. Watts.

For directors, (nine to be elected)—Charles E. Hayford, Frederick A. Broughton, John H. Seale, Harry A. Taylor, William M. Osgood, Frederick P. Willard, William H. Sanborn, J. Stoddard Williams, Jr., Harry P. Gifford. Albert I. Richardson, Albert F. Wardwell, Charles N. Prime, Clarence Briggs, Arthur P. Shepard.

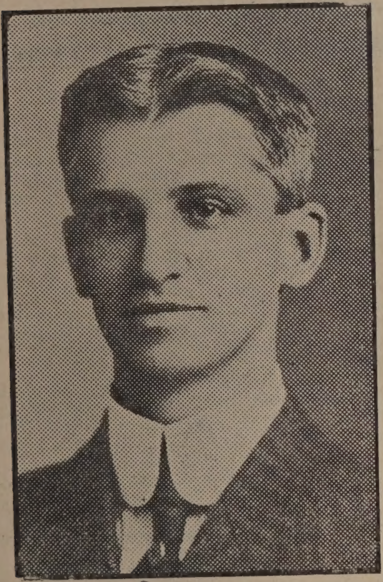
It was voted that an election committee of five be appointed by the chair, they to collect, sort and count the ballots; that the election be by Australian ballot and the polls be opened at 8 o'clock and remain open at least one-half hour.

President Dennett appointed the following committee to have charge of the election:—George Taylor, Charles E. Ebsen, Frederick T. Johnson, Arthur H. Palmer and Frank T. Goodell.

William H. Wybert has removed to 88 Gilman street, Somerville, Mass.

Twenty-second Pres.

On the evening of Jan. 13, 1909, Justin D. Hanscom was elected the 22d president of the Now and Then association and with him were elected Frederick T. Johnson, as vice president; Harry P. Gifford as secretary and J. Stoddard Williams, Jr., as treasurer, together with a board of directors.



JUSTIN D. HANSCOM.

During the year, which was successful for the association, two events occurred. One was a minstrel show, under the direction of the president and the other was the entertainment of the Cruiser Salem crew.

The latter was something unique in the association history. The scout cruiser, named for our city, was in Salem to be presented with gifts from the citizens and for a week the city was alive with attractions for the sailor boys.

Not to be outdone, the association set aside an evening for the entertainment of the petty officers and members of the crew and a fine vaudeville show was presented, followed by a lunch and a social time.

That the occasion was enjoyed goes without saying and the Now and Then association and the crew of the Salem became great friends.

During the latter part of the evening, the officers of the ship, who had been dining at the Salem club as the guests of the Salem Marine society, visited the house and Capt. Key, the commander, made a very pleasing little speech.

Later, during the stay of the Salem, the petty officers entertained the officers of the association at lunch aboard the cruiser in the harbor.

To show their appreciation of the courtesy extended by the association during the stay of the ship in Salem harbor, the members of the crew raised a fund, and on Dec. 3, 1909, presented the association with a handsome loving cup, which occupies a prominent spot in our parlor. A delegation representing the ship came to Salem to make the presentation.

Justin D. Hanscom, our 22d president, was born in Salem, May 22, 1869, and received his education in the schools of his native city.

After finishing schooling, he secured a position in the office of Wallis, Killam & Bray, shoe manufacturers, at Beverly, where he was employed a short time.

He next entered the employ of Almy, Bigelow & Washburn and was with that concern during the early days of the Now and Then association. He attended some of the earlier meetings, before a list of members was kept and enjoyed some of the suppers at the Lafayette house and other places, but never enrolled as a member. He came near being an original member.

The only reason he did not join, was because about the time the association was getting into shape, so as to know "who was who" as regards membership, he left the employ of the concern, and went with the Chebacco Tanning Co., remaining with this company until 1900, when he removed to New York city.

In the "big town" he was associated with the Waterman Fountain Pen Co., and remained with the company for five years, but in 1905 came back to Salem and entered the employ of the Essex Tanning Co., with which concern he is now connected.

Mr. Hanscom is not a member of any secret society, but has given much time and done much work for the Now and Thens. He joined the association, originally May 14, 1900, and resigned Feb. 11, 1903, because he was in New York. He "took on" again on March 8, 1905, and

Are Your Valuables Safe?

Safe Deposit Boxes
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'

since that time has served as follows: Director 1907, 1908 and 1909; vice president, 1908, and president 1909.

Mr. Hanscom is a veteran Cadetman, having served but a little short of nine years in the corps and always as musician in Co. A. He at one time was detailed as principal musician and organized a first class drum corps.

As a musician Mr. Hanscom has much ability and not only has he directed and staged several successful minstrel shows for the Now and Then association, but his services have been in demand by other organizations.

He is also connected at the present time with the Salem Cadet band, being snare drummer. Mr. Hanscom can play several musical instruments and his spare time is pretty well taken up in band and orchestral work with Leader Missud's musicians.

Mr. Hanscom is married and lives on Green street, South Salem. He takes an active interest in Now and Then affairs.

COMING EVENTS.

Wednesday evening, Jan. 3.—First of the 1912 dancing parties in the dance series. Walsh's orchestra will furnish the music.

Sunday afternoon, Jan. 7, at 3 P. M.—Second rehearsal of the Phillips Academy Orchestral club. Open to members and friends. Those who missed the last one should be sure and be on hand. It is a musical treat.

Wednesday evening, Jan. 10.—Annual meeting and election of officers.

Wednesday evening, Jan. 31.—Annual banquet of the association. A good time and good speakers.

Joe Boettner has emigrated from Alabama and is now located at 3 Union Park, Boston, Mass.

THE DANCE SERIES.

On the evening of Dec. 6, the second in the series of winter dancing parties, under association auspices, was held in our hall. The attendance was not up to previous occasions.

There were several things to cause this, as the United Shoe Machinery Co. was having a minstrel show at Beverly, the Normal school girls, who attend in goodly numbers, were conducting a dancing party under their own auspices, and several other events served to attract.

Adams Academy orchestra furnished the music and those who attended the affair report a delightful time. The party, notwithstanding the small attendance, was a very social affair.

Many members of the association dance, and one of the surprising things is that they patronize other dancing parties and let affairs under the association auspices, slip past.

Our parties are attended by some of the nicest young people in Greater Salem and the managers are doing everything possible to give everyone who attends an enjoyable time. Do your little mite towards the success of the series, by attending.

The remainder of the series is scheduled as follows: Wednesday evening, Jan. 3; Thursday, Jan. 25; Wednesday, Feb. 14 (Valentine night); Tuesday, March 5; Wednesday, March 27; and Wednesday, April 18.

The committee in charge of the series is composed of Frederick P. Willard, Fred Southwick, Arthur P. Shepard of Marblehead, Leon Hosley of Beverly, Arthur Briggs, A. L. Nichols of Peabody and C. A. Billings.

Mr. and Mrs. Harry D. Wheeler of Salem, are rejoicing over the arrival of a little daughter.

IMPORTANT NOTICE.

Salem, Mass., Jan. 1, 1912.

The following amendment was presented at the last meeting and will be acted upon at the meeting to be held Wednesday evening, Jan. 10.

"Amend Article IV, Section 4, by striking out the word "Fifty"' and inserting the words "Seventy Five," so the section will read:

"Section 4. Treasurer. The Treasurer shall receipt for all moneys paid to him by the Secretary; keep a full and correct account of his receipts and expenditures; he shall pay all orders drawn on him by the President, attest by the Secretary, for such Benefits as the By-Laws provide and such bills as may be approved by the Finance Committee and Directors, and at the annual meeting in January, present a written report of the financial condition of the Association. He shall receive as salary the sum of Seventy-Five Dollars annually, payable in January and July. He shall give bond for the faithful discharge of his duties in such amount and with such sureties or in such surety company as the Board of Directors shall elect."

Signed, Harry E. Webber.
George Taylor,
Attest, Harry P. Gifford, Recording Secretary.

TIME TO MAKE GOOD.

If you agreed to contribute $1.50 towards a course of entertainments, when visited by the solicitor, now is the time to make good. A number of members said "Yes," but have not come across with the "long green." Unless the committee gets 400 "paid in advance," subscriptions no course will be held. The committee now has over 300 and asks the tardy ones to pay up before Jan. 8. If you didn't agree to chip and desire to attend the series, you are at liberty to change your mind and produce the necessary. Messrs. F. P. Willard, G. W. Full and Anton Ebsen of the entertainment committee, the janitor, W. A. Kimball of the house committee, or the MAN WHO SAW YOU will take the money and see that you get your ticket.

The **NOW & THEN NEWS**

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

JANUARY 1912

TOTAL MEMBERSHIP 739

We are starting upon a new year, and also upon a new epoch in association history. Let us all pull together and make this year, the 26th of our existence, the most successful we have ever had.

As the last meeting of the association, Recording Secretary Gifford brought out the fact that for the second time in our history, the membership list would show a loss, rather than a gain, when the annual reports are read.

Does this signify that the association is losing ground? No, only in the total number of members. Then why this loss, perhaps you may ask. Why? First, the association has a larger membership, and some of our young men, not have settled down for life, are moving about. In the majority of cases, as far as resignations are concerned, the men who have relinquished their membership have moved far away from Salem, and have thought best, for that reason, to withdraw.

The second source of loss this year has been delinquents. For the first time in the association history, the organization has taken a firm stand in the matter of men behind in their dues.

For years it was the custom to drag these people along "because they cost nothing to carry and we may sometime get their back dues" was the argument.

But now the association members, hearing the same old list of names brought up time and time again, have started in to drop off these men, and quite a large number have been dropped this year.

No one who could not, through force of circumstances, pay their back dues has been dropped, for no organization is more lenient with members who have "hard luck," but the chronic delinquent is better off the rolls than on, and the membership roll looks healthier with their names erased.

So it can be said that while the membership return may show a smaller number, in reality the organization is healthier.

We are starting a new year, so let us all put our shoulder to the wheel and make things hum.

At the next meeting, as soon as the result of the ballot has been announced, the new president will take the reins and Adelbert Dennett will lay down the gavel and join the list of past presidents.

Mr. Dennett has been a member of the association many years, and, while some of the younger members may not realize it, has been a hard worker in the cause of the association, serving on many of the committees which raised the larger part of the fund for the new building.

Mr. Dennett has made an excellent president, conducted business with promptness and dispatch, and may well feel proud of the record he leaves.

When you hear anyone passing a "knock" at the Now and Then News proprietors, and saying that they are getting rich on the proposition, and the association is getting no financial benefit from the publication, just remind them that in 1910 the paper saved $107.98 in printing and postage for the association and will make a better showing this year.

This is No. One of Volume Three of the Now and Then News. The first year we ended Volume One with the November issue, making 12 numbers in that volume. This year ended Volume Two with the December number, making 13 numbers in that volume. The reason for this change is to commence each volume with each president's term, and thus include his whole year in a volume. In the other way one month of one president's term and 11 months of his successor was included in a volume.

We congratulate Vice President Taylor upon the success of his latest effort in the play writing line, "The Bohemians," which was presented in this city last month.

Happy New Year to all.

"BILL" DIDN'T LAND.

William W. Lundgren, who aspired for a seat in the aldermanic board of the city of Beverly, from Ward Five, failed of election. There was a field of five candidates for the position.

If you want to attend that series of entertainments and have not chipped your $1.50, come up at once. The committee wishes all money in by Jan. 8. See announcement in other portion of this issue.

The Primo Shoe Form Co., of which Samuel C. Mason is manager, remembered the Now and Then News with a handsome calendar.

The annual meeting will be held in the billiard and smoking rooms. The hall is let that evening for a Hebrew wedding.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

Trip to New Orleans

A flying trip of 3500 miles through 11 states, in a magnificently appointed special train, with five most enjoyable and instructive days in the city of New Orleans, was the good fortune which came to the recording secretary during November last.

Our party of 61 left the South station, Boston, on Saturday, Nov. 18, at 1.30 P. M., and were speeding across Massachusetts, when at South Spencer we came to a stop and upon investigating, discovered that our locomotive had broken a piston rod and was disabled.

Imagine the expressions of the engineer and firemen, who had been specially picked to run our train and had spent hours in polishing and tuning up their engine, to have to fall by the wayside inside of an hour and a half after starting.

After an hour's delay we were hauled into Springfield by a small engine, there to be picked up by two jumbos, which snaked us over the Berkshire hills in record time and from Albany, all through the night, kept us moving at 60 miles an hour.

Sunday morning we awoke in Gallion, Ohio, and found our train plastered with snow from the blizzard we had been through during the night.

All day Sunday was spent speeding through those prosperous farming states of Ohio and Indiana to Mattoon, Illinois, where we were taken in charge by the Illinois Central railroad, two hours behind our schedule.

They had been awaiting us and promised a record run to New Orleans, which they certainly made, as they landed us there on Monday morning at 10 o'clock, just two hours behind, as they had taken us.

Monday morning we awoke in a decidedly different climate with the thermometer round 70, and the semi-tropical foliage and plants delightfully green and abundant.

We also found much to interest us, as we sped down through Mississippi, in the cabins of the colored people, and the country towns and villages which we passed through.

On arrival at New Orleans we were greeted most cordially by the committee on accommodations and transported to our hotels and rooms. The balance of the afternoon was spent in getting settled and looking about to get our bearings.

Some of our party gathered at 5 o'clock for a personally conducted tour to a few of the many points of interest, under the guidance of a most entertaining native, who showed us the ropes for a couple of hours, during which we whetted our appetites for the

Most Democratic Dinner

it was ever my pleasure to attend.

This was held at "Milay's," for men only, and while it is a suggestive distinction, is entirely harmless, as the only female seen was the aged cook who made her appearance about 10 o'clock, for the sole purpose of shaking hands with the company and wishing each one good night.

"Milay's" is an ancient tavern having two long tables each seating 24 and the variety and excellence of the dinner was only equalled by the sociability of the party gathered together.

At our table were bank men from the four corners of the country and the ex-

Overcoats

Distinctive Models and Fabrics

That appeal, to the well groomed
Your sense of correctness
Your ideà of gentility
Your belief in economy
Come in and see them. We shall take pleasure in the mere showing.

PALMERS CLOTHING HOUSE

247 & 249 Essex St. Salem

change of ideas and experiences was beneficial to us all.

Tuesday morning the convention opened and the welcoming address of the mayor, assuring the delegates that the police had strict orders not to arrest any of the visiting bankers, gave a reassuring sense of the good time ahead of us.

The technical parts of the program are eliminated from this sketch, as not being of particular interest and besides were printed in full in various papers and magazines.

A very brief account of the social side of the convention may be of intrest, so here goes.

Tuesday evening the delegates were royally entertained at the Country club, which is splendidly located and very well adapted for the program, which included music, refreshments and fireworks galore.

Wednesday evening was devoted to a grand ball and the New Orleans papers referred to it as the most gorgeous social event ever held in the French Opera house and that is going some, as the people of this old city make a study of the social side of life and are experts in the art of entertainment.

The display of wealth and beauty was only excelled in my experience by the Inaugural ball at Washington in 1909.

Thursday afternoon four Mississippi river boats, each accommodating from 700 to 800 steamed down the "Father of Waters" (which by the way has the consistency of a cup of coffee) to Kenilworth sugar plantation, where the process of sugar making, from the cutting of the cane to the shipping of the bagged sugar was shown and explained by true southern gentlemen.

A heavy thunder shower coming up while the whole crowd were ashore, quickly turned the dust into ankle deep mud, and worked havoc with the open work stockings of the ladies to say nothing about the millinery.

On returning to the city about 7 P. M., I had the pleasure of attending a meeting of Louisiana lodge F. A. and A. M., and witnessing a third degree.

Friday was spent in doing those things (and places) which he had left undone and closing up the business of the convention.

In the evening, theatre tickets having been presented to each delegate, the various play houses were the centre of attention. At midnight you may believe that a tried but happy delegation left for their homes.

What Was Our Dismay

on Saturday morning to find that the dining car, attached to our section, had met with such a bad case of hot box that it was necessary to abandon it during the night, and it was not until our appetites were getting very evident that we picked up another, but not so elaborately stocked as the first one.

However, we tore up the menus and got down to plainer and probably healthier fare and commenced to look forward to Boston and good baked beans and brown bread.

A brief stop at Chattanooga, Tenn., and dinner at the Hotel Patten, said to be the finest hotel in the south, and I believe it, followed by a cake walk by the colored help, made a pleasant break in the homeward journey.

Just a word about the city of New Orleans. It is like a bit from the "Old world" and I believe peculiar to itself. Situated on the bank of the river, which rises from three to 10 feet above the street level, it was until within a few years mostly under water.

A new and complete system of sewers has worked wonders, and now it is the equal of any from a sanitary point of view.

NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

The "old city" or that part which dates back to French and Spanish times is a conglomeration of narrow streets, low balconied houses, court yards and plazas unique and very interesting. This quarter is full of French and Spanish restaurants, whose style of cooking and serving furnish no end of enjoyments to northern people.

One of the most interesting buildings is the old "St Louis hotel" now in a state of decay and fast falling to pieces, but still retaining enough of its originality to carry one back to the palmy days "before the war," when the rich plantation owners were accustomed to spend two or three months of the winter and also fabulous sums of money in enjoyment here.

The centre room, similar to the dome room at the United States capitol, was the centre of activity, as it was here that the planters were wont to gather and purchase slaves who were auctioned off on a block, which is still there, and back of which is the original slave pen.

Other places of interest being the United States mint, old French cemetery, the river docks, French market and Royal street, the shopping centre of past days.

Through the centre of the city runs a magnificent boulevard called Canal street, which divides this section from the "new city," which is a typical modern city and has several large and well appointed hotels, many splendid residences and parks and the most elaborate and well kept cemeteries of any city in the country.

This account would be incomplete without some tribute to the hospitality shown the delegates by every one with whom we came in contact, and was particularly noticeable from the street car conductors, policemen, newsboys and all the business people, who certainly lived up to their reputation for "Southern hospitality."

I hope that every reader of this short story may sometime have the opportunity to make a visit to this city and feel sure that it will be most enjoyable and will amply repay one for the trip.

Harry P. Gifford.

SANBORN WITHDRAWS

William H. Sanborn, nominated for vice president of the association, has withdrawn from the contest, owing to business reasons.

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing
a Specialty

ALLEN & JONES, 129½ Essex St. Salem

Now & Then Pins
75 CENTS
EACH

G. Willis Whipple & Co.
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290 ESSEX ST. SALEM, MASS.

OVER 25,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

Our Annual Election

At the next meeting of the association, scheduled for Wednesday evening, Jan. 10, the election of officers will take place. This is an important meeting, for the members will choose the men they desire to have charge of affairs during the next year.

While in the majority of instances there is but one candidate, still there is a most interesting contest on for the vice presidency, between William M. Osgood, William H. Sanborn and Frederick P. Willard. The friends of each are working hard in favor of their man and there will probably be a big vote cast.

The only other contest is for directors, where there is a field of 14 candidates, from which nine will be selected. Included in the 14 candidates, are the aspirants for election as president, vice president, the secretaries and treasurer. Under state law these men have to be balloted upon separately for directorship. That is their names cannot be placed upon the ballot under the heading, for instance, of "For president and director" as was done some years ago, the insurance commissioner notifying the organization that such a method was not in accordance with the laws of the commonwealth.

The by-laws of our association does not compel the election of any of the officers to the board of directors, but says that they "may" be elected to the board of directors.

In the past, however, they have always been elected to the board, excepting last year, when a new office was created, that of financial secretary, and at the election Mr. Richardson, who was selected for that office, failed of an election to the directors. This is the only instance in recent years where an officer has not been chosen to the board and was not for any reasons advanced against Mr. Richardson, but simply happened by chance.

In order that the members may know for whom they are voting the Now and Then News prints the date each man joined the association and the record of each candidate, as far as ELECTIVE OFFICE in the association is concerned.

Many of the following men have served faithfully on committees, but the editors have no list from which to compile this information.

It may happen that in the following list a man may have served in an elective office and yet done no committee work of importance, or he may have served on important committees and yet never held an elective office.

The list:

Harry A. Taylor, candidate for president, joined the association Feb. 12, 1896, and has served as a director in 1904 and this year and is also vice president.

William M. Osgood, candidate for vice president, joined the association May 10, 1899, and is at present a director and member of the finance committee.

Frederick P. Willard, candidate for vice president, joined the association Feb. 11, 1903, and has never held elective office.

Albert I. Richardson, candidate for financial secretary, joined the association Dec. 11, 1907, and was elected financial secretary to serve from Jan. 1, 1911.

Harry P. Gifford, candidate for recording secretary, joined the association April 11, 1894, served as a director from Jan. 13 to Feb. 10, 1897, and from 1904 to date. Was elected secretary Feb. 10, 1897, and served as such until Jan. 1, 1911, when the office was divided and he was elected recording secretary.

J. Stoddard Williams, Jr., candidate for treasurer, joined the association Jan. 10, 1894, and was elected treasurer in 1900 and has served continuously to date. He has been elected a member of the board of directors since 1904.

Charles F. M. Watts, candidate for finance committee member for three years, joined the association July 12, 1899, and was a member of the board of directors in 1904 and 1905. He was elected vice president in 1904 and president in 1905.

Charles E. Hayford, candidate for board of directors, joined the association Feb. 13, 1901, and has never held elective office.

Frederick A. Broughton, candidate for board of directors, joined the association June 13, 1907, and has never held elective office.

John H. Seale, candidate for board of directors, joined the association Jan. 8, 1908, and served as a member of the board of directors in 1910.

Albert F. Wardwell, candidate for board of directors, joined the association March 12, 1902, and has never held elective office.

Charles N. Prime, candidate for the board of directors, joined the association May 10, 1893, and was a member of the board of directors in 1900.

Clarence Briggs, candidate for board of directors, joined the association May 10, 1897, and was a member of the board of directors in 1905.

Arthur P. Shepard, candidate for board of directors, joined the association Jan. 10, 1896, and has never held elective office.

In the case of Messrs. Gifford and Williams, although they served on the directors previous to 1904, no record has been made of that service, as it was impossible to ascertain when the practice of having the officers serve as directors was first started.

In 1904, however, as before stated, the insurance commissioners ruled that officers would have to be nominated separately for directors and voted upon separately for the office. The law does not compel election of officers as members of the board of directors, but says they "may" be elected.

You have the list of aspirants before you, come down and give the men you want for officers a vote.

The election is on Wednesday evening, Jan. 10. The voting is by Australian ballot system and the polls will open at 8 o'clock and remain open at least one-half hour.

CUPID'S CORNER.

Leslie G. Wright, the popular optometrist of Malden, Mass., was married Wednesday evening, Nov. 29, to Miss Clara Bell Cook, also of Malden. The marriage took place at the Episcopal parish house of St. Paul's church at Malden. The ceremony was performed by the Rev. Wm. Dowty.

Miss Anna Peabody of Salem, Mass., acted as bridesmaid and Harry Wright, also of Salem, a brother of the groom, was best man.

Mr. Wright was in the employ of the Globe Optical Co., Boston, from 1902 until 1905, at which time he accepted a position with his brother at Salem, also in the opitcal business. He was associated with his brother for five years, during which time he took a course of study in the Foster School of Optics, graduating in 1908.

In October, 1910, Mr. Wright bought the optical business of L. L. Dawson, 100 Pleasant street, Malden, where he is now located. The couple will reside in Malden. They were the recipients of many beautiful and useful presents.

WM. S. FELTON & CO.
261 Essex St., Salem, Mass.

INSURANCE
of Every Kind at Lowest Rates.

Look in my window Saturday's for
BARGAINS IN DIAMONDS
I can save you money on
Jewelry of Every Description
FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

IN CITY GOVERNMENT.

At the last city election, held early last month, several members aspired for membership in the aldermanic branch or in the common council. In some instances they were successful and in others they fell by the wayside.

For the first time in a number of years, the association is without a representative in the aldermanic branch, although two former members, Messrs. Henry P. Benson and Frederick W. Broadhead, are members of the 1912 board.

Ernest P. Lane, a member, polled a flattering vote, but fell just outside the breastworks, being ninth man in the field. E. Howard Perley, a member of last year's aldermanic board seeking re-election, failed to be returned, although he was 11th in the race. He received a very good vote.

In the common council contests, Messrs. Albert F. Wardwell and Anton Liebsch were re-elected in Ward Two; Wallace L. Gifford, a newcomer, topped the list in Ward Five. Mr. Gifford is a brother of Recording Secretary Gifford. In Ward Six, George H. Symonds was re-elected, and Capt. Edward T. Graham, who tried for the first time this year, was elected with a rousing vote.

The Now and Then association never participates in politics as a body, but its members, being alert and active, take more or less interest in the game.

Besides the foregoing, there will be Harry P. Gifford and Harry S. Perkins of Ward Two, and Harry E. Webber and George P. Lord from Ward Five on the school board, making a total of nine members, five in the council and four in the school board in this year's city government.

ON THE SCHOOL BOARD.

Recording Secretary Harry P. Gifford was elected a member of the school board from Ward Two last month, receiving a most flattering endorsement. Mr. Gifford has been a councilman, president of the council, an alderman and president of that body, and now will take a seat in the school board, not a strange position, by the way for him, as during his service as president of the council he was, by virtue of his office, an ex-officio member of the board.

George P. Lord, another member, was re-elected to the school board in Ward Five, after a close contest, leading his opponent by 93 votes. Mr. Lord enters upon his fourth term as a member of the board, having already served with credit three terms of three years each.

MEMBERS' PERSONALS.

Harry Stanley of Beverly is one of the candidates for the vacancy as city auditor, a berth which pays $1000 annually.

Hon. William D. Chapple was elected president of the Essex Bar association at its annual meeting last month, and Guy C. Richards was elected a member of the executive committee.

Albert Crampsey, the well-known member of the Salem Cadet band, has sold his Salem residence and moved into his new home at Riverside, Danvers, Mass.

John I. Hancock is now a resident of Beverly, living at 10 Pond street.

Walter Dowst has left the employ of the United Shoe Machinery Co., Beverly, and returned to the drug business.

Walter H. Day, who recently purchased the grocery store at the corner of Bridge and Northey streets, conducted by Mr. Brown for so many years, reports that business is very brisk. Mr. Day is a hustler and it would be encouragement to a live young man if the members residing in that section of the city would give their trade to Mr. Day. He carries a first class line of goods.

Past President George W. Full has been limping about town during the past month. His leg was injured by a horse and he was laid up a few days. He is getting about all right now, however.

William E. Curtis, whose injury was reported in our last number, is slowly recovering.

HEAD OF WAR VETS.

P. Frank Packard, brigadier general, retired, of the Massachusetts National Guard, will be the next commander of Capt. J. C. R. Peabody camp, United Spanish War Veterans, having been elected to that position at the annual meeting of the camp, held last month.

Henry P. Copeland, another Now and Then member, who has served for several years as quartermaster, in a most efficient manner, was advanced to junior vice commander.

NEW PAPER FIRM.

George P. Wells, a member of the association, and Charlie A. Ketchum, also of Salem, have formed a new company, known as the Central Paper Co., with an office at the corner of Central and Front streets. They will carry a complete line of printers' paper, twine, bags, boxes and specialties.

Deposits Made Now Commence Interest January 17, 1912

Dividends paid amounting to $15,072,085.14

Present Dividend Rate, 4 per cent

SALEM SAVINGS BANK

125 WASHINGTON ST., SALEM

Incorporated 1818

Hours: Daily, 8.45 A. M. to 1.15 P. M.

Saturday Evenings, 7 to 9 o'clock.

Deloro Mohawk Gold Mine Co.

Is a Buy at 10 cents a Share

If You do not Take this Tip, Watch It

Assays from its surface rock gave $4.00 per ton. This is considered wonderfully rich. Veins have been stripped for 700 feet. We are not guessing, we know we have the gold, but we need now money to develop it.

THE HARLOW MAGNETIC MOTOR.

We have not said much for the past month about this, but it certainly looks now as if in a few days we could not only say a whole lot but would be able to demonstrate some of the things said before. Take a tip from us and have some of it at once. A few days' delay and it may be too late.

W. H. GLIDDEN & CO., 213 Essex St., Salem

Know us by the Oak Front"

January 1912 New Year's Number

Winter Footwear

Oiled-in-Calfskin

Wax Calf

Cordovan

Kangaroo

Vici Kid

Tan and Black Grain

$3.00 - 3.50 - 4.00

$5.00 - 6.00 - 6.50

SPECIALS

$5.00 - 6.00

FINE STYLE

Fine women's misses' and children's moccasins for snow shoeing, etc.

We go strong on heavy winter footwear for men making individual patterns that embody the latest style requirements as well as the best leather Tanned. Our business is such along this line that we can afford to carry a stock that assures correct fitting and we are positive that a look will convince our readers that we can do them some good regarding better made shoes.

All America Shoe Shop

The Big Bright Shoe Store

MANAGER

NOW & THEN
NEWS

Published monthly in the interest of the members of the Now & Then Association

FEBRUARY
1912

COAL THAT GIVES
SATISFACTION

GEORGE W. PICKERING

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., February, 1912 Number 2

LAID DOWN GAVEL.

A number of Now and Then members laid down the gavel, having passed "through the chairs" in numerous organizations the past month. Among them was Dr. E. A. Rushford, who became a past master workman of Oriental lodge, A. O. U. W.; G. Lincoln Allen, who became a past dictator of Salem lodge, Loyal Order of Moose; Lewis F. Brown, who became a past commander of Capt. J. C. R. Peabody camp, United Spanish War Veterans, and Frank S. Dalton, who became a past commander of Gen. Lander camp, Sons of Veterans.

FOR A TOURNAMENT.

Arrangements are in progress for a tournament, along lines similar to those of the Now and Then-Jubilee Yacht club tournaments, with the United Shoe Machinery Athletic association of Beverly. Already the directors of the Now and Thens and the house committee of the United Shoe organization have conferred, and a committee from each organization is arranging details, which will be presented at the February meeting for ratification. Such a tournament, it is argued, would create much interest all along the line.

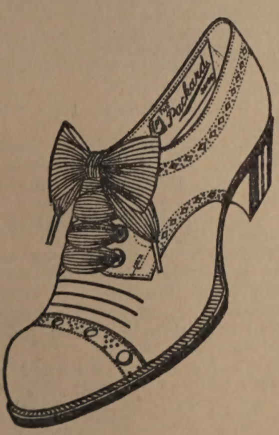
OUR WINTER COURSE.

The stag night on the evening of January 26, was one of the finest ever held by the association. There were 11 acts in all; among them was a wrestling and a boxing match, which instantly made a hit. Miss Hammond on the harp was a treat as was also Miss Virginia Stickney with the 'cello. Edwin Rod, the magician, was a new one to the crowd and certainly made good. The others in their various acts seemed to please the boys, if one could tell by "the hand" they received. After the show everybody went down stairs and enjoyed the cider and doughnuts and cheese.

The committee announce the other dates to be as follows: Monday, Feb. 12, ladies' night; Tuesday, Feb. 27, stag night; Friday, March 15, ladies night; Thursday, March 28, stag night. These events are open only to members who have bought course tickets.

THE SICK LIST.

Secretary Gifford reports five members on the sick list at the present time, as follows: William E. Curtis, Winfred C. Sanborn, Archie R. Roans, George I. Batchelder at Summit, New Jersey, and Herbert C. Andrews at San Francisco, Cal.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet will appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit
and Trust Company

210 ESSEX ST., - SALEM

Annual Meeting

The largest attendance of members in the history of the organization, at an annual meeting, was the result of the contest for vice president, which was settled on Wednesday evening, Jan. 10. The high water mark, as far as number of ballots cast was reached, when 163 members deposited their votes in the ballot box.

Aside from the contest for vice president for 1912, the meeting lacked interest, but the members listened with marked attention to the various annual reports.

President Dennett called to order for the last time, promptly at 8 o'clock, and as soon as the roll was called, a motion was made and carried, after opportunity had been given for further nominations, that balloting begin at once. A recess of 10 minutes was taken, while the election committee, consisting of Messrs. George Taylor, A. H. Palmer, F. T. Johnson, F. T. Goodell and C. R. Dearborn passed out the ballots and then received the votes as the members deposited them.

The records were road and approved, and the list of sick members read and reported upon.

Raymond L. Cleveland of 71 Center street, Danvers, Mass., was elected to membership in the association, and the application of Charles M. Brackett was read and referred to an investigating committee.

Treasurer Williams reported $275 on hand in the contingent fund, with all bills paid.

The pool committee reported its receipts for the past month as $17.82, while the house committee reported selling $8.84 worth of cigars.

William H. Sanborn tendered his resignation as a member of the bowling committee, and the same was accepted.

The committee appointed to consider the advisability of

Holding a Fair

reported that it would recommend that one be held the first week in December, 1912, and that a committee of 15 be appointed to have charge of the same. The report was accepted and the recommendation adopted.

A committee, appointed to confer with the publishers of The Now and Then News, relative to the publication, recommended that the association pay $10 per month towards the cost of the same. This report was accepted and the recommendation adopted unanimously.

An amendment to the constitution increasing the salary of the treasurer from $50 to $75 per annum was unanimously adopted.

The entertainment committee reported progress, as did also the committee on the dance series, the latter expressing the hope that a fuller attendance of Now and Then members might grace the occasions in the future.

The polls were then closed, and while waiting for the committee to report, President Dennett thanked the officers and the members of the various committees who had served in his term for the work they had done.

The election committee returned and reported the result as follows:

Result of Election.

Total number of ballots cast—163.

For president—Harry A. Taylor had 152, and was elected. Augustus G. Pitman had one, William T. Fowler had one, and there were nine blanks.

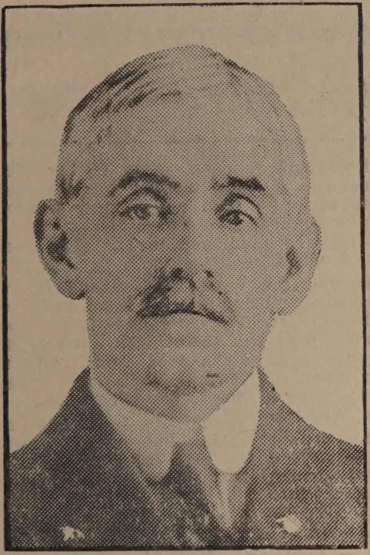
For vice president—William M. Osgood had 94, and was elected. Frederick P. Willard had 69.

For treasurer—J. Stoddard Williams, Jr., had 157, and was elected. Blanks, six.

For recording secretary—Harry P. Gifford had 153, and was elected. Blanks, 10.

For financial secretary—Albert I. Richardson had 153, and was elected. Blanks, 10.

For member of the finance committee for three years—Charles F. M. Watts had 150, and was elected. William F. Neal had one, and there were 12 blanks.



HARRY A. TAYLOR,
President.

For board of directors, nine to be elected—Harry P. Gifford had 145; J. Stoddard Williams, Jr., had 140; William M. Osgood had 125; Albert I. Richardson had 125; Harry A. Taylor had 120; Charles N. Prime had 119; John H. Seale had 109; Charles E. Hayford had 85, and were elected; Arthur P. Shepard had 79, Frederick P. Willard had 76; Frederick A. Broughton had 67; Albert F. Wardwell had 54; H. F. Porter had one; Albert Lee had one, and there were 100 blanks.

President Dennett appointed Past Presidents Gilbert and Reed to escort the president-elect to the chair.

President Dennett in a little speech resigned his seat, and presented the gavel to the new president.

President Taylor was given three rousing cheers, lead by Past President Full, after which he tried to collect his thoughts and deliver his "inaugural," but the reception he had received had knocked that set speech into smithereens.

He made a neat little acknowledgment of the honor conferred upon him, however, and at the close was liberally applauded.

Past Presidents Full and Watts were appointed a committee to escort Vice President Osgood to the chair, and he also thanked the members in a fitting manner for electing him.

It was voted that the entertainment committee be granted permission to conduct

A Minstrel Show and Dance,

and that a committee of seven be appointed to have charge of the affair. This vote was put through, after Past President Hanscom had agreed to get the show together and direct the same.

Vice President Osgood, by reason of his new office, tendered his resignation from the finance committee, and the same was accepted.

A ballot was taken to fill the unexpired term of two years, the following candidates being in the field: Charles E. Ebsen, Frederick W. McCue, Nicholas I. Quint and James H. Trow. Messrs. William H. Sanborn, William T. Fowler and Clarence R. Taylor were nominated, but declined to stand.

Past Presidents Reed and Gilbert and Treasurer Williams acted as the committee to receive, sort and count the ballots, and reported as follows:

Total number of votes—109. Necessary for a choice, 55. Charles E. Ebsen had 59, and was elected. James H. Trow had 38; Frederick W. McCue had 10 and Nicholas I. Quint had two.

Past President Dennett was given a rising vote of thanks for his services during the preceding year.

A motion that the entertainment committee be given $35 to conduct a dramatic entertainment and dance went to the finance committee.

President Taylor announced the following committees:

House committee—Warren A. Kimball, William A. Kinloch and Carroll F. Edgerly.

Pool committee—Aaron F. Knowlton, Charles R. Dearborn and Frederick B. Stone.

Adjourned to the basement where a steaming fish chowder and the "fixins" was served, with "Kim" as chef and chief bottle washer.

OVER 25,000 DEPOSITORS

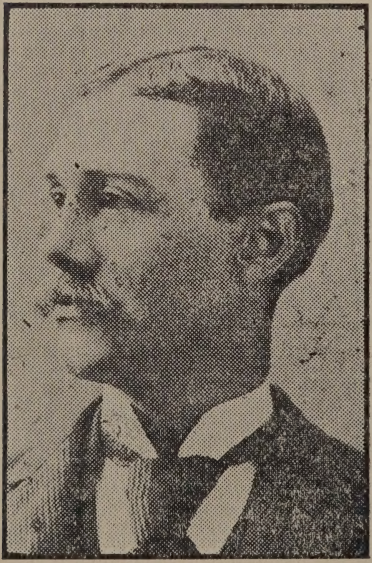
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

Our Twenty-Third

Frederick T. Johnson was the 23d president of the association, and was elected to head the organization during the year 1910. Adelbert Dennett was selected as vice president, and a competent board of directors was chosen to act with them.



FREDERICK T. JOHNSON

President Johnson, after taking office, sprung a decided novelty on the meeting, when he read a decidedly interesting inaugural address, the meat of which was published in the Now and Then News at the time.

During the year, the second in the series of tournament games with the Jubilee Yacht club of Beverly was played, and the result was entirely different than in the first year, from the fact that the Now and Thens walked away with a "leg" of the cup.

In May of President Johnson's administration, a very successful minstrel show and dance was conducted, which netted a neat little sum for the association.

It was during Mr. Johnson's term that Secretary Harry P. Gifford tendered his resignation, after 14 years' service, and was only induced to withdraw it, when an amendment to the by-laws was passed, dividing the duties, and providing for a recording and financial secretary. To the former position Mr. Gifford was elected, while Albert I. Richardson was chosen for the latter.

The year was very successful, and President Johnson had no reason to feel disappointed at the result of the 12 months during which he was the head of the association.

Frederick T. Johnson, the 23d president of the Now and Thens, was born in Newport, and when but 13 months old, removed to this city with his parents and attended the Phillips school.

Upon completing his education, he finally entered the bakery business and for 14½ years was employed by John Hathaway and H. F. Curtis as a driver of their delivery wagon.

Are Your Valuables Safe?

Safe Deposit Boxes
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'.

Upon leaving the bakery business, he became connected with the Pepper Candy Co. of Peabody, and drove about Greater Salem for some five years, calling upon the customers of this company.

Some two years or more ago he embarked in the candy business himself, in company with W. F. Saunders, another Now and Then member, under the name of the Sterling Confectionery Co., and Mr. Johnson can daily be seen driving about the city and its suburbs, calling at the numberless stores and shops which dispense the toothsome candies to the public, whether young or old.

Mr. Johnson joined the Now and Then association April 9, 1902, and has always taken an active interest in its affairs, and can be counted upon to be present, not only at the monthly meeting, but at the club house many evenings during the month.

He was a director in 1905, 1909 and 1910, vice president in 1909, and president in 1910.

In addition to his connection with the Now and Thens, Mr. Johnson is also a member of Oriental lodge, A. O. U. W., the Washington associates and Essex lodge, F. and A. M.

BEGIN TO REPEAT.

For the first time in the history of the Now and Then association, we have a president with the same last name as a previous presiding officer. In the 25 years past this has not occurred, but with the beginning of the second "leg" for our history, it leads off. A few years ago we had George Taylor for our presiding officer, and this year we have another Taylor, but his first name is Harry.

MEMBERS' PERSONALS.

Harrison O. Woodbury, Ervin S. Bean and Edward K. Copeland, all Now and Then members, have been installed in appointive offices at Fraternity lodge, I. O. O. F.

Charles C. Handy and family, who are stopping in Salem this winter, have taken a house on Boardman street.

Representative John L. Saltonstall pulled off a place on the ways and means committee and on the committee on water supply, when the assignments were made at the State House last month.

Councilman George H. Symonds was elected a member of the overseers of the poor, on the part of the council, at its first meeting last month.

COMMITTEES' NAMES.

President Taylor has appointed the following committees, in accordance with the votes at the annual meeting:

Minstrel show and dance—Justin D. Hanscom, Frederick P. Willard, J. Stoddard Williams, Jr., Albert I. Richardson, Samuel C. Mason, Harry E. Flint and William M. Osgood.

Fair committee—Justin D. Hanscom, Adelbert Dennett, J. Stoddard Williams, Jr., Harry P. Gifford, Charles F. Watts, George W. Full, Frederick T. Johnson, William H. Sanborn, Dennison L. Brown, Robert W. Cochrane, William M. Osgood, Harry A. Taylor, G. Lincoln Allen, Edward N. Reed and Harry E. Flint.

For member of bowling commitee, vice William H. Sanborn, resigned—Dennison L. Brown.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

FEBRUARY 1912

Total Membership 739.

An interesting study for the members is the annual reports, published in another section of this issue.

No, we didn't lose in membership figures this year, in fact we are just where we were one year ago, with 738 members. Can't we do better than this next year? Certainly.

There is no reason why an additional hundred members can't be added to our membership roll before the next annual reports are read. Don't you know one good young man who would like to join the Now and Thens, and who would be a credit to the organization?

We have 738 members and certainly we ought to get 100 new men. There is no need of making a regular campaign for members. We are not so badly in need of them. We can, however, with but little effort, add 100 names to our membership list and have every man of them of the sort who would be a credit to the association. Put on your thinking cap and see if you can't locate just one.

How can you help the Now and Then News? Easy enough. When you have cause to make a purchase, give our advertisers a chance. They are helping the association by advertising in the paper, why not turn round and help them? Just remember, the next time you desire something in their line, and step in and give them a chance to see the color of your money. And don't forget to mention the fact that you are a Now and Then and saw their advertisement in this little paper. It will help us, help the association and help the advertiser. There isn't a person advertising in this paper but who can give you the best in their line that can be found.

Strange that our members who dance do not attend the "hop fests" run under association auspices. We are told that these parties are among the most enjoyable held in the city.

And by the time you read this the annual banquet will be a thing of the past.

William P. Gove left Salem on the 30th for a three months' tour abroad, during which time he will visit Egypt and other foreign countries.

The February meeting will be held in the club house, as a Valentine's party is scheduled for the hall.

Certainly our janitors, Messrs. Lavender and Dolliber, are keeping the house in excellent condition. Many complimentary remarks have been heard regarding it.

J. Clarke Brown, Willard B. Porter and Harry E. Webber are among the Now and Thens on the "Washington 1913" committee of the Second Corps Cadets.

Arthur Palmer's clothing house was broken into last month, but the burglar was nabbed "by our finest" before he did much damage.

James H. King, who has done duty as a police officer at many of our affairs, was appointed and confirmed a regular office the past month.

George G. Putnam was a guest at the Salem Marine society dinner at the Salem club last month.

Charles H. Very, one of our members, has been elected vice president of the Salem Merchants association.

The Merchants National bank is giving away mail schedule cards, the Salem Safe Deposit & Trust Co., neat little diaries, the Naumkeag Trust Co., another of its "ship" calendars, and the Salem Five Cents Savings bank, saving envelope calendars. All these banking institutions advertise in this paper.

Have you bought a ticket to the entertainments? If not do so at once. Although you have missed the first one, you will get your money's worth.

We're off under a new head.

President Taylor's original play "The Bohemians" was presented to large houses at Peabody on the 17th, and Danvers on the 25th. It is understood that Now and Then members will have a chance to see it later in our hall.

J. Stoddard Williams, Jr., Charles H. Symonds, Edward Jenks and Adelbert Dennett are among the members of "The Colonial" entertainment committee this winter.

Charles E. Hayford and Edwin F. Woodman each received a handsome game picture from Henry P. Chapman at Mexico City, Mexico. It was a Christmas gift, and a unique thing.

The minstrel show committee has met and set the date for the show as follows: March 26, 27 and 28. Arrangements are being made to have the show a "hummer." A dance will follow. Tickets 50 cents, now on sale.

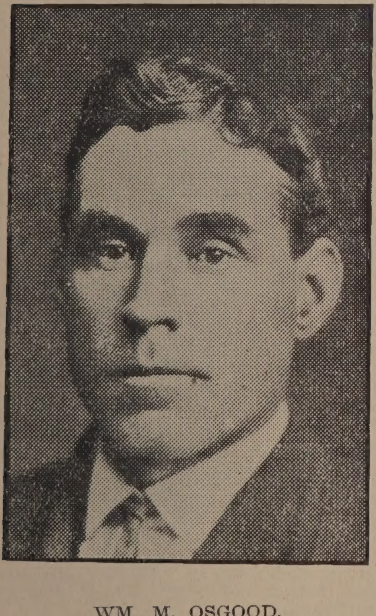
NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000
SURPLUS, $250,000

OUR VICE PRESIDENT.

Accompanying this article is a cut of the new vice president of the association, William M. Osgood, who was elected at the annual meeting. Mr. Osgood has been quite a worker in Now and Then affairs, and doubtless his face is a familiar one to the majority of the members.



WM. M. OSGOOD,
Vice President.

Mr. Osgood was born in Danvers, Mass., Sept. 22, 1872, and removed to Salem with his parents when he was four years of age.

He is an old Phillips school boy, and after completing his schooling, started in as an apprentice to learn the mason's trade, and has been engaged as a mason since. He is now employed at the mills of the Naumkeag Steam Cotton Co.

Mr. Osgood is a member of Essex lodge, F. & A. M., Essex lodge, I. O. O. F., and the Now and Then association.

GOING SOME.

Some one must have side tracked that Hebrew wedding scheduled to use the hall on the night of the annual meeting. It is rumored that "Kim" saw the bridegroom and got him to postpone the event. That certainly is going some, believe us.

"HAS BEENS" ON DECK.

The "Has Beens" were certainly on deck the night of the annual meeting, there being no less than 12 past presidents, counting the latest recruit, Mr. Dennett, in the hall.

Those noticed by "The News man," were Past Presidents Hopkins, Gilbert, Towne, Reed, Webber, Full, Watts, Peterson, Taylor, Hanscom, Johnson, and Dennett.

And speaking of the past presidents, it is rumored that a movement is on foot to form a sort of interior organization, composed of past presidents only.

This will be very exclusive, if organized, and in order to be eligible, one will have had to have wielded the gavel over Now and Then meetings for a year, which is quite an honor at that.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

Annual Reports

Following are the annual reports as read at the annual meeting of the association, Wednesday evening, Jan. 10, 1912:

Financial Secretary.

Total number of members, Jan. 1, 1911		738
New members elected		28
		766
Members resigned	11	
Members suspended	14	
Members died	3	
Total		28
Total number of members Jan. 1, 1912		738

Total amount of money received and paid to the treasurer, as per vouchers: For hall rent, $1042; fees, $280; cigars, $217.46; pool, $273.28; bowling, $22.69; keys, $5.75; telephone, $3.81; interest, $1.08; dues, $3437.50; assessments, $2027.50; delinquent fund, $150. Total, $7461.07. Amount of unpaid dues, $383.75; amount of unpaid assessments, including fines, $192.70.

Signed, Albert I. Richardson,
Financial Secretary.

Treasurer's Report.

The following is the report of J. Stoddard Williams, Jr., treasurer:

Cash on hand, Jan. 1, 1911, as follows: Sinking fund, $575,07; sick fund, $787.81; death fund, $176.58; contingent fund, $306.45; permanent fund, $129.60. Total, $1975.51.

Receipts.

For sinking fund (hall rent), $1042. Sick benefit fund, $1474.25. Death benefit fund, $553.25. Permanent fund, fees $280; interest, $4.78; total, $284.78.

Contingent fund: Dues, $3437.50; cigars, $217.46; pool, $273.28; bowling, $22.69; account pool prizes, $11.30; account Fourth of July committee, $7.14; rebate, anniversary committee, $174.69; delinquent fund, $150; telephone, $3.81; keys, $5.75, interest, $21.17. Total, $4324.99. Grand total, $9654.78.

Expenditures

Sick benefits, $925; nurses, $33. Death benefits, $553.25.

Sinking fund: For interest on mortgage, $750; insurance, $58.40; repairs, $200.13; taxes, $439.49.

Contingent fund: Gas, $123.55; electric light, $385.71; cigars, $245.07; pool prizes, $44; postage, Now and Then News, $89.74; coal, $332; repairs, $145.62; supplies, $186.07; pool, $19.80; ice, $31.51; printing, $33; magazines, etc., $82.01; pool receipts to anniversary committee, $17.34; loan to dance committee, $50; anniversary committee, $500; water tax, $25; floral tributes, $25; canvas for floor, $161.40; stamped envelopes, $77.44; Fourth of July committee, $118.31; entertainment committee, $11.50; bowling, $21.93; H. P. Gifford, salary, $137.50; J. Stoddard Williams, Jr., salary, $50; A. I. Richardson, salary, $62.50; miscellaneous, $166.53; janitors, salary, $1067.75. Total, $4200.26.

Cash on hand, Jan. 1, 1912: Sick benefit fund, $1304.06. Death benefit fund, $175.58. Sinking fund, $169.05. Permanent fund, $414.38. Contingent fund, $431.18. Total, $2495.25. Grand total, $9654.78.

Signed, J. Stoddard Williams, Jr.,
Treasurer.

Now is a good time to buy

.. CLOTHING ..

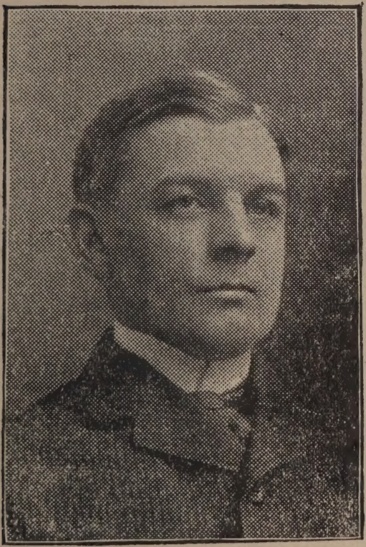
Everything is Cut in Price at

PALMERS CLOTHING HOUSE

247 & 249 Essex St. Salem

ANNUAL BANQUET.

The annual banquet was held at the club house on Wednesday evening, Jan. 31, at 7.30 P. M. There were about 250 members on hand. Dill catered and everything was satisfactory, the dinner being served in courses as was done last year. William S. Felton as toastmaster was certainly a great success. J. R. Coolidge, Jr., of Boston, secretary of the Metropolitan Plan Commission, gave an interesting talk on his line of work, and it set some of the members thinking what might be done in Salem.



WILLIAM S. FELTON
Toastmaster

Ex-Speaker Joseph H. Walker of the house was up to his usual standard and made a good impression. Representative Pope of Leominster was a very brilliant speaker. Rev. Dr. C. H. Puffer was good, as he always is, and on the whole the affair was a great success. Messrs. F. P. Willard, Anton Ebsen and George W. Full comprised the committee.

VALENTINE PARTY.

Two more dances in the winter series have been held since our last issue and both have been well attended, although the lack of Now and Then faces is one thing which causes wonder. Why our members do not patronize these delightful parties is a sticker.

The next number in the series will be held Wednesday evening, Feb. 14 (Valentine's night), when Putnam's orchestra will furnish the music. Just bring your wife, or if not married, your best girl to this number, and you will be surprised at the good time you will have.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

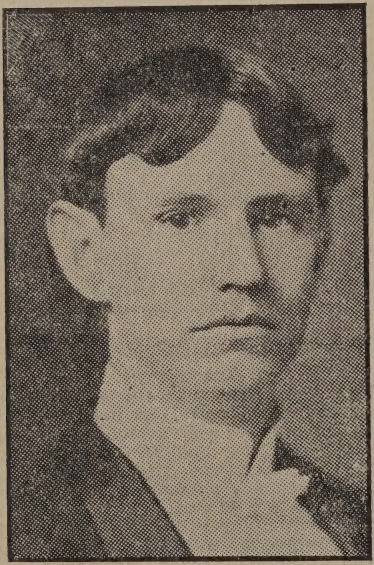
I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

RAIN AND THEN SOME.

George G. Goodwin, who is at present located at Aberdeen, Washington, has written The Now and Then News, to the effect that he wishes Wenham lake could get the benefit of the rains they have been having in his new home. The faucet has been turned on for several weeks, and the old lake would "sure fill up." "Goodie" wished this paper a happy and prosperous New Year, and also wished to be remembered to all the boys.



CHARLES F. M. WATTS,
Finance Committee.

WM. S. FELTON & CO.
261 Essex St., Salem, Mass.

INSURANCE
of Every Kind at Lowest Rates.

AL GARDNER WRITES.

The following extract from a letter written about Jan. 15, by Albert Gardner, who went to North Troy, Vt., a year ago in search of health, to "Bill" Fowler, will be of interest to the members.

He writes of the heavy wind storm of the first of January and of the snow that fell and continues:—

"I see they are making a lot of talk about Teddy, the lion hunter, chopping down trees. He hasn't anything on me. I've been doing it for nearly two months. Have been cutting wood and getting out saw logs in the woods, and swinging an axe all day and it is some exercise.

"Have worked at it in all kinds of weather, and you can believe me, I'm getting some tough. Have cut in a swamp all day, wet to the hips, with temperature below freezing, and it didn't even start a sniff from my sniffer. Last week, however, we had two days that did us out. The temperature was 30 and 32 below. Started work the first day, but had to quit, as I froze part of my face. Thought I might need that face later.

"Have got 154 pounds of solid beef and muscle, and have put it on by hard outdoor work, and there is plenty of that in this country.

"Of course you have read that "bunk" about the joys of a farmer's life, the merry haymakers, and the musical ring of the axe. Don't fall for it Bill, least you might be tempted to try it. It is a good safe bet that the author never pitched dusty hay all day with the glass at 90 in the shade, pouring water on his wrists and head every half hour to avoid sunstroke; weeded vegetables on his hands and knees a week at a time, and cut wood in a swamp, either breaking through the ice, or getting a shower bath of ice cold water every little while.

"I am looking forward with pleasure to coming back to Salem in the spring. Remember me to all the boys."

The members will be glad to know that Gardner is in such good condition, and that he has been successful in seeking renewed health.

HAVE ORGANIZED.

The board of directors held a meeting on the evening of Jan. 10, after the annual meeting, and organized with the choice of Harry A. Taylor chairman and Harry P. Gifford as secretary.

It was voted to meet on the first Wednesday evening of each month, also that the directors should have charge of visiting the members who are upon the sick list during the year.

THE SECOND CONCERT.

The Phillips Academy Orchestral club had another public rehearsal on Sunday afternoon, Jan. 7, and the same was attended by some 500 members and friends.

As in the previous concert, the work of the young musicians was first class, and the various selections and the way they were rendered brought forth much applause for the young musicians and considerable praise for their teacher, Claude L. Phillips.

CHARLES E. EBSEN,
Finance Committee.

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS
Tuning, Repairing and Polishing a Specialty
ALLEN & JONES, 129½ Essex St. Salem

VERY USEFUL GIFT.

Adelbert Dennett, past president of the association, recently presented the Young Women's association with a handsome set of parlor furniture. The gift was most useful and acceptable, as it was given for the new home the association recently purchased on Brown street.

FOR MEMBERSHIP.

The following application was received at the last meeting, referred to an investigating committee, and will be acted upon at the meeting Wednesday evening, Feb. 14.

Charles M. Brackett, 23 years of age, a shoemaker by occupation, residing at 11 Pleasant street, Salem, Mass. Proposed by Lester T. Brackett.

Past President C. W. Hathaway has written that he had a rough passage to Cuba, the first day out encountering a storm. He has remembered the Now and Then News with a book of views of Cuba. The weather is fearfully hot there.

The U. S. S. Salem, in which we all take a pride, had a rough experience in a storm at sea, Jan. 5. She was somewhat damaged, and lost two men overboard.

W. E. Lavender of "our" staff put up strings of 106 and 100 on the association alleys, the night of the annual meeting. Who says the alleys are not fast?

Officer Walter D. Huntress of the Salem police force, a Now and Then member, was on the detail sent to do duty at Lawrence, during the strike.

W. W. Trotter was home from New York for a few days.

TAKE NOTICE, BOYS!
I am now located at
132 Bridge St., Salem
and have a full line
GROCERIES, FRUIT AND VEGETABLES
WALTER H. DAY

GONE TO CUBA.

Charles W. Hathaway, one of our past presidents, left for Cuba on Jan. 3. He is a traveling salesman, and is visiting the island in the interest of his employers. It is his first visit to Cuba, and he will doubtless see much of interest.

We trust that Mr. Hathaway will find time enough to write a short article regarding Cuba and the sights he sees for this paper. It will be of interest to all members, and especially those who visited the island in 1899 with the Eighth Massachusetts regiment.

Mr. Hathaway does not expect to return to Salem until about July 1. He will remain in Cuba for two months, and use up the remainder of the time "doing" the southern cities along the coast.

PURCHASES A HOME.

Harry P. Gifford, recording secretary of the association, has purchased the Fettyplace property on Winter street, and after some changes, will move in. He has secured a fine piece of property on an excellent street. Mr. Gifford has resided on Oliver street for several years.

CUPID'S CORNER.

Ida May Porter and Fred Winchester Bodge, the latter well known in the association, of which he is a member, were united in marriage in Peabody, where both have made their home, on the evening of Jan. 1, by Rev. Allen Greene. After a short wedding tour, they returned to Peabody where they will make their future home.

John H. Lundgren, who has been prominent in Now and Then circles, and Miss Norton of Essex have announced their engagement.

Now & Then Pins

75 CENTS
EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

PLEASED CHILDREN.

Lewis F. Brown, a well-known member, visited the Derby school last month and gave the children there a delightful half hour of magic, in which time he did many mystifying tricks. Mr. Brown is very clever at this work, and members desiring a pleasing entertainment for a birthday party or for a gathering of young folks, would make no mistake in engaging Mr. Brown, who can put on anything from a half hour to a full evening's entertainment. The show at the Derby school was a sort of New Year treat to the children, from Harry E. Webber, school committeeman, assigned to that school.

Some dozen or 15 members of the association left Salem Monday evening with the Second Corps Cadets, for strike duty at Lawrence. For the first time in the history of the city the military "fours" were sounded on the fire alarm.

The Phillips Academy Orchestral club will give its third concert in Now and Then hall, Sunday afternoon at 3.30 o'clock. Members and friends are invited. A fine program has been arranged.

Albert F. Smith and John F. Cabeen, two well-known association members, are members of a party of Salemites who will leave Salem about the fifth of this month to attend the Mardi Gras celebration at New Orleans.

Thomas S. Eastland, assistant postmaster at Marblehead, was acting postmaster a portion of December and January, but has now passed the office over to the new appointee, Postmaster Goodwin.

Albert F. Narbis, one of our fire department members, made the record three horse hitch, during the inspection by the fire department committee last month. He put the three horses into the harness in 24 seconds.

NOW AND THEN

you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT

Eye-Sight Specialist and
Manufacturing Optician

200 1-2 Essex St.

The Deposits of Young Men and Women are Especially Invited at the

SALEM SAVINGS BANK

125 WASHINGTON ST., SALEM

Incorporated 1818

Hours: Daily, 8.45 A. M. to 1.15 P. M.

Saturday Evenings, 7 to 9 o'clock.

Dividends paid amounting to $15,072,085.14

Present Dividend Rate, 4 per cent

ENTER UNDER THE ILLUMINATED SIGN.

This Space To-Let

Remember the Minstrel Show and Dance

Know us by the Oak Front"

February 1912

Winter Footwear

Oiled-in-Calfskin

Wax Calf

Cordovan

Kangaroo

Vici Kid

Tan and Black Grain

$3.00 - 3.50 - 4.00

$5.00 - 6.00 - 6.50

SPECIALS

$5.00 - 6.00

FINE STYLE

Fine women's misses' and children's moccasins for snow shoeing, etc.

We go strong on heavy winter footwear for men making individual patterns that embody the latest style requirements as well as the best leather Tanned. Our business is such along this line that we can afford to carry a stock that assures correct fitting and we are positive that a look will convince our readers that we can do them some good regarding better made shoes.

All America Shoe Shop

The Big Bright Shoe Store

MANAGER

NOW & THEN

NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of the Now & Then Association

MARCH
1912

This Space To-Let

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large field.

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 152

Salem, Mass., March 2, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of

25 cents for the Sick Benefit Fund

is now due and must be paid on or before ***Friday,***

March 22, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES MARCH 22, 1912

Received from .... *the above assessment.*

.... *Fin. Secretary.*

The Now & Then News

Volume 3. Salem, Mass., March, 1912 Number 3

SOME ANNOUNCEMENTS.

The entertainment committee has decided to change the dates of the last two of the winter course series as they interfere with the minstrel show and the ladies' night that is to be run by the association. The exact dates will be posted in the club house, one week before each event, also announced in the Salem Evening News at least twice before each show.

The entertainment committee announces a ladies night, open to all members of the association, and two ladies only will be admitted with each member. This affair will take place on Thursday evening, March 14, and will consist of the Emerson club in "The Bohemians," followed by dancing until midnight. Stanley's orchestra, which has given such good satisfaction at the dances this season, will furnish the music. There will be a car to Beverly at the close of the dance. The show will start promptly at 8 o'clock. Entrance will be through the club house.

The dance committee will conduct another party on Tuesday evening, March 5. Putnam's orchestra of Lynn will furnish the music, and from all appearances a large number will attend. The dates of the two remaining dances of the series have been changed on account of the minstrel show. They will be held on Wednesday evening March 20, and Wednesday evening, April 10. The music for the dance the 20th of March will be by Stanley's orchestra. If those who dance would come to one of these parties, the committee feels sure they would not miss the rest of the series.

The great way to success is to help committees all you can. If you have complaints to make tell the committee chairman. All committees try to please, and suggestions are always welcome.

CHANGE IN BUSINESS.

Samuel C. Mason, well known in association circles, has disposed of his interest in the Primo Shoe Form Co., whose headquarters is on Derby street. Mr. Mason has had an interest in the firm since it started business. He will be retained in his old capacity, as manager, however.

BOWLING COMMITTEE.

Dennison L. Brown, Fred Southwick and Charles M. Billings are now on the bowling committee, their appointments having been announced at the February meeting.

The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

February Meeting

The majority of our members, especially the married men, must have been assisting their children in celebrating the anniversary of St. Valentine, for there was a small attendance at the February meeting held on Wednesday evening, Feb. 14, and held in the card room, owing to the fact that the hall was in use for a dance.

President Taylor presided, it being the first full meeting of his term. There was but little of interest for consideration, the meeting seemingly being turned into a reunion of "old bills," for numerous bills, long contracted, turned up, owing to the neglect of the persons owed to turn them in. This shows that the association's credit is good.

After the records had been read and approved, Charles M. Brackett was elected to membership.

Applications were received from Robert J. Amidon, J. Ray Soper, George B. Hurder and Elbert Noyes, and referred to the various investigating committees.

The treasurer reported a balance on hand in the contingent fund of $430.

The house committee reported its receipts from the cigar counter for the past month as $30.

From the pool and billiard committee came a report that the receipts for the month had been $31.50.

From the bowling committee was received a report of $10 as receipts for the past month.

An appropriation of $35 was passed for the use of the entertainment committee to conduct a ladies' night for the members and lady friends, as it had received the O. K. of the finance committee.

The entertainment committee reported a deficit of $8.65 for the whist party recently conducted, and $21.17 deficit from the annual banquet. These were ordered paid.

The pool committee asked for $15 for repairs in the pool room, the bowling committee for $20 for new pins for the alleys, and the tournament committee $10 to pay its share of the tournament cup.

The first two appropriations went to the finance committee for approval, and later, having been endorsed by that committee, were voted. The last item was passed by vote of the association.

It was voted to ratify the action of the board of directors in arranging a tournament between the Now and Then association and the United Shoe Machinery Athletic association of Beverly. (The details of this tournament will be found in another column.)

It was voted that delinquents be notified that if their arrearages were not paid by the July meeting, they would be dropped from the membership rolls.

From the house committee came a request for an appropriation for $165, the same to be used as follows:—New carpet in the library, $40; repairing furniture in library, $25; purchase of additional chairs for banquet purposes, $100. Referred to the finance committee.

Past President H. E. Webber, on behalf of Frank W. Delano, presented the association with a handsomely framed menu of the banquet to James F. Almy, held Sept. 13, 1886, at Fraternity hall, Salem, which resulted in the organization of the Now and Thens.

A rising vote of thanks was given Mr. Delano for his gift.

OVER 25,000 DEPOSITORS

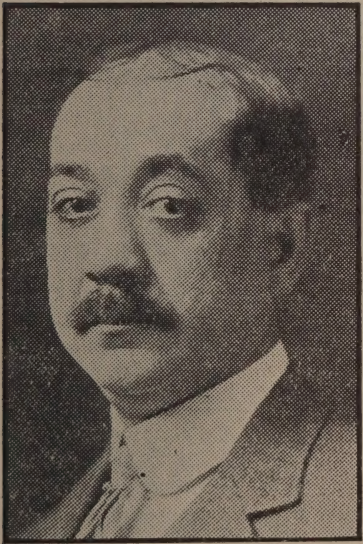
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem. Mass.

Our Twenty-Fourth

On Jan. 11, 1911, Adelbert Dennett was chosen the 24th president of the Now and Then association, and associated with him as officers were Harry A. Taylor, as vice president; Harry P. Gifford, as recording and Albert I. Richardson, as financial secretary, together with J. Stoddard Williams, Jr., treasurer, and a board of directors.



ADELBERT DENNETT.

Mr. Dennett's administration was the 25th year of the association history, although but 24 presidents had occupied the chair, the reason being that Mr. Stickney, the first president, served longer than a year.

Early in the year, arrangements were made for the celebration of the 25th anniversary, and a committee of 15 was appointed with power to carry out a suitable program.

The event was held on Wednesday evening, Oct. 28, and was a big success. The program is still so fresh in the minds of the members that it needs no repeating.

This was the one big event of the year, and was well worth all the energy put into it. The celebration reflected credit, not only upon the committee, but the association as well.

Adelbert Dennett, our 24th president, was born in Danvers, Mass., Aug. 31, 1877, and was educated in the public schools of his native town.

After completing his education, he was employed for a short time in the grocery business, after which he transferred his business career to Salem, and for 26 years has been connected with the shoe business on Essex street.

Mr. Dennett was first employed with William Leonard, shoe dealer, and from there went with Frank H. Moreland, where he remained until he purchased the Palmer shoe store, located on Essex street, next to the car office, and embarked in business for himself.

We would much appreciate an opportunity to show you, simply to show you our

Spring Lines of Fine Clothing

PALMERS CLOTHING HOUSE

247 & 249 Essex St. Salem

He has been most successful, since becoming proprietor of a shoe store, and by strict attention to business has built up a very fine trade. He is still located in the old store of the Palmer firm, but has brought it up to date in every way. Mr. Dennett is looked upon as one of the successful young business men of Salem.

He takes an active interest in matters pertaining to the welfare of the city, being a member of both the Board of Trade and Merchants association.

He is somewhat of a secret society man, being affiliated with the Masonic bodies, in which he has received 32 degrees, the American Mechanics, Loyal Legion, Pilgrim Fathers, being collector of Francis Higginson colony, Washington associates, of which he is secretary, and the Now and Then association.

Mr. Dennett joined the Now and Thens Dec. 9, 1896, and from the first has been a hard worker for the association. He was a director in 1902, 1910 and 1911; vice president in 1910 and president in 1911.

Hs is one of what might be called "the old guard," having given much of his time to committee work in connection with the fairs and shows which were run by the association, to raise funds for the new building, then but a dream; now a reality.

In fact, Mr. Dennett, was the man who turned the first dollar into the fund for a new building, when he, as treasurer, passed over the proceeds of "Zephra," a show conducted in Mechanic hall. He is justly proud of that honor.

Mr. Dennett in every way has been filled with the true Now and Then spirit, and has given liberally, not only his time, but his money, towards the upbuilding of the organization.

Albert Pierce, Robert W. Hill and Arthur B. Jones, all members of the association, made addresses at the organization meeting of the Ward Two Improvement association the past month.

IN LECTURE FIELD.

Now and Then members have taken to the lecture platform, judging from the frequent appearance they are making before various organizations.

During the past month Harry P. Gifford, our secretary, has lectured upon New Orleans before the Men's club of the Tabernacle church, and the Essex lodge, F. & A. M.

Carlton Bates, one of our members associated with "Doc" Wiley, the pure food expert, lectured before the Thayer club of the Crombie Street church on "The pure food law."

William S. Felton, another prominent member, spoke upon "The housing problem in Salem," before the Knights of St. Arthur, at the South church.

Past President B. P. H. Gilbert gave a talk, illustrated by views, before Essex lodge, I. O. O. F., on the evening of Feb. 19.

WELL DISTRIBUTED.

Besides paying benefits to sick members in Greater Salem the past month, the association gladdened the hearts of a member in California and one in New Jersey, by promptly forwarding a check in settlement of sick claims.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS.

Telephone Peabody

Are Your Valuables Safe?

Safe Deposit BoxeS
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'r

THE LADIES' NIGHT.

On the evening of Feb. 12, Lincoln's birth anniversary, a ladies' night was held at the Now and Then hall and attended by rising 600 members and lady friends.

There was a vaudeville show, followed by dancing. The show lasted until well on to 11 o'clock, so the dancers had but little time to trip the light fantastic.

Of the show but little need be written. In some spots it was fine and in others—but then what can one except for the price. One can't get a Hotel Somerset spread at a Wyman lunch room price.

But at that there was considerable fun, especially one act, which was liberally applauded, and caused much merriment.

THE WASHINGTONS.

The Washington associates, the Now and Then association's grandson, held its annual meeting on Feb. 22. George Merrick was elected president; Harry E. Day, vice president; Adelbert Dennett, secretary, and J. Stoddard Williams, Jr., treasurer. All the officers are Now and Then members.

A "HAS BEEN" CLUB.

The past presidents of the association, sometimes referred to as the "Has beens" are to form a permanent organization, and Past President Nathaniel F. Hopkins, the dean of the past presidents, has requested the Now and Then News to announce a meeting at the club house for Sunday afternoon, March 10, at 3 o'clock. He hopes that every past president will be present.

Those entitled to membership include Past Presidents N. F. Hopkins, B. P. H. Gilbert, A. W. Towne, C. W. Hathaway, Edward Jenks, H. C. Page, A. H. Merritt, E. N. Reed, H. E. Webber, G. W. Full, G. Lincoln Allen, H. B. Sawyer, C. F. M. Watts, C. H. Millett, W. A. Peterson, George Taylor, J. D. Hanscom, F. T. Johnson and Adelbert Dennett, or 19 in all. There are 24 past presidents, 19 accounted for in the foregoing list, four deceased, and one no longer affiliated with the organization.

ELECTED A MEMBER.

Charles M. Brackett was elected to membership in the association at the last meeting.

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing a Specialty

ALLEN & JONES, 129½ Essex St. Salem

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on
HARRY G. WRIGHT
Eye-Sight Specialist and Manufacturing Optician
200 1-2 Essex St.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

Interesting Gift

A little description of the menu presented by Frank W. Delano at the last meeting, is in order at this time.

It is an interesting curiosity and is printed upon thin wood, quite the fad in those days. The covers are somewhat larger than the leaf containing the menu, and they are tied together with yellow ribbon.

On the front is the following: "Complimentary reception to James F. Almy, Salem, Monday, September 13, 1886." In addition there is a good sized cut of a woman dressed in the fashion of those days, clasping a big bundle in her arms. She is seated up on a dry goods box on which is A. B. & W., Salem, Mass., while behind her is the monogram A. B. W. in large letters.

The insert, which as explained, is somewhat smaller, contains the menu.

On the third page, or inside of the back cover, is the following program, which was evidently carried through without change: Grand march. Welcome address by G. H. Stickney. Refrain. Invocation by Rev. Mr. Gracey (who at that time was pastor of the Lafayette M. E. church). Supper. Musicale by the Salem Cadet orchestra, Jean M. Missud, conductor. Vocal selection by David Y. Cohill. Readings by James McKeon. Accompanist, H. B. Innes. Finale "Side issues," whatever that signified.

On the back is a list of officers as follows:

G. H. Stickney, president.

Entertainment committee—N. F. Hopkins, G. W. Mudgett, H. B. Innes, James McKeon, Miss Eva Blanchard, Miss M. J. Collins, Miss M. A. Bredeen, Mrs. Washburn.

Decoration committee—E. N. Reed, H. M. Viddler, Miss N. B. Nowland, Miss Eva Blanchard.

Catering committee—N. F. Hopkins, J. McKeon, E. N. Reed, F. J. Gifford.

Invitation committee—D. L. Taylor, F. J. Gifford, Miss H. B. Baldwin.

Reception committee—Howard Bott, A. Nettles, Miss M. J. Collins.

Printing committee—F. J. Gifford, G. H. Stickney, E. J. Duggan.

Finance committee—Howard Bott, A. Nettles, Miss H. B. Baldwin. James McKeon, secretary of committee. Howard Bott, treasurer.

Ushers—H. B. Innes, G. W. Mudgett, E. J. Duggan and D. Y. Cohill.

Willard B. Porter, the Salem News "war correspondent," is the possessor of a "wagon tongue billy" as a souvenir of the duty performed by the Cadets during the Lawrence strike.

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

GROCERIES, FRUIT AND VEGETABLES

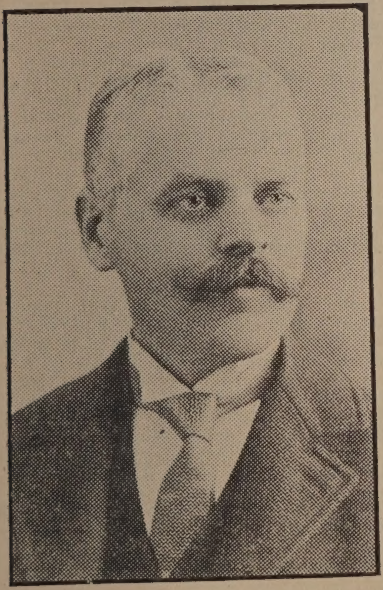
WALTER H. DAY

NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000
SURPLUS, $250,000

Letter from Cuba



CHARLES W. HATHAWAY.

Editor Now and Then News:—The city of Havana would hardly be recognized by parties visiting here before the war. The Prado-Malicon and the clean streets, must be seen to be appreciated. All are the result of the work of the energetic Gen. Wood. The forts, Morro Castle, Carsa Blanca, La Punta, San Yeideo street and the national Sunday sports, remain about the same, however.

Matanzas is a familiar spot to some of our members, especially those who served with the Eighth Mass. Infantry in the Spanish war. The old camp ground of this noted regiment is now grown up with Cuba's famous cactus, which some of the boys will remember grows very thickly in this tropical climate.

As I drove down the Pasco Marti, nearing Fort San Severino, I imagined I heard the bugle corps of the Eighth, which made itself famous while in Matanzas.

A friend of mine, Joseph Hemphill, now proprietor of the Hotel Kentucky, formerly a clerk in the quartermaster's department during the first intervention, said that long after the Eighth boys left Cuba, the small boys of the town would parade the streets with imitation bugles, and call themselves the bugle corps of the Eighth Massachusetts.

I also visited the spot where Sampson killed a mule, when he fired a few shots into Matanzas, just for fun. This place is near Fort Pinas Altos, meaning "tall pines."

I saw the ground where camped the Third Kentucky, the 160th Indiana, the 12th New York, the Third Volunteer Engineers, the hospital and signal corps and our own boys of the Eighth Mass. As I stated before, it is all grown over with cactus. Later this place was called Camp Hamilton, and after the volunteers left, was occupied by the Second U. S. Cavalry and the Tenth U. S. Infantry.

Matanzas is a beautiful city, but very quiet at the present time.

Charles W. Hathaway.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

MARCH 1912

Total Membership 740.

An important action was that taken at the last meeting, when it was voted that in June the financial secretary notify all delinquents that if their indebtedness to the association was not cleared up by the July meeting, they would be dropped from the roll of members.

This action is the result of a gradual growth of feeling in the association that delinquents have been dealt with too mildly, and owing to that fact some of them have "put it over" on the association, by taking advantage of the bars being down.

In many instances, judging from the list of delinquents read up semi-annually there is no good excuse for not paying their dues, and knowing full well that nothing will be done regarding the case, these people let it hang and hang, until some gradually slip into the chronic class.

One of the officers, with 14 years' experience as collector for the association, stated that a great many of those delinquent could and would pay, if some rule was made and lived up to, regarding suspension. He said that many of the excuses received by the financial secretary were old enough to vote, he having made their acquaintance when he first took office, when the association was but an infant, compared to its size now.

The members have no intention of dealing unjustly with any man in straitened circumstances, but by passing the vote they did at the last meeting, it means that chronic delinquents, unless they wake up and wipe off their score, will find themselves ex-members. This rule will be lived up to judging from the present feelings of the members, and an "I move the list lay over another month" motion will have no chance to get past.

Certainly Mr. Delano, when he presented that old menu to the association, added a most precious relic to the property of the association. It will be gazed at with interest by many of the members. It means a whole lot, that menu, for since the night that supper was eaten, the Now and Then association, after a long, hard struggle, has forged its way to top of the list of organizations in Salem, the City of Peace.

The directors did a good thing for the association when they arranged the tournament with the United Shoe folks. Such affairs serve to interest the members and make the club house a lively spot, and in addition it extends the circle of friends of the association.

"Dud" Hanscom wants to send a few scouts out and get next to the comedian who occupied a seat in the balcony on ladies' night. He certainly is a bright one. After one of the acts on the programme, he dryly remarked: "Now wouldn't that melt yer" (Melcher).

So the "Has Beens" are going to form a permanent organization. Well that bunch of past ones represent a great deal in thought, time and energy, for they have been earnest workers in Now and Then circles.

Of course not. Bill Peterson wouldn't stand in with Yarrick, the magician, and place that ace of clubs in his pocket before the show. Guess not.

Looks as though someone reads the editorials in this paper. Notice that we had four applications at the last meeting.

Now why not put an advertisement in this little monthly, Mr. Now and Then Business Man. We don't claim it will cause you to enlarge your quarters to care for the rush, but certainly can't do you any harm. We have at least 2000 readers, for most every copy will average three readers, and that is putting it low.

Nothing of importance happens but what the Now and Then association is represented. We had many members on duty with the National Guard at Lawrence.

And by the way. Will the next inauguration party of Now and Thens, which should leave about March 1, 1913, be a stag or mixed crowd?

Rather mean to put that picture up in the library and label it "Kimball block."

It pays to advertise, especially in the Now and Then News.

Did you enjoy the "smokes" at the banquet?

VALENTINE PARTY.

A most enjoyable dance, one of the winter series, was held on the evening of Valentine's day, and was largely attended. A delightful time was had by all, and there are prospects of a big crowd at the next of the series, on the evening of March 5.

SAWYER'S BLUE RIBBON AUTO OIL

A GOOD OIL THAT IS POPULAR A POPULAR OIL THAT IS GOOD

Customers and Friends are invited to visit us at the

Boston Automobile Show
March 2 to 9, 1912

and also

The Commercial Show
March 6 to 13, 1912

Howard B. Sawyer Oil Co.

FOR MEMBERSHIP.

The following applications were received at the last meeting, referred to investigating committees, and will be acted upon at the meeting, Wednesday evening, March 13:—

Robert J. Amidon, 27 years of age, a salesman and advertising man by occupation, residing at 4 Howard street, Salem Mass. Proposed by Richard Johnson.

J. Ray Soper, 21 years of age, a plumber by occupation, residing at 28 St. Peter street, Salem, Mass. Proposed by Aaron L. Knowlton.

George B. Hurder, 27 years of age, a meat cutter by occupation, residing at 71 Summer street, Salem, Mass. Proposed by Henry A. Henfield.

Elbert Noyes, 39 years of age, a plumber by occupation, residing at 15 Cabot street, Salem, Mass. Proposed by Charles F. M. Watts.

THE MINSTREL SHOW.

Rehearsals for the minstrel show, booked to appear at Now and Then hall on the evenings of March 26, 27 and 28, are progressing well, and Director J. D. Hanscom promises an interesting show.

The only thing needed now to make a success of the affair is for the members to take hold and sell the tickets. With a minstrel first part, followed by dancing, there is no reason why it should not be a case of "S. R. O." every evening.

Harry P. Gifford, our recording secretary, will act as interlocutor, and the end men, it is said, include Messrs. Mason, Bean, Stone, Foye, Ebsen and Hosley, a fine bunch of mirth makers. There is a chorus of 40 picked vocalists. A new and elaborate setting for the first part is now being constructed.

PERMANENT POSITION.

George L. Day, who has served so well as sealer of weights and measures, now devotes his entire time to the position, the city government having raised the salary to $1000.

Mr. Day, who is now under civil service, has a permanent position, and is receiving the congratulations of the members. His record, since he assumed the duties of the position, has been such that he is deserving of the increased salary.

Mr. Day was sent, during the last month, by the city to Albany, N. Y., to attend a convention of scale manufacturers, where he improved the opportunity to get familiar with all the latest things in weighing machines.

A THIRTEEN CASE.

Who says 13 is an unlucky number? Charles E. Hayford lived at 13 Rowell avenue, Beverly, and move to 13 Boardman street, Salem. He had lived there 13 weeks on Feb. 13, when he left $13 in bills on a table. It was blown out the window. A boy 13 years of age found the bill, after Hafe and 12 other men had looked a long while, and this clue lead to the recovery of the entire $13. Then Hafe purchased 13 cigars, gave 12 away and smoked the other one himself and felt happy.

GET AFTER THE PIPE.

Get after the pipe that has been hung up by the bowling committee. Enter the contest each week. The man making the highest score each week gets into the finals, and the winner secures the handsome pipe now on exhibition at the cigar counter. It's a beaut.

Members Personals

J. Stoddard Williams, Jr., has been elected treasurer of the Helping Hand of the Oriental lodge, A. O. U. W., and Frank W. Waite has been chosen on the board of directors.

Ervin S. Bean, well known as an amateur actor, has been busy the past month, filling parts in various United Shoe shows.

Through error, the name of Clarence Briggs, who was elected a member of the board of directors, at the annual meeting, was omitted from the report in the last issue of this paper.

Arthur H. Palmer presented the association with the tasty menus used at the annual banquet. They were printed at the Gazette Press.

Harry B. Innes has removed to Lafayette avenue, Salem. He was formerly a resident, for the past few years, of Beverly.

Past President G. Lincoln Allen was toastmaster at the annual banquet of the Moose, held in our hall, Feb. 25. One of the guests of the occasion was President Harry A. Taylor of the association.

Howard R. Shaw, formerly prominent in our minstrel shows, has tendered his resignation as ensign, Co. B, Massachusetts Naval Brigade.

Josiah H. Gifford, presided at the annual banquet of the Bank Cashiers' association, held at the Parker house, Boston, on the evening of Feb. 21. Mr. Gifford is president of the organization.

Past President Charles W. Hathaway remembered the Now and Then News with a handsome illustrated book on Havana, Cuba. The same has been placed in the association reading room, for the members to enjoy.

William F. Neal has secured a position with the Eastman Kodak company, and is now at Rochester, New York.

Harry A. Townes, former vice president, was thrown from a wagon at Winthrop, Feb. 28, and his leg broken.

Walter P. Pratt was elected treasurer and Henry P. Nourse secretary of the Men's club of the Universalist church, at the annual meeting held last month.

Thomas S. Eastland of Marblehead was chosen vice president and Past President Harry E. Webber, secretary-treasurer of the Massachusetts Association of Assistant Postmasters, at the annual convention at Boston, Feb. 22. Mr. Webber was also chosen delegate to the national convention, which will probably be held in Buffalo, N. Y.

Henry A. Hugard, one of our well-known members, has recently returned from an important business trip to New York.

Robert B. Bliss and Bert Cilley, two Now and Thens, spent Washington's birthday and the week end in a camp on the shores of Lake Sebago, Maine.

John H. Harris, one of our Beverly contingent, presided at the Washington's birthday exercises of Liberty lodge of Masons at Beverly. He is worshipful master of the lodge.

'FRISCO IN 1915.

Herbert C. Andrews, now residing in Oakland, California, in writing the association on business recently, invited all the members to visit 'Frisco in 1915 and take in the big fair.

Mr. Andrews states that the only Now and Then member he has seen since being on the Pacific coast was Charles F. Semon, the musical artist, who played two places of amusement in 'Frisco.

THE SICK LIST.

The following members are reported on the sick list: Daniel M. Knox, Jan. 31; Albert S. Hills, Feb. 4, and Charles A. Goldthwaite, Feb. 7. All are well on the road to recovery.

WM. S. FELTON & CO.

261 Essex St., Salem, Mass.

INSURANCE

of Every Kind at Lowest Rates.

Now & Then Pins

75 CENTS
EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

The Tournament

A tournament between the Now and Then association and the United Shoe Machinery Athletic association of Beverly is in progress, two nights of play having already been held, the United Shoe leading by a score of 14 to 11.

The winner of the series will receive a silver cup. The play alternates between Salem and Beverly, and Friday evening is the time of meeting. The tournament will conclude on April 5. The next meeting is at the Beverly club, Friday evening, March 1. The Now and Thens make the trip in special electrics, leaving headquarters at 7.30.

On the first evening, Feb. 16, at Beverly, the home team won eight points, as follows:—Billiards and pool, one point each; cribbage, checkers and bowling, two points each. The Now and Thens won one at billiards, one at pool, two at whist and one at chess. Score 8 to 5 for Beverly.

On the evening of Feb. 23, at the Now and Thens, the score was six points each, a tie in cribbage, causing the loss of one point. The Beverly boys made their points as follows: Pool, whist, cribbage and checkers, one point each; bowling two points. The Now and Thens won one point at pool, whist, checkers and chess, and two at billiards. Total score to date, U. S. M. A. A. 14; N. & T. 11.

The committee in charge is composed of the following:—Now and Thens, Charles E. Hayford, chairman of the committee, Clarance Briggs, Charles R. Dearborn, Aaron L. Knowlton and Dennison L. Brown. United Shoe Machinery A. A.—Herbert S. Joslin, secretary of the committee, Willis C. Goodell, Warren White, Leo M. Sargent and Walter H. Carrico.

The following players have contested to date—Now and Thens, billiards, Langmaid and Goodrich; pool, Knowlton and Dearborn; whist, Thomas, Rogers, Lee and Dennett; cribbage, Henfield, Copeland, Bomer and Hunting; checkers, Maguire and Sumner; chess, Merritt; bowling, Day, Handy, Southwick, Osgood, Murray and Miller.

United Shoe Machinery A. A.—Billiads, Pierce, Cook and Rudderham; pool, Tougas, Yeaton and Robinson; whist, Lamb, Joslin, Potter, Whitaker, Fisher, Butterworth and McMahon; cribbage, Palmer, Hadley and Dudley; checkers, Yule, Mackintosh and McLean; chess, Oeters; bowling, Luscomb, Noyes, Linehan, Crofts, Coombs and Coffey.

At the close of the tournament games in April it is understood a banquet will be held at Now and Then hall.

Charles E. Hayford, one of our present board of directors, is chairman of the tournament committee, composed of the joint committees representing the organizations.

CHARLES E. HAYFORD.

Mr. Hayford has been an interested member of the association since Feb. 13, 1901, when he added his "John Hancock" to the already long list attached to the constitution of the association.

He has never held office in the association previous to this year, but has been a hard worker on various committees. He was prominent in the earlier minstrel shows of the organization. He was for many years a member of the Second Corps Cadets, but the proudest moment of "Hafe's" life, was when as drum major, he would wield the baton at the head of Jean Missud's Cadet band as it marched up Essex street, ripping out the stirring strains of the "Second Connecticut march."

Mr. Hayford is employed with the United Shoe at Beverly and is its official reporter for the Salem News, Lynn Item and other newspapers.

RESPONSIBLE POSITION.

Albert G. Chandler, son of Charles A. Chandler of this city, and a member of the association, has associated himself with the R. & G. Shoe Co. of Lynn as general efficiency man. He has had much experience as a practical tanner and salesman. He will devote his attention to the upbuilding of the business. Mr. Chandler is well known among the Now and Thens and an athlete of no mean ability.

WERE ON STRIKE DUTY.

Our members who were on strike duty at Lawrence with the Second Corps Cadets or Co. H, Eighth regiment, report it was no picnic. Their tour came during the cold snap, when the mercury was playing tag with the dashes below the zero mark.

Among the Now and Thens who were on duty at Lawrence were the following: Second Corps Cadets—Lieut. Harry S. Perkins, Capt. Edward T. Graham, Capt. W. Everett Hoyt, Lieuts. Nathaniel T. Very, Lieut. William B. Morgan, Lieut. Louis P. P. Osborn, Lieut. James R. Taylor, Sergt. Major James A. Johnson and Quartermaster Sergt. Heman Miller of Co. A. With Co. H, Eighth, was Capt. Charles A. Dawson.

OUR CIGAR COUNTER.

Certainly the house committee is getting right up to date, and there is hardly a thing in the tobacco line which the members cannot get at the cigar counter.

Not satisfied with carrying a complete stock, the committee is putting up "combinations" which the dealers will have to go some to beat.

All the choice brands of cigars, tobacco and cigarettes can be found at the Now and Then cigar counter. Patronize it.

DELIGHTFUL CONCERT.

Another large crowd enjoyed the concert by the Phillips Academy Orchestral club at Now and Then hall on Sunday afternoon, Feb. 3.

These Sunday afternoon rehearsals are very pleasing, and the way the members and friends turn out must be gratifying to the young musicians.

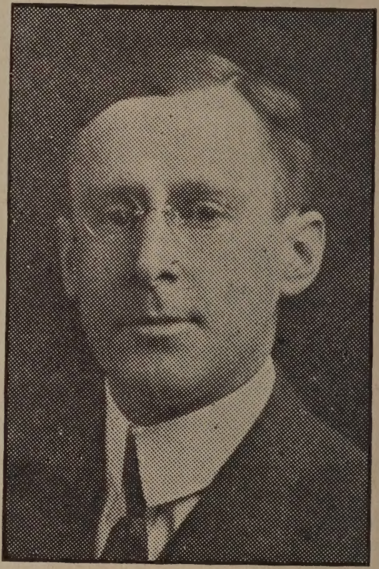
The program was a delightful one, and the work of the musicians was liberally applauded.

The next Sunday afternoon rehearsal is scheduled for March 10 at 3 o'clock.

Arthur B. Jones is an aspirant for election to the position of chief engineer of the Salem Fire department.

A WILLING WORKER.

William E. Lavender, whose picture accompanies this sketch, is one of the hustling members of the association, and one who is always ready to assist in pushing along anything for the benefit of the organization.



WILLIAM E LAVENDER.

He is a resident of Marblehead, but does business in Salem, conducting the Gazette Press. He is connected with the Now and Then News, being one of its publishers, he looking after the mechanical end of the paper. He has served upon numerous committees of the association, and given much time to Now and Then affairs.

ANOTHER STAG NIGHT.

A stag night, one of the members' socials, to which those subscribing were entitled to attend, was held on the evening of Feb. 27. The committee made a departure and did not have a vaudeville show, but instead presented a lecturer. The affair was well attended.

Wm. P. Radford, one of our Danvers contingent, together with his wife, has been visiting Bermuda.

Fred L. Cole, recently appointed starter for the Bay State Street railroad, is now on duty in Town House square.

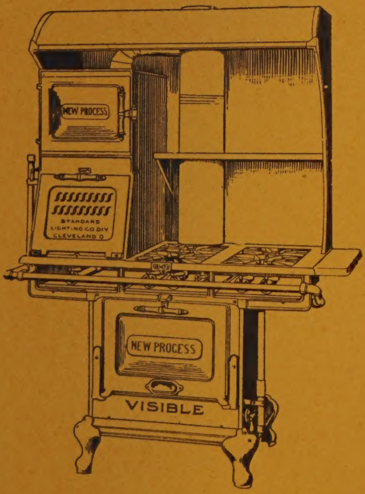
Deposits Made Now Commence
Interest April 17, 1912

Deposits Exempt from Taxation

Dividends paid amounting to $15,072,085.14
Present Dividend Rate, 4 per cent

SALEM SAVINGS BANK
125 WASHINGTON ST., SALEM
Incorporated 1818

Open for Deposits, Payments, Loans
Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.


NEW PROCESS
STANDARD LIGHTING CO DIV CLEVELAND O
NEW PROCESS
VISIBLE

Better send that Range Order
in today

When so much Comfort and Convenience can be had so cheaply why delay even for a day

This Large and Commodious Gas Range with 2 ovens, a perfect broiler and 5 boiling burners installed at just

$30.

Cook with Gas Phone 270

Salem Gas Light Co.

"Know me by the Oak Front"

March - Spring Style Number - 1912

We Are Ready to Talk Spring Shoes —

ARE YOU ?

And we believe as always
that the best is the
cheapest

$3.00, $3.50, $4.00, $5.00, $6.00

All America Shoe Shop

The Big Bright Shoe Store

MANAGER

NOW & THEN

NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of
the Now & Then
Association

APRIL
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

This Space was dead last month.

NEVER AGAIN!!

With this sign we mean to
Start Something

Y

Look for it and
Now and Then Associate
it with the very best in

PLUMBING AND HEATING

and say - the price is right - too

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large field.

The Now & Then News

Volume 3. Salem, Mass., April, 1912 Number 4

WORKING ON FAIR.

Since Feb. 8 of this year, when the fair committee organized with the choice of William M. Osgood as chairman, Harry P. Gifford, secretary and J. Stoddard Williams, Jr., treasurer, things have been progressing on our fair to be held in December.

The committee has already voted to hold this event in Now and Then hall during the week of Dec. 2, and that season tickets shall be 50 cents.

This ticket, besides entitling the holder to six evening and five afternoon admissions, will give him a chance to guess the time a clock will stop, the fortunate guesser securing a handsome gold watch for his Yankee shrewdness.

Of course the plans are as yet in their infancy, but Past President G. W. Full has an idea in his mind, occasioned by the recent discovery of the South Pole, and you can believe that the fair will be fully (no joke intended) up to those of the past, if not a bit in advance.

The committee has been divided into the following sub-committees, the first named in each case being chairman: Hall, G. W. Full, D. L. Brown, R. W. Cochrane. Supplies, W. H. Sanborn, F. T. Johnson, G. Lincoln Allen. Advertising and printing, H. E. Flint, H. A. Taylor, C. F. M. Watts. Contests, F. T. Johnson, J. D. Hanscom, W. H. Sanborn. Entertainment, J. D. Hanscom, E. N. Reed, Adelbert Dennett. Tickets, H. P. Gifford, J. S. Williams, Jr. Midway, H. A. Taylor, W. M. Osgood, Adelbert Dennett.

We will have considerable to say about this fair in future numbers, so watch for all the latest news regarding it, and don't forget the date, Dec. 2 to 7, and that the best way to help is to talk it up and sell tickets. The money goes to reduce the mortgage on the club house.

MOONLIGHT SAIL.

Think this over and ask your friends about it and find out what they think of it. How would a moonlight excursion in June or July appeal to you? If conducted on a first class scale, with a nice large steamer and an orchestra (Steamboat Bill's orchestra), or perhaps Stanley's orchestra. The trip would be from the Willows down the harbor as far as Thatchers Island or into Gloucester harbor and return. If the entertainment committee can see that such an affair is wanted by the club members, it would be only too glod to conduct such an event. Talk it up and get in touch with the members of the entertainment committee.

The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

MARCH MEETING.

Short and sweet was the March meeting, held upon the evening of the 13th instant, and held in the card room, as the hall was let for a Hebrew party. There was a good attendance, and President Taylor presided.

After the records had been read and approved, the recording secretary read a list of 10 members who were upon the sick list.

Robert J. Amidon, J. Ray Soper, George B. Hurder and Elbert Noyes were reported upon favorably by the investigating committees and elected to membership.

Applications were received from Frederick E. Bigelow, Lewis Doane, Samuel S. Foss, Harry E. Tripp and C. Norris Turner.

The treasurer reported $25 balance in the contingent fund, with all bills paid. This figure was the balance on hand, after the money for new furniture, etc., had been deducted.

The pool committee reported its receipts for the month of February as $30.

From the bowling committee came a report that its February receipts were $15.

For cigars, the house committee reported receipts of $60 for February.

Three delinquents were dropped from membership.

The minstrel show, entertainment and fair committees reported progress.

As the finance committee had approved the appropriation of $165 for new carpet, chairs and for repairing furniture, the association accepted the report and voted the money.

A bill for programes for the Sunday afternoon concerts was ordered paid.

A motion, carrying with it instructions regarding the letting of the hall, was defeated.

SUNDAY CONCERT.

On Sunday afternoon, March 10, some 500 members and friends gathered in Now and Then hall and listened to another delightful concert by the pupils of Claude H. Phillips. It was in the nature of a rehearsal of his Orchestral club, and the program presented was an entertaining one. There was music of all sorts, from the high class to the latest popular melodies, and the applause which greeted the conductor and the youthful musicians, showed that their work was appreciated.

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing a Specialty

ALLEN & JONES, 129½ Essex St. Salem

NOW AND THEN
you may have trouble with your eyes or need something in the optical line. If so call on
HARRY G. WRIGHT
Eye-Sight Specialist and Manufacturing Optician
200 1-2 Essex St.

OVER 25,000 DEPOSITORS

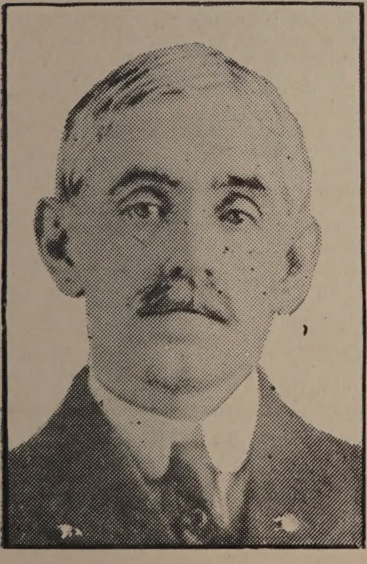
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

Our President

For the last 24 issues of this paper we have been dealing with the past, that is the men who have been presidents of the Now and Then association. This number we deal with the present—Harry A. Taylor, president of the association this year, and in fact the 25th man to occupy that honorable position.



HARRY A. TAYLOR.

Mr. Taylor was elected as president at the annual meeting in January, and with him was elected William M. Osgood for vice president; Messrs. Gifford and Richardson as secretaries and Mr. Williams as treasurer, together with a board of directors.

Harry A. Taylor, our president, was born in Salem Oct. 2, 1867, and lived here until he was two years of age, when his parents removed to Lowell, where he commenced his schooling.

When he reached the age of 11 years, his parents removed back to Salem, and he has made his home here since. Upon completing his education in the public schools he entered the insurance business, and has remained in that business since, being for the past 20 years in the employ of Patrick F. Tierney, insurance agent, whose office is on Church street.

Mr. Taylor has never had the secret society "bug" and can not be termed a "jiner," for the only organization, aside from the Emerson club, which he is connected with is the Now and Then association, but his activity has been concentrated in one organization, which accounts for him being looked upon as such a worker.

He joined the Now and Thens Feb. 12, 1896, and has been active in committee work since, especially in the days of the fairs. He was a director in 1904, 1911 and 1912, vice president in 1911 and president this year.

Mr. Taylor has one "hobby" and that is theatricals, and you can find him at all the best shows. He has quite a reputation as an amateur actor, and also as a playwright, having in the past few years

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H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'r

written "The Golden Idol," "The Sacred Amulet" and "The Bohemians," all of which have been successfully presented by the Emerson club, been highly complimented and pleased large audiences not only in Greater Salem but in other parts of the state.

Mr. Taylor has been a live wire in the association, and it was fitting that the members should honor him with an election to the highest gift in their power—that of president.

LAST DANCING PARTY.

The dance committee announce the last dance of the series will be held in the club hall on the evening of April 10, and it is hoped that a large crowd will be present. Stanley's orchestra will again furnish music, and those who have not had a dance with that orchestra have certainly missed some of the best music for dancing that we ever had in the hall. These dances have not had as many members in attendance as there ought to be, considering the many dancers in the association. The committee hopes that at this last dance they will have the pleasure of seeing as many members as were at the last ladies' night.

REVOLVER MATCH?

There are rumors of a revolver match between teams representing the Now and Then association and the United Shoe Machinery Athletic association. Both organizations have many active or former military officers among their members and doubtless could put forth good teams. Capt. "Bob" Robertson would head the Beverly contingent.

From the Now and Thens a team could be picked from the following: Capts. E. T. Graham and W. Everett Hoyt; Lieuts. H. S. Perkins, N. T. Very, J. R. Taylor, W. B. Morgan, Louis P. P. Osborn and Sergt. Maj. J. A. Robinson of the Cadets, Capt. C. A. Dawson of Co. H, Eighth of the active militia, or Gen. P. Frank Packard, Maj. Ira Vaughn, Capt. J. N. Clark, Capt. E. J. Whelpley, Lieut. W. E. Bacheller, W. A. Burding, C. H. Symonds, C. E. Hayford and others, formerly connected with the militia. There are probebly other good revolver shots in the association besides these, and no doubt a creditable team could be formed. In fact some of those named are expert marksmen.

Thomas J. Gifford has left the employ of the United Shoe and secured a much more responsible position in New York.

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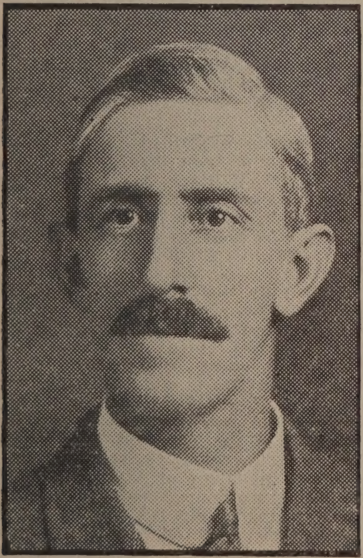
SAWYER'S BLUE RIBBON
A GOOD
OIL THAT IS
POPULAR
A
POPULAR OIL
THAT IS
GOOD
AUTO OIL

A HARD WORKER.

For three years chairman of the house committe Warren A. Kimball has proven one of the most efficient men the association has ever had in that position, and that is saying a good deal, for in the past some mighty efficient men have held this thankless job.



WARREN A. KIMBALL.

Mr. Kimball has given much time and attention to the duties and personally oversees the work done by those who come under his charge. He is present early and late, and works hard, honestly and always with the interest of the association in mind.

Warren A. Kimball is a native of Albany, New York, where he was born Feb. 6, 1873. He lived in the capitol city of the Empire state until he was five years of age, and then removed to Salem with his parents and entered the Phillips school, removing five years later to Beverly, where his education was completed.

After finishing his schooling he learned the granite business and became an experienced granite and marble cutter, and as such has worked all over the country, from the Atlantic to the Pacific coast, and for some of the leading granite firms.

In 1902 he returned to Salem, and in company with his brother, Charles J., embarked in the granite and marble business, under the firm name of Kimball Brothers, with works on Lynde street, where they carry on a most successful business, employing many workmen and turning out excellent work.

Mr. Kimball is a member of Starr King lodge, Washington Royal Arch chapter and Winslow Lewis commandery, Knights Templar, Now and Then association, which he joined April 11, 1906, and was a director in 1911; and the Republican city commmittee. He is married, resides on Northey street, and has two sons.

Mr. Kimball is a hustler and an interested and enthusiastic Now and Then member.

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is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

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JOHN F. CABEEN

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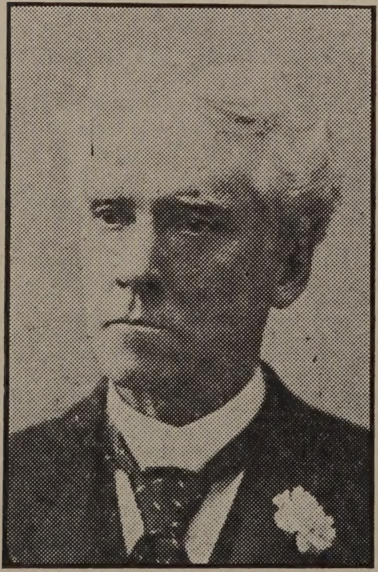
Form Association

For some years past, there has been much said about the "Has Been club" of the Now and Thens, the "has beens" so called, having been no more or less persons than the past presidents of the organization.



NATHANIEL F. HOPKINS.

It was finally decided by the past presidents, that it would be a good thing to have an organization, for social purposes only, and so Nathaniel F. Hopkins, dean of the past presidents, issued a call for a meeting on March 10, some 10 of the past presidents responding.

The meeting was called to order at 3 o'clock by Mr. Hopkins, and he was immediately elected temporary chairman, and Harry E. Webber, temporary secretary.

Mr. Hopkins explained his ideas for an organization of past presidents and was followed by William A. Peterson and Adelbert Dennett, and it was soon evident that it was the opinion of the entire company that an organization of the past presidents should be formed.

Therefore a permanent organization to be known as the Now and Then Past Presidents' association was organized.

A short set of by-laws was adopted, which in brief stated that every past president became a member without election; that the annual meeting should be held on Sept. 13, of each year, which is the anniversary of the date of the organization of the Now and Then association; that the oldest past president be perpetual president of this organization, and that the other officer be a secretary-treasurer to be elected annually; that there be no dues or assessments, only such as are levied by vote of the association.

After electing Nathaniel F. Hopkins as perpetual president, and Harry E. Webber as secretary-treasurer, and these gentlemen as a committee to arrange for an "inauguration banquet," the meeting adjourned, subject to the call of the chair.

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Those present were Past Presidents Nathaniel F. Hopkins, Adelbert Dennett, George Lincoln Allen, Edward N. Reed, William A. Peterson, Charles F. M. Watts, Harry E. Webber, Frederick T. Johnson, George Taylor and Arthur H. Merritt.

HARRY E. WEBBER.

The other past presidents, who are members by reason of having served as president of the association, are Benjamin P. H. Gilbert, Albert W. Towne, Charles W. Hathaway, Justin D. Hanscom, Howard B. Sawyer, George W. Full, Edward Jenks, Charles H. Millett and Henry C. Page.

There were five other past presidents, of which number George H. Stickney, Howard Bott, Emery Cleaves and William P. Pousland, are deceased, and P. Howard Shirley is no longer connected with the Now and Then association.

LADIES' NIGHT.

The last number in the winter course, for which tickets were sold, will be a ladies' night on the evening of April 17. The entertainment committee announce a first-class concert, to be followed by dancing. Some high class professional talent is scheduled to appear. This event will be worth attending. Mark the date "taken" in your book.

Percy S. Prince, now in Louisiana, is acting as baseball scout for the Topeka Western league team. Just imagine Percy hiding behind a tree, watching some star in secret practice!

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

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WALTER H. DAY

The **NOW & THEN NEWS**

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

APRIL 1912

TOTAL MEMBERSHIP 741.

Things have been strenuous the past two or three months at the Now and Then headquarters, and the club house has been lively enough to satisfy the most active member.

There have been the tournament games with the United Shoe Machinery Athletic association, the rehearsals for the minstrel show, the season's course of entertainments, the annual supper, the Sunday afternoon concerts, and various other attractions, and from now out there will be the fair to maintain interest.

Certainly the time since the first of the year has been lively enough, and reminds one of the olden times, when the association was quartered in the Cate block.

It is doubtful if there is another organization in Salem that has so much of interest going on, and yet you will hear, even today, members who say that things are "dead" at the Now and Thens.

It must be that they are afflicted with the "hook worm" disease, for certainly the association, as an organization, is as lively as ever.

It is hard to put anything up to the Now and Thens that they can't handle. During the past month we have witnessed an interesting little comedy written by one of our members, and the greater part of the masculine parts assumed by our members. We refer to President Taylor's "The Bohemians." It took well with the crowd, too.

So the scout ship Salem is headed for the junk heap. She only made one trip to the city for which she was named, and the Now and Thens have a fine souvenir of that visit, both in the handsome silver loving cup in our parlor, and the memories that linger from that night we entertained the crew.

They may name it Now and Then Past Presidents' association officially, but to the boys it will always be the "Has Been" club. But who cares. Everyone can't be a "Has Been."

If you belong to the association and are in business, why don't you let the other members hear from you through an advertisement in the Now and Then News? It will pay you.

The oldest past president, we hear, is elected perpetual president and holds office for life and then the title descends to the shoulders of the next oldest. At that rate, how long will it be before Al Dennett will be president of that organization? He's the last one in, or the "kid" past president.

This is a regular monthly publication and not a fly by night paper, here today and gone tomorrow. We have an established circulation and our paper is thoroughly read every month.

Now the minstrel show is over, comes vacation and then we will put our shoulders to the wheel and push along the fair.

Don't be an April fool. Get wise and advertise with us.

There is jealousy rampant in the association. Frank T. Goodell says he is going to organize a "Past House Committeemen's" association.

Our stories on past presidents ended with the last issue. This month the write-up is of the present head. Have to put on our thinking cap to get some new feature to take the place of that one.

Our association is fortunate indeed to have such a man as Dud Hanscom. He certainly can put on a good minstrel show.

FOR MEMBERSHIP.

The following applications for membership were received at the last meeting, read and referred to the various investigating committees, and will be balloted on at the meeting Wednesday evening, April 10:—

Frederick E. Bigelow, 38 years of age, a druggist by occupation, residing at 67 Loring avenue, Salem, Mass. Proposed by Albert W. Towne.

Lewis Doane, 26 years of age, occupation not given, residing at 122 Washington street, Marblehead, Mass. Proposed by H. P. Gardner.

Samuel S. Foss, 23 years of age, a clerk by occupation, residing at 62 Leach street, Salem, Mass. Proposed by Charles N. Prime.

Harry E. Tripp, 23 years of age, a machinist by occupation, residing at 20 Glidden street, Beverly, Mass. Proposed by Erwin S. Bean.

C. Norris Turner, 21 years of age, a plasterer by occupation, residing at 18 Beach avenue, Salem, Mass. Proposed by W. Clark Hayward.

LaForest Norton, a well-known member, has returned from a visit to Atlantic City, N. J.

We would much appreciate an opportunity to show you, simply to show you our

Spring Lines of Fine Clothing

PALMERS CLOTHING HOUSE
247 & 249 Essex St. Salem

Still Doing Business at the Same Old Stand

The Bohemians

An audience of 800 members and friends greeted the Emerson Dramatic club at the ladies' night, held on the evening of March 14, under the auspices of the association.

The entertainment committee did well in securing this amateur company, three of whose members, Messrs. Taylor, Ebsen and Richardson, are Now and Thens, and especially as the three-act comedy presented, entitled "The Bohemians," was from the pen of President Harry A. Taylor. Following the entertainment, came dancing to the music of Stanley's orchestra, making a delightful evening all told.

The Emerson club needs no introduction to the members of the Now and Then association, and its reputation for clean, bright, up-to-date amateur theatricals was certainly lived up to at this performance.

Mr. Taylor has taken the old theme of a rich man's son falling in love with a poor girl, and made the best play he has written. The lines are bright, the comedy really funny, and at least one situation intensely dramatic. The play was well presented, the parts being in good hands.

Mr. Taylor played the leading role in a careful and experienced manner. Anton Ebsen, in a light comedy part, was a scream, and had the audience with him from the start. His work deserves special mention. He received a handsome bunch of pinks. Francis Reynolds played the rich man's son, and was unfortunate in not speaking louder, he evidently failing to realize the size of Now and Then hall. Mr. Richardson was as easy as an old-time professional. Raymond Allen was good in an old man character part, and Elmer Waters played the small part of a butler, true to life.

Miss May C. McCully certainly covered herself with glory in the leading female role. Her work was intelligently conceived, the manner of the gentlewoman always being with her, never overacting or ranting, and the splendid reading of her lines was a treat. In the strong scene at the end of the second act, she rose to the professional height, being greeted with well merited applause.

Miss Lucy E. Daniels gave a finished and careful rendering of a thankless part. Miss Florence E. Tadgell was exceptionally clever in the role assigned her. She is a born comedienne, her comedy being real and not overdone or strained. She won the hearts of the audience from the first. Her mouse scene in the second act with Mr. Ebsen was one of the hits of the evening.

Taken altogether the show was highly successful, and Mr. Taylor and the members of his company are to be congratulated.

THE STAG NIGHT.

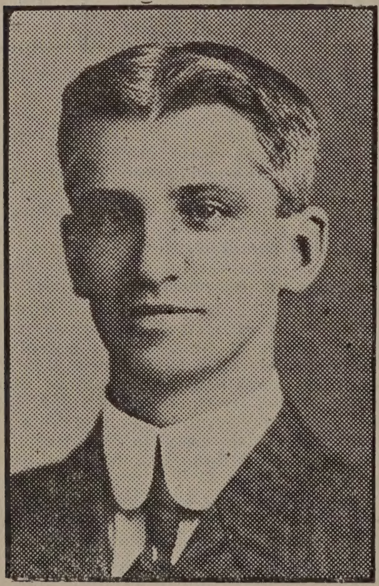
Another stag night in the winter course of entertainments was held by the entertainment committee on the evening of March 22. The program consisted of a corking good wrestling match, the Fisher Brothers, a fine team of hand balancers, two lively boxing bouts, a Houdini act and Jimmy Clark, black face artist. Those attending had considerable fun on the side lines, some rich comedy being handed out from the audience.

A Big Success

Nothing but words of praise are heard concerning the minstrel show held on the evenings of March 26, 27 and 28 in our hall, under the auspices of the association, and which was greeted with large attendances each evening.

Certainly Past President Justin D. Hanscom, who directed and staged the show, has reason to feel proud of his work, and the association has reason to congratulate itself upon having a man who is able to do such work in that line.

Congratulations are also due to those participating, and no one outside of those who have kept tabs on the show, has any idea of the amount of time these members have put in so that the show would be successful.



JUSTIN D. HANSCOM.

The new scenery built for the occasion was very tasty. The electrical light effects on the lattice work, studded with flowers, was something of a surprise to our friends, and was about as neat and pretty a stage setting as has been seen for some time. Harry E. Flint and Walter H. Hill, both members, installed and had charge of the electrical effects.

From the time the curtain revealed the circle singing the opening chorus, until the last note of the finale, the affair was enjoyable. There was a bright, snappy "live wire" sort of feeling through the whole thing, reflecting credit upon the work done by the director.

In the circle were Harry P. Gifford, interlocutor; Samuel C. Mason, Ralph E. A. Foye and Walter D. Hay, tambos; Ervin S. Bean, Leon A. Hosley and Frederick B. Stone, bones, while the following constituted the chorus: W. H. Towne, A. L. Nichols, W. P. Perkins, W. W. Lundgren, W. L. Shaw, F. R. Whipple, H. Tedford, J. H. Stamper, W. F. Jones, F. B. Lee, Fred Wilkinson, D. W. Hamilton, G. B. Learned, H. C. Gardner, W. H. Manning, H. E. Tripp, J. P. Kingsley, A. C. Sargent, C. A. Billings, A. F. Wardwell, R. A. Hambley, J. W. Hubbard, F. H. Dowst, C. G. Wood, W. B. Morgan, R. E. Parsons, W. F. Williams, K. Ring, S. A. Campbell, LeRoy Grindell, H. K. Kimball, W. C. McNamara, Jr., M. L. Herrick, John Danforth, J. W. Dowst and A. W. Glacken.

Of the end men of course the veteran amateur, Samuel C. Mason, made a big hit and was as lively as ever. Ralph E. A. Foye, a new comer, had plenty of ginger. Walter D. Day was another find on the part of "Dud" and was as lively as could be. Ervin S. Bean is an old favorite who again made good; Leon A. Hosley, another who is familiar to an end man's work, made an excellent impression again. Frederick B. Stone, another new comer in the field of minstrelsy, was there with the goods.

Harry P. Gifford, who has so long and faithfully served as secretary of the association, was interlocutor, and filled that important position with that thoroughness and ease which characterizes any work he undertakes.

The soloists were Arthur K. Bayley, Howard G. Bragdon and Frederick W. Bartlett, and each was in excellent voice, being heard to the best advantage in popular ballads. Their work was loudly applauded and they have every reason to feel pleased at the reception accorded them.

The music was by the Cadet orchestra, directed by Mr. Hanscom, and every evening, following the show, the floor was cleared and dancing indulged in until the midnight hour.

Ntt the least attractive feature of the affair was the corps of lady ushers, who added much to the enjoyment of the evening. They certainly were alive to their work, and are deserving of compliment.

Members Personals

Harry A. Townes, a former vice president, who broke his leg the latter part of February, in an accident at Winthrop, is reported as getting along in excellent shape.

A number of Now and Thens were prominent in the recent I. O. O. F. visitation of King Solomon lodge of Boston. Capt. Edgar J. Whelpley was chief marshal of the parade. Past President B. P. H. Gilbert, Capt. Whelpley, Stanley H. Shufelt and Harrison O. Woodbury were members of the committee on arrangements, and John H. Taylor, as noble grand of Essex lodge, was also prominent in the celebration.

Among the Now and Then members in attendance at the Merchants' association banquet, March 4, were the following: Charles H. Very, who is vice president of that organization; James N. Clark, William B. Mansfield, Willard B. Porter, W. Everett Hoyt, William H. Sanborn, Edgar J. Whelpley, William E. Lavender, Arthur E. Fiske, Josiah H. Gifford, Herbert L. Lougee, Martin D. W. Hoyt, Frank A. Neff, George W. Hooper, R. E. Dockham, Fred J. Gifford, Albert Jenks and W. P. Radford.

Raymond L. Cleveland, who was recently elected to membership, purchased the Hawthorne market, Summer and Essex streets, during the past month, adding it to his chain of stores.

At the session of the Grand Encampment, I. O. O. F., at Boston, Mass., March 7, memorial services in memory of Past Chief Patriarch William P. Pousland, a past president of the Now and Then association, were held, which were very impressive and during which eulogistic addresses were made by several members high in the order. A fine portrait of the late Mr. Pousland, suitably draped in mourning, was conspicuously displayed during the services.

Lucius W. Osgood has recently retired as president of the Salem Barbers' union, after a service of three years. At the annual meeting Walter Nelson, another Now and Then, was elected as vice president.

John F. Cabeen and Albert Smith, two of our members who have been visiting in New Orleans, La., have returned and report having had a most delightful time.

Rev. T. W. Fessenden, D. D., pastor of the Wesley church, who made so many friends the night he attended our annual banquet, has accepted a call to Minneapolis, Minn. The members will be pleased to learn that the call comes from a large church, which will pay Rev. Mr. Fessenden a much larger salary than he is now receiving, and gives him a much larger field in which to show his ability.

"Bill" Kinlock, who has been on the sick list with a bad knee, is now able to be at work again.

Frank O. Palmer, a former member, now residing in Portland, Me., has been in Bermuda for a vacation during the past month.

Past President Charles H. Millett was re-elected secretary of the Salem Golf club at its annual meeting held last month.

Among the officers of the Ward Two Improvement society, who are Now and Then members, were noted Robert W. Hill as treasurer, and Arthur H. Sinclair and George Upton as members of the board of directors.

Wallace E. Ray, one of our Beverly contingent, has been elected a director of the Wenham Golf club.

Maj. Ira Vaughan was elected as delegate from the Salem Board of Trade to the American Academy of Political and Social Science, and attended its annual convention at Philadelphia, Pa., the past month.

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Ready to Letter
Get our estimates before placing
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THE TOURNAMENT.

Shortly after this paper reaches the members, the tournament between the Now and Thens and the United Shoe Machinery Athletic association will be at an end, the last meeting being April 5.

At the present time (March 28), with the score 41 to 28 in favor of the Beverly boys, it looks like a cinch for them, but it is possible for the Now and Thens to pull out a victory and secure the cup, although it must be admitted that they have got to go some. The lead of the Beverly boys of 13 points is a big one, when it is remembered that but 26 points remain to be secured, and at the rate the Beverly contingent has been going they are sure to gather in a number.

Whether we win or lose, the tournament has been a good thing. It has created interest and made numbers of friends for our organization, and that is the main thing anyhow, for while we would like the cup to add to our collection, we rather have the friendship of the Beverly organization.

The affair will close with a "big night" in our hall on the evening of April 12, when the tournament will be brought to a close. There will be a banquet, followed by the presentation of the cup to the winner and a vaudeville show. The committee is arranging for one good time, and tickets, $1.50 each, are already in demand. Get yours quick or you may get left. The affair is open to Now and Then members.

The following Now and Thens have tickets for sale: C. E. Hayford, C. R. Dearborn, Clarence Briggs, D. L. Brown and A. L. Knowlton. Tickets can also be secured at the cigar counter at the association rooms.

George L. Day, sealer of weights and measures, is at his clothing establishment evenings to meet customers, although he gives his time during the day to his official duties.

Spray Hood & Cushions
For Motor Boats
and Yachts
Estimates furnished on application

Geo. A. Smith
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SICK LIST.

Secretary Gifford reports the following sick members, and the date they were placed on the sick list: Daniel M. Knox, Feb. 1; Albert S. Hill, Feb. 4; Charles A. Goldthwaite, Feb. 7; Theodore T. Graves, Feb. 23; Harry A. Townes, Feb. 28; William H. Parker, March 2; William P. Hubon, March 4; Ernest H. Porter, March 7, and W. Edward Toft, March 15. All are reported getting along comfortably.

AFTER THE PIPE.

There is a hot contest on for the calabash pipe offered by the bowling committee, the 10 highest strings, when this paper went to press being as follows: Miller 290; Sargent 276; G. L. Day 270; Edgerly 270; Hubbard 270; H. W. Kimball 263; George Tanch 261; Caswell 259; Murray 259, and Hurlbert 244. These men are entered for the finals, starting April 1. The tournament has created much interest. The first prize is the handsome pipe and there is also a consolation prize. The committee in charge consists of D. L. Brown, Frederick Southwick, C. A. Billings, W. E. Sanborn and F. A. Broughton.

GUEST OF HONOR.

Harry A. Taylor, president of the association, was a guest of honor at the annual banquet of the Veragua council, Knights of Columbus, at Veragua Home, Washington square, on the evening of March 17. He responded to a call with a very neat little speech.

C. H. Marshall, one of our Beverly members, will build a handsome house on Essex street, in that city, this spring.

Frank L. Ordway was present at the luncheon tendered President Taft at the Pilgrim Publicity association, at Boston, recently.

Look in my window Saturday's for
BARGAINS IN DIAMONDS
I can save you money on
Jewelry of Every Description
FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

Members Personals

Hon. Augustus P. Gardner, congressman from this district, and member of the Now and Thens, has come out flat footed in favor of the re-nomination of President William H. Taft.

Charles E. Hayford, one of our directors, was presented with a bronze bar, representing five years' service in the National Guard of the state. He was presented this bar at the Cadet armory on the recent medal night. He already possessed a nine-year service or "long distance" medal, and this additional bar for the medal, now shows a service of 14 years. In reality Mr. Hayford has 15 years' continuous service in the Cadets to his credit. He is not now a member, having been obliged to quit the militia on account of business reasons.

Frank W. Waite, advertising man for the William G. Webber Co., recently published a history of the firm under the title of "The old corner." It made most interesting reading.

There was a big bunch of Now and Thens in line in the Odd Fellows' parade the other night.

The majority of Now and Then members, who are members of the Cadets, received marksmen's medals at the recent presentation of medals at the armory.

Gen. P. Frank Packard, M. V. M., retired, served as a member of the chief marshal's staff at the evacuation parade at South Boston, March 18.

Trooper William P. Hubon of Troop D, First Battalion, Cavalry, M. V. M., one of our members, while on strike duty at Lawrence, was taken sick and removed to the hospital, threatened with pneumonia. He is now rapidly recovering.

Past President Adelbert Dennett has been enjoying the sights in New York, and combining pleasure with business.

George F. Cook, past master of Essex lodge, F. & A. M., was among the guests at the "Harvard night" of Aberdan lodge of Boston.

Dr. J. H. Seale, one of our directors, has been appointed and confirmed inspector of animals for Salem.

Ernest P. Lane has addressed the Boston Chamber of Commerce and the Brockton Board of Trade on the subject of "Transportation."

Walter N. Heath has returned to his position at the United Shoe after a short absence.

A. W. Towne, past president, has been re-elected secretary of the Heptasophs.

William H. Garvin has recently erected a cottage house on Porter street, Danvers.

Gen. P. Frank Packard, retired, was a guest at the City club, Boston, March 18, and attended the breakfast to President Taft.

The programs for the minstrel show were furnished by Arthur H. Palmer, the clothier, and were printed at the Gazette Press.

Dill will cater at the Now and Then-United Shoe Athletic association banquet, April 12, and the Kelly bureau of Boston will furnish the show. Astrella Brothers will be on hand with the music. No tickets will be sold after April 9.

Past President Henry C. Page was one of the railroad men who made the initial trip by electrics from Boston to New York on March 20 and 21. The trip took two days, the stop over being at New Haven, Conn.

Financial Secretary Albert I. Richardson, well known as an amateur actor, has been in the woods of New Hampshire for a few days' rest.

W. Edward Toft, who underwent a delicate operation on his head at Salem hospital, is on the road to recovery. This will be pleasant news to his many association friends.

Vincent S. Peterson and family have removed to their summer home at the Juniper.

"Tom" Lynch, who played the piano at the last stag night, used to play for the Now and Thens at Van Vrankeu's, when it was first organized. He has seen the association grow from a pretty small membership.

The Past Presidents' association will hold its first dinner at Maplewood Farm, Danvers, Friday evening, April 5.

DAY & CURRY

Signs

268 Essex St.,
Salem, Mass.

Did She Leap?

(The Now and Then News has made arrangements with one of the best story writers in the country to contribute stories for this monthly. The first appears below. Besides the enormous outlay of money necessary to secure this feature for our paper, we had to agree not to divulge the name of the author. Other stories from this celebrated pen, or typewriter, will appear in future numbers.)

Things had been going wrong for a week with Marion Rand. Yes, her father was many times a milionaire and she had every luxury money could provide, but still life was not one long sweet dream some people were wont to label it.

She sat this dark rainy night in the magnificent living room of the Fifth avenue residence in New York City. No, the lights were not turned on, because Marion was in no mood for lights.

Things had been going wrong. Life was not worth living. Her new $5000 gown, which had been imported from Worth at Paris, had failed to fit properly. Courtney had promised to call on two evenings that week, and had never shown up. Two of her best girl chums had suddenly departed for a tour of Europe, and to make matters worse, the box of toasted marshmallows she had ordered from Highers had not yet been delivered.

Certainly life was just one blamed thing after another. What was the use. Why should she continue to struggle against adversity? These questions can not be answered by the author.

As she sat there in the dark she concluded to end it all. Life was not worth the struggle. Once her mind was made up, it was but an instant to act.

Slipping silently up the stairs over the $3000 carpet she made her way to her magnificent $10,000 apartments, and taking her $1000 raincoat from the dresser, she slipped into it, and then put on her $150 helmet hat.

Noiselessly she left the house, and boarding a subway express she was soon landed in the vicinity of Brooklyn bridge.

She made her way to that celebrated structure, and when no one was looking, although thousands were crossing the bridge at the time, she climbed to the railing and was just about to do a Brodie, when sharp and clear, like the notes of a bugle on the frosty air, rang out the one word "Stop."

THE END.

The Little Shop with the Big Reputation

The Gazette Press, Salem

W. E. LAVENDER. PROP.

JOB PRINTING

To...

Salem, Mass., Apr. 1, 1912

Dear Sir and Brother:

You are hereby notified that the Dues for the Quarter ending June 29, 1912, amounting to $1.25 ARE NOW DUE IN ADVANCE.

A. I. RICHARDSON, Fin. Secretary
261 Essex Street.

Received Payment, ...*Fin. Secretary*

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 153

Salem, Mass., April 3, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Tuesday,*** **April 23; 1912.**

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES APRIL 23, 1912

Received from...*the above assessment.*

....*Fin. Secretary.*

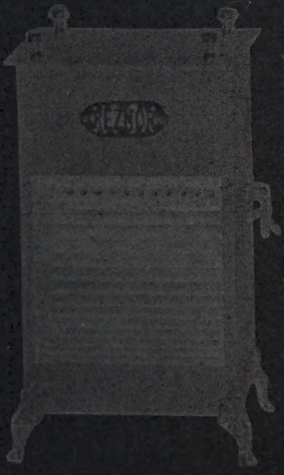
Deposits Made Now Commence
Interest April 17, 1912

Deposits Exempt from Taxation

Dividends paid amounting to $15,072,085.14
Present Dividend Rate, 4 per cent

SALEM SAVINGS BANK
125 WASHINGTON ST. SALEM
Incorporated 1818

Open for Deposits, Payments, Loans
Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.



This is Gas-Heater Weather

Why not shut down on the furnace and
save your fuel supply for
another winter, strikes
and high prices

Remember the last coal shortage
and order a

Reznor Gas Portable Heater
today, 3 sizes

$3.00-$4.00-$5.00

Tubing free with each

Salem Gas Light Co.

Know me by the Oak Front"

April First, Nineteen Hundred and Twelve

Easter Footwear

Certainly the Nobby Styles that you're looking for are right here

Snap-and-go,- together with custom quality and individuality will appeal to your best judgement.

We have established a name right here in Salem for the best in shoe leather.

MEN'S, WOMEN'S
CHILDREN'S

$3.00, $3.50, $4.00, $5.00, $6.00, $6.50

All America Shoe Shop

The Big Bright Shoe Store

ESSEX 206

MANAGER

ESSEX 206

NOW & THEN

NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of the Now & Then Association

MAY
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

NEVER AGAIN WILL THIS SPACE BE DEAD

With this sign we mean to
Start Something

Look for it and
Now and Then Associate
it with the very best in

PLUMBING AND HEATING

and say - the price is right - too

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., May, 1912 Number 5

JOINT PICNIC PROPOSED.

Among the matters which will come up at the May meeting of the association will be a proposition from the "On to Washington" committee of the Second Corps Cadets, that the Now and Then association join with that organization in conducting a picnic at the East Boxford camp grounds, in July.

The proposition was brought up at a recent committee meeting of the Cadet boys, and a sub-committee consisting of Lieut. Redmond, Sergts. Clark and Flynn were appointed to see our association about the matter.

The idea is to run the picnic for a money-making affair. The camp grounds, now that the corps has added a large tract of pine groves, makes a delightful place for a day's outing. The woods have all been cleared of the underbrush and are as pleasant as any picnic grove in the state.

While the plans are in their infancy, it seems to be the opinion that athletic events, in which well known amateur athletes might be invited to compete, be held, and everything run upon a basis to give the public a most enjoyable time, and incidentally make money for the two organizations.

It looks like a good proposition and probably the matter will be thoroughly thrashed out at the May meeting. Think the matter over and come to the meeting prepared to act upon it.

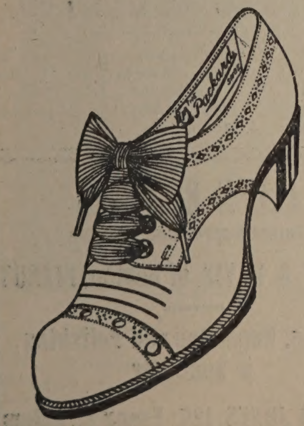
LADIES' COMMITTEE.

The association should not overlook the good work of the ladies' committee in connection with the minstrel show, held in April. These young ladies did great work for the association, and besides acting as ushers on the evenings of the performances, they combed the city in their efforts to dispose of tickets for the show.

It is estimated by one of the members, who is in position to know what he is talking about, that these young ladies disposed of upwards of $200 worth of pasteboards.

Such friends are indeed friends to be proud of, and the Now and Then News, in company with the members, thanks the young ladies for their work and feels that the association is to be congratulated upon having such friends.

The ladies' committee was made up as follows: Mrs. Alda M. Richardson, matron; Miss Elizabeth Sargent, chairman; Miss Edna Full, Miss Angie M. Richardson, Miss Carrie Marden, Miss Edna Legro, Miss Clara I. Richardson, Miss Marion Reed, Miss Helen Getchell, Miss Gladys Hogan, Miss May C. McCully, Miss Addie Blair, Miss Clara Hall, Miss Marcia P. Brown and Miss Marion Little.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet will appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

April Meeting

Our monthly meeting for April was held on the evening of the 10th and once more the association transacted its business in the card room, the hall being in use for a dance. About 50 members were in attendance, and President Taylor occupied the chair.

The records were read and approved, after which five applicants were elected to membership and applications received from John J. Collins, Guy Norman Folkins and Earl Huntington Curtis. These were referred to investigating committees.

Treasurer Williams reported $50 on hand in the contingent fund and all bills paid.

The pool committee reported the receipts from pool and billiards for the past month as $17.

On the bowling alleys $8 had been taken in during the past month.

The house committee reported that the cigar case receipts for the last month were $60.

The resignation of Herbert F. Stevenson, who had removed to Boston, was received, and under the by-laws took effect.

A report of progress was received from the fair committee, which reported having adopted the name of "Ice Carnival" for the event, which is scheduled for the week of Dec. 2.

The board of directors reported a proposed plan for beautifying the front of the house, by replacing the now well worn out lawn with an attractive flowering show. The cost was set at $68.75, and the work to be done by Southworth Brothers, this expense to cover the cost for two years. The matter was referred to the finance committee, and if approved by it, the authority to commence work was given.

A motion for $$700 to paint the hall went to the finance committee.

A request for a loan of $100, from the fair committee, so the heads of the four fancy tables can be given $25 to work on, was also referred to the finance committee.

The fair committee requested that the Now and Then hall be closed for the month of November, that is, not let to outside parties, explaining that it was absolutely necessary to do this, if the members desired the fair put on in the way it was planned. This motion to close the hall was passed.

RESIGNED AS MEMBER.

Herbert F. Stephenson resigned his membership in the association at the last meeting, on account of removal from this city. He joined the Now and Thens Dec. 14, 1910.

ALLEN & JONES
Salem Representatives for

HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing a Specialty

ALLEN & JONES, 129½ Essex St. Salem

OVER 26,000 DEPOSITORS

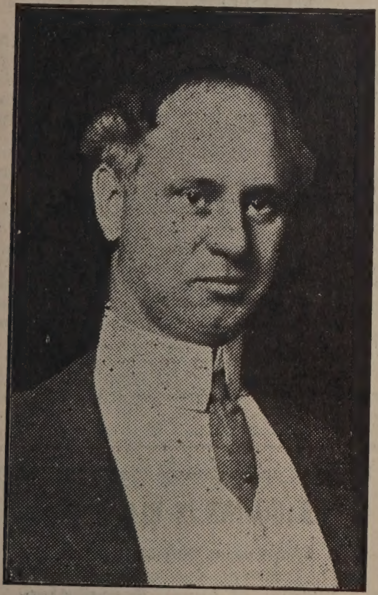
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

WELL KNOWN MEMBER.

Among the well known members of the association is Robert P. Buttrick, manager of the Salem district of the New England Telephone & Telegraph Co.



ROBERT P. BUTTRICK.

Mr. Buttrick has been with the telephone company almost since its inception, and has risen to the responsibile position of manager of the Salem district, which includes the exchanges in Salem, Peabody, Beverly, Beverly Farms, Danvers, Marblehead, Hamilton, Ipswich and Topsfield, which means that he has not many leisure moments on his hands.

Among other duties which devolve upon Mr. Buttrick is that of receiving complaints, and almost without exception the "kicker" comes away, after his interview, feeling that even if he has had some difficulty, there is at least some compensation in being obliged to meet such a pleasant and agreeable gentleman to talk over the matter.

Although quiet and unassuming, Mr. Buttrick is nevertheless a most interested member of the association, and has done much quiet work in assisting at numerous fairs of the organization. He joined the Now and Thens on May 13, 1901, and although not aspiring to office, was elected and served as a director during the year 1904.

Besides being affiliated with the Now and Thens, his name can be found on the membership list of Starr King lodge, F. & A. M., Sutton Lodge of Perfection, Washington Royal Arch chapter, Royal and Select Masters, Salem Board of Trade, Salem Merchants' association, Beverly Board of Trade, Beverly Merchants' association, Hawthorne associates and the Telephone Society of New England.

Mr. Buttrick is married and resides on Messervy street, and as a citizen stands high in the community.

MARRIED IN MEXICO.

Henry P. Chapman, a member of the association, and manager of the United Shoe Machinery Co. affairs in Mexico, was united in marriage to Miss Isabelle Ganbora, at the Temple de la Divinia, Trinidad, Saturday, April 20. Among the presents was a silver service from the Boston office of the company.

Are Your Valuables Safe?

Safe Deposit Boxes
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'r

PAST PRESIDENTS.

Irving S. Tebbetts, proprietor of Maplewood Farm, Danvers, did himself proud on the evening of April 5, when 15 past presidents of the Now and Then association gathered about the festive board in celebration of the first annual supper of the new organization—the Now and Then Past Presidents' association.

Everything served was of the best, and the menu was one that tempted the former wielders of the gavel, to go the limit, and then a bit more, after sundry buttons had been loosened.

Much that was of interest took place during the evening, and when the party dispersed it was the unanimous opinion that the occasion was one of the most enjoyable ever attended.

Fifteen out of a possible 19 was the attendance, a pretty good record. Nathaniel F. Hopkins, dean of the gathering, presided during the evening, and the other past presidents present were Benjamin P. H. Gilbert, Edward Jenks, Albert W. Towne, George Taylor, Howard B. Sawyer, Henry C. Page, George W. Full, William A. Peterson, Charles F. Watts, Arthur H. Merritt, Justin D. Hanscom, Frederick T. Johnson, Adelbert Dennett and Harry E. Webber.

Arrangements were completed for another meeting on the evening of Sept. 13, which will be the annual meeting. This date was selected, owing to its being the anniversary of the formation of the Now and Then association.

CUPID'S CORNER.

The engagement of Claude H. Phillips, the young musician who has conducted the Sunday afternoon concerts, and Miss Eva M. Bixby of Danvers is announced.

Rev. Thomas W. Fessenden, former pastor of the Wesley church, united in marriage George B. Hurder, who recently became a Now and Then member, and Miss Edith R., daughter of Mr. and Mrs. W. L. Tucker, at the home of the bride's parents, Willow avenue, on March 27. LeRoy Grindal, a Now and Then member, acted as best man. Mr. and Mrs. Hurder, after a short wedding trip, took up their residence at 71 Summer street.

An 11-pound son was born to Mr. and Mrs. Guy C. Larcom at Danvers April 6.

Frank W. Robinson has been appointed a special police officer at Danvers.

MEN'S
FINE HAND-TAILORED
CLOTHING
Direct from the wholesaler at prices quoted by the street stores in July, when they have them marked down
DAY'S 1 CENTRAL ST. SALEM, MASS.
Open until 8 p. m. Thursdays and Saturdays 9 p. m
Up One Flight

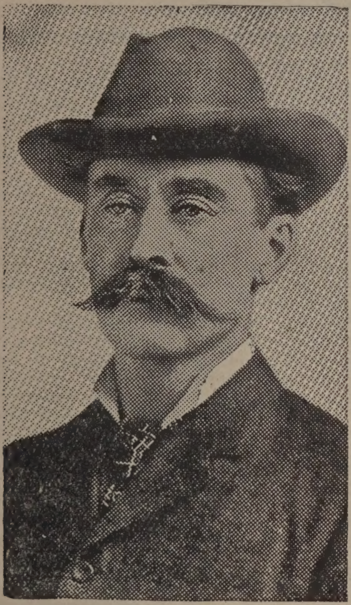
Look in my window Saturday's for
BARGAINS IN DIAMONDS
I can save you money on
Jewelry of Every Description
FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

Pe-ter-ah-wik

Pe-ter-ah-Wik. What does it mean? Draw closer little one and you will hear. That is the name of the Arctic fair to be conducted in the Now and Then hall during the week of Dec. 2, under the auspices of the association.

Where did they dig that name up? Don't you like it? Has a sort of Mat-su-ri, Ram-i-zam swing to it, don't you think?

Oh, that name was given the fair by a very noted man. Member of the association? Guess not. Wish he was. The committee decided upon "The Ice Carnival" as a name, but that didn't seem to have the right swing, and so an effort was made to secure another.



REAR ADMIRAL R. E. PEARY.

Rear Admiral Robert E. Peary, U. S. Navy, the man who discovered the North Pole, was the gentleman who proposed the name Pe-ter-ah-wik, and this is how it came about.

One of the members thought a better name than "The Ice Carnival" ought to eb secured, and so hit upon the idea of writing Admiral Peary and asking that he suggest a name more in keeping with the Arctic region.

Here is the letter sent:—

Salem, Mass., April 12, 1912.

Robert E. Peary, Rear Admiral, United States Navy, Washington, D. C.

Dear Sir:—I am writing you in the interest of the Now and Then association of this city, which will conduct a big fair, the week of Dec. 2 to 7, and the committee has decided to make it represent a scene in the Arctic region.

What we desire is a catchy name, that is a name that will cause the people to ask what it means.

We have conducted a Japanese fair, which we named "Mat-su-ri"; a Chinese fair called "Toot-Moy," and a fair representing a village in India, which we named "Ram-i-zam."

We thought you would know some word in the language of the Arctic region which would be appropriate to call our fair, a word that suggests fair, carnival, general meeting place, or games and amusement.

I would say that the Now and Then association has a membership of about 750, and is composed of the leading young men of this city and the surrounding towns.

I trust you will pardon me for writing you, but we could think of no one, outside of yourself, who could help us in this matter.

Trusting you will be able to assist us in this matter, I remain,

Respectfully yours,

Harry E. Webber,
Assistant Postmaster.

In reply to the foregoing letter came the following:—

22 The Dresden, Washington, D. C.,
April 16, 1912.

Dear Sir:—Replying to your letter of April 12th, I will suggest the Eskimo name Pe-ter-ah-wik, (the accent on the "ah") as a suitable name for your proposed Arctic fair.

This is the Eskimo name for Cape Chalon, where the greater portion of the tribe of Whale Sound Eskimos assemble in the latter part of February and March of each year, for the annual walrus hunt which gives the tribe its spring supply of meat.

The weeks spent at this place are full of excitement, feasting and merriment.

On Page 421, Vol. II of "Northward Over the Great Ice," (F. A. Stokes & Company, 443 Fourth Avenue, New York City) copy of which you can doubt-

SAWYER'S BLUE RIBBON
A GOOD
OIL THAT IS
POPULAR
A
POPULAR OIL
THAT IS
GOOD
AUTO OIL

less find in your public library, you will find an illustration of this savage Arctic headland, at the base of which this Eskimo spring time fair is held.

Trusting that the above may assist you, I am, with best regards,

Very sincerely,
Peary.

Asst. Postmaster, H. E. Webber, Salem, Mass.

This correspondence was referred to the fair committee and the name adopted. Not every organization has its fair named by so prominent a party as Admiral Peary.

It can be seen from the name suggested, and the way he split it up, that he caught the idea at once. That the members appreciate the interest taken by Admiral Peary is putting it mildly, for this hero of many trips into the frozen north and the discoverer of the North Pole is a very busy man.

If any one asks you what Pe-ter-ah-wik means now, you can tell them all right.

And, by the way, don't forget to ask them to engage a ticket of you, for it will be well worth attending. Watch this paper and keep in touch with the affair.

SEEMS POPULAR.

That suggestion for a moonlight excursion, under association auspices, some night this summer, made a hit. Many expressed themselves heartily in favor of such a trip. The entertainment committee knows the feeling and will probably arrange for the event, if they can see a dollar in it.

TASTY DECORATIONS.

Certainly there will be class to our outdoor decorations, that is the lawn and shrubbery in front of the club quarters on Washington square.

At the last meeting of the association Southworth Brothers were authorized to go ahead and fix up the exterior decorations, and while it is yet early to judge, indications are that the "front yard" of the Now and Then association will be second to none.

Not only has the lawn been re-sodded, but quite a variety of hardy shrubs, the names of which we will not try to spell, (Secretary Gifford could not pronounce them at the meeting) have been set out, and all in all the place will look pretty nifty.

Under the order passed, the Southworth Brothers will see to it that the place is kept in good shape for this season and next.

William W. Trotter has been renewing acquaintances in Salem, having been home from New York for the past two weeks.

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on
HARRY G. WRIGHT
Eye-Sight Specialist and
Manufacturing Optician
200 1-2 Essex St.

Get Appointments

Two Now and Then members were honored by appointments to positions as city officials during the past month. The two members are Willard B. Porter and Josiah H. Gifford, both appointed by Mayor Adams.

Willard B. Porter, well known as a member of The Salem News staff, was reappointed a park commissioner, for a term of five years. He has already served six years upon this commission, one year being the unexpired portion of the term of Col. Henry A. Hale of the Salem Gas Co., who resigned, and the other five being a full term.

WILLARD B. PORTER.

Mr. Porter has taken a lively interest in the park problem and has done considerable good work as a member of the commission, and his reappointment was a pleasing one to the citizens of Salem.

Josiah H. Gifford, the second Now and Then member honored, is well known in local banking circles, being cashier of the Merchants' National bank, and he was appointed a member of the trust fund commission, to succeed George H. Shattuck, resigned, owing to removal from the city.

Mr. Gifford is well qualified for the position he was selected to fill, and upon the meeting of the trust fund commissioners, was elected financial secretary, and will have oversight of the many trust funds handled by the commissioners.

One not familiar with city affairs does not realize the vast amount of work to be done by the financial secretary of the trust fund commissioners, but upon him devolves the work of keeping track of the different funds and seeing that the income, and no more, is expended only for the specific purpose outlined by those who left the money to the city.

JOSIAH H. GIFFORD.

Neither positions, park commissioner or trust fund commissioner carries any salary, and it is pleasing to note that these two Now and Then members are willing to sacrifice some of their time, for both are busy men, for the interests of the community.

The **NOW & THEN NEWS**

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

MAY 1912

TOTAL MEMBERSHIP, 745.

The Now and Then News has been published since December, 1909, and since that time the largest membership carried upon our rolls was 746 in May, 1910. This month, you will note by glancing at the head of this column, that we have 745 members, one less than we had two years ago.

Of course since that time we have taken in many new members, but losses through suspension, resignation and death have prevented us from growing.

Our average membership during the time referred to has been 738. Can't we do better than this? There are plenty of healthy, desirable young men whom we would welcome as members, and who would be glad to join. All they need is to be asked.

It has always been the policy of the association, and we trust that it will continue to be, that quality was better than quantity, but without risking the danger of going back upon this policy, we can easily increase our membership to the highest figure in our history, by just a little work.

Since the first of this year we have had 10 new members added to the list, and three are now on the waiting list, to be voted upon at the next meeting.

Just remember that we can easily reach the 800 mark if we desire this year. Ask that young man acquaintance if he would not like to join the Now and Thens. Not only are the young men desirious of joining, but many parents feel that there is no better organization for their boy to be affiliated with than the Now and Then association.

Remember also, before you hand out an application, that if the quality is not there, that we do not need members, and that quality and not quantity is the first consideration.

Not a murmur to date about a Fourth of July celebration. There is a feeling among the members that these Fourth celebrations, where "open house" has been the rule, have been expensive affairs.

The editors of this sheet have been passed some hard knocks, but the heaviest was when a firm engaged in selling safes, sent us a letter advising we purchase one of their make, in order to keep our profits safe. Guess the fellow who sent out that circular never ran a society paper in a city like this.

The Past Presidents' association is now successfully launched, and all who attended the first supper report a most delightful time.

Again, Mr. Business Man, we would suggest that the Now and Then News is a good advertising medium. The rates are low and we have a legitimate circulation. How many? Look for the line "Total membership" on the editorial page every month. That is the size of our circulation, but multiply it by three and you will get about the average number of readers.

Every member of the association ought to do his part to make the coming fair a success. Two tickets will be sent each member. Surely without half trying you can dispose of them. Each member selling two means nearly 1500 season tickets sold. The price is low, 50 cents each.

Some members feel that the Now and Then News prints the wrong date of coming events. Not so. We can't prevent the dates being changed after the paper is issued.

FOR MEMBERSHIP.

The following applications were received at the last meeting, read and referred to the investigating committees, and will be voted upon at the meeting Wednesday evening, May 8:

John J. Collins, 25 years of age, a clerk by occupation, residing at 7 Cedar Street court, Salem, Mass. Proposed by H. W. Woodbury.

Guy Norman Folkins, 39 years of age, a contractor by occupation, residing at 31 Nursery street, Salem, Mass. Proposed by Warren A. Kimball.

Earl Huntington Curtis, 24 years of age, a baker by occupation, residing at 29 Franklin street, Danvers. Proposed by Ernest A. Oliver.

ARE NOW MEMBERS.

Frederick E. Bigelow, Samuel S. Foss and C. Norris Turner of Salem, Lewis Doane of Marblehead and Harry E. Tripp of Beverly were elected members of the association at the last meeting.

NAUMKEAG TRUST COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

Members Personals

Past President Charles W. Hathaway sent home from Cuba a lot of real Havana cigars, and numerous of his friends enjoyed a few of the fragrant smokes, "ye editor" among others. Mr. Hathaway has returned from Cuba, and is now in the south.

Among the members of the Now and Then association who attended the Massachusetts encampment of the United Spanish War Veterans at Fall River, April 18-19, as delegates were Henry P. Copeland, Lewis F. Brown, Edgar J. Whelpley, Thomas S. Fraser and P. Frank Packard.

Hon. A. P. Gardner, our congressional member, challenged "Teddy" Roosevelt to a joint debate on national political issues, but to date the Rough Rider and our well-known member have not met.

Charles C. Handy and family, who have been in Salem for the winter, have removed to their summer home in Danvers.

Ernest P. Lane and wife have enjoyed life at Baltimore, Norfolk and Richmond, Va., during the past month. They were absent from Salem about 10 days.

Harry E. Flint enjoyed a voyage to Norfolk, Va., and return during the past month, and incidentally secured a little rest from his duties at The Salem News office.

Thomas J. Fraser has been appointed an aide-de-camp on the staff of the commander of the United Spanish War Veterans.

William P. Hubon has recently returned from a sea voyage, taken by advice of his physician, as a means of recovering his health after his recent siege of sickness. During his absence from Salem he visited Cuba, Kingston, Jamaica and Panama.

Sergt. Maj. James A. Robinson, a well known member, has been elected president of the Non-Commissioned Officers' association of the Second Corps Cadets.

Spray Hood & Cushions
For Motor Boats
and Yachts
Estimates furnished on application

Geo. A. Smith
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75 CENTS
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Spring Lines of Fine Clothing

PALMERS CLOTHING HOUSE

247 & 249 Essex St. Salem

Still Doing Business at the Same Old Stand

Members' Personals

William S. Felton has joined the list of automobilists in the association, having a latest 1912 machine.

Lawrence R. Schaller met with a painful but not serious accident on April 6, throwing his knee out of joint, as the result of jumping over a fence. He was not kept from his duties as a member of Keith's Theatre orchestra, however.

Aaron Knowlton, our well-known pool expert, has been spending some time the past month breaking in as a Pullman car conductor. He expects to be assigned a permanent run most any time.

Hon. A. P. Gardner has been elected a director in the Old Planters society.

Capt. E. J. Whelpley, one of our members, has been appointed department adjutant of the United Spanish War Veterans of Massachusetts, having been selected for that position by Department Commander William Stopford of this city.

H. E. Burnham is now connected with the T. Sisnan Shoe Co., with headquarters at Aurora, Ontario, Canada.

Claude H. Phillips, leader of the Sunday afternoon musicales, is absent upon a tour of the west with the Boston Festival orchestra.

S. Howard Donnell, one of our Peabody members, was a candidate for delegate to the Chicago convention, favorable to the nomination of ex-President Roosevelt.

Congressman A. P. Gardner, another member, was very active in the contest, being prominently enrolled in the Taft forces of the state the last week of the campaign.

A delegation of Now and Thens, who are commissioned officers in the militia, attended the governor's reception, accompanied by their ladies, on the evening of April 22.

Lieut. W. B. Morgan was a winner of a silver medal in the hike from Medford to Lowell on Patriots' day. He was with one of the Second Corps Cadets detachments, which were among the winners.

Past President B. P. H. Gilbert has enjoyed a trip to Schenectady, New York, during the past month.

The menu at the Now and Then-United Shoe A. A. banquet was printed at the Gazette Press, and furnished with the compliments of Almy's men's store.

Frank W. Waite was elected grand overseer at the convention of the A. O. U. W. at Boston, April 24.

Capt. W. Everett Hoyt and family will reside in Middleton for the summer, having leased a bungalow in that town.

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

GROCERIES, FRUIT AND VEGETABLES

WALTER H. DAY

The Tournament

United Shoe Machinery Athletic Association 53; Now and Then Association 42. Such was the result of the intercity tournament of games, between the two organizations.

The affair was brought to a fitting close by a banquet at the Now and Then hall, followed by a vaudeville entertainment, on Friday evening, April 12.

The banquet was notable for three things:—First, the cup which was won by the Beverly boys, failed to materialize, because the man entrusted with the matter of having it engraved and back on time, forgot the date. Second, the small number of Now and Then members in attendance, and third, the excellent vaudeville show presented.

CHARLES E. HAYFORD.

Following the supper, which was served by Dill of Melrose, and during which Astrella Brothers' orchestra entertained the 325 diners, President Harry A. Taylor welcomed the company, after which a vaudeville show consisting of the following artists, was given:—

Elsie Ford, songs and dances; Belle De Losle, songs and dances; Ida Germaine, in catchy songs; Jimmie Murray, [illegible] comedian; Taylor (Not Harry A.) and Herbert, in a funny sketch; Inez Lawson, English trumpeter; Stella Crawford in her Vesta Tilley act, and Louise Huntington, dancer.

That the show was thoroughly enjoyed was evident by the loud applause which greeted the artists.

A few facts regarding the tournament might not be out of place at this time. The Now and Thens were beaten by 11 points. While the United Shoe were out to win every point, our association seemed to lack interest in the affair, and some nights the committeemen were at loss to secure players enough to play the various games.

HERBERT S. JOSLIN.

The tournament opened Feb. 16 at Beverly, and ended April 5 at Salem. Aaron Knowlton made the largest number of points scored by any individual player, he winning seven out of his eight pool games, losing the one by a score of 100 to 97. Past President Arthur H. Merritt scored three points at

If You Want To Save Money

You can do so by sending or telephoning us
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Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

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Beverly, Mass.

chess. Goodridge won four points and Langmaid three out of four points at billiards.

The largest number of points captured any one night was on April 5, when the Now and Thens scored 10 out of the 13. The smallest number of points scored was one, made by the Now and Thens at Beverly, March 5, when only 11 members responded, as the night was very stormy.

Forty-three different members of the Now and Thens had a hand in playing the games during the tournament, the committee having considerable difficulty at times in getting players, especially at whist and cribbage.

The committee in charge of the event was made up as follows: Charles E. Hayford, Now and Thens, chairman; Herbert S. Joslin, United Shoe, secretary, Harry A. Taylor, Dennison L. Brown, Clarence Briggs, Aaron Knowlton and Charles R. Dearborn of the Now and Thens, and W. C. Goodale, Leo M. Sargent, Warren White and Walter H. Carrico, United Shoe, as the remaining members of the committee

It seems to be the opinion that if another tournament is arranged that an effort will be made to get a regular team of players in the various events, and get out after the cup with a vengeance. The United Shoe fellows left no stone unturned to get players. If one of their men was beaten at his game on a tournament night, they scoured the field controlled by their company, until they found a man his superior. They were out after the cup, and they won.

They deserve the honor, and aside from the fact that the tournament aroused some interest, it has made a most friendly feeling between the two organizations, and that is something to be desired.

ENJOYABLE OUTING.

A number of members had one of their occasional outings at the commodious bungalow of James H. Trow at Chebacco Lake over the 19th, and the affair was especially pleasant, owing to the presence of Albert B. Gardner, who has returned from a two years' stay at North Troy, Vermont, where he went for his health.

Al is in fine form and expects to start work again soon. His smiling face will probably be seen at the club house as often as ever and his willing assistance be given the fair committee when they get going on the work of building booths.

The heavy rain did not interfere with the success of the occasion, except to keep Big Bill home until the morning of the 19th, when he was brought down in Harry Wheeler's new racing machine.

The party was composed of J. S. Williams, Jr., Albert B. Gardner, William T. Fowler, Harry D. Wheeler, James H. Trow and H. P. Gifford.

WM. S. FELTON & CO.

261 Essex St., Salem, Mass.

INSURANCE

of Every Kind at Lowest Rates.

An Outsiders View

The winter of 1911 and 1912 had been an unusually severe one. Nothing like it had been known in the memory of the oldest inhabitants. The harbor had been one solid cake of ice. Vessels trying to enter had been caught and frozen tight outside of Bakers. An automobile line had been established as a short cut over the ice from Derby wharf, Salem, to Goose lane, Marblehead.

Ordinary traffic was at a standstill, everybody complaining of poor business. Wise ones predicted a dire calamity of some sort would surely follow in the wake of such a severe winter, and sure enough, the early spring had just given notice of its approach, and the people were preparing for the great Easter occasion, when lo and behold, warnings, which at first were like the gentle breeze swaying the tree tops, then becoming more and more ominous as the storm increased, until its full force was spent on the old town, and Salem was in the throes of such a calamity as was never heard of before. Business of all kinds was suspended. Sentinels were posted on the outskirts of the city, preventing any entrance into or exit from the city. The draw of the Beverly bridge was kept open to prevent crossing. No trains were allowed on the B. & M. except through trains between Boston & Newburyport. The shores were patroled by policemen to prevent any communication from that source. All the churches, schools, theatres and factories were closed. The great plant of the U. S. M. Co. of Beverly was shut down, and a great 15 foot fence was put around the entire grounds. The streets of Salem were as quiet as Peabody square.

The Board of Trade was in a quandary. The city officials were up in the air. The board of health were sweating drops of blood from overwork and anxiety. Dr. Le Hermit, whose automobile had been exposed, had it quarantined in his garage for 12 days, or until the incubation period had expired. Chairman Oldbrush ordered every man, woman and child in the city to be vaccinated. Physicians were kept busy shooting vaccine virus into a helpless community. Board of Trade sent out a special communication to try and allay the fears of the people, but to no avail.

Ssarehead followed scarehead in all the outside newspapers, with such items as 27 new cases—15 new cases—22 new cases, etc., until a grand total of 198 cases were recorded with no abatement.

The fire department was ordered out to cleanse the streets.

At last an investigation was ordered. Experts from Boston were called in, who were somewhat divided in their diagnosis. One said, Varicella, another, Variola. One thought some cases resembled the Pulex rash, while another was positive he found traces of the Cimex lectularius, but all were unanimous in saying the places should be fumigated, which was done, and Salem resumed usual pace once more.

This is the sort of a yarn told in the surrounding towns when the report that Salem had smallpox was circulated. The facts are that while there were cases listed as smallpox, there never was any dangers, and outsiders never need to have had the slightest hesitancy in visiting Salem and trading in her stores.

If you are a member or have a member in your employ use this paper to tell them about it.
It means business to you.

A LARGE STOCK OF
MONUMENTS
Ready to Letter
Get our estimates before placing your order
KIMBALL BROTHERS
9 and 11 Lynde St., Salem, Mass.
Telephone Connection

DAY & CURRY
Signs
268 Essex St.,
Salem, Mass.

THE LAST NUMBER.

The closing number of the winter series of entertainments in the special course paid for by subscription, took place in Now and Then hall Thursday evening, April 25, and was in the form of a ladies' night. It was a delightful concert, and consisted of excellent readings by George F. Moreland, a member of the association, which proved a treat, cornet solos by Nelson Bernier of the Cadet band, vocal selections by Mrs. Merle Cressy, and violin solos by Frank L. MacDonald, with Miss Ethel Phillips, accompanist. Following this entertainment there was dancing until midnight.

FOR SALE OR TO LET.

Four room furnished bungalow, at Bradstreet's Point, Danvers River. Boating, bathing, fishing and a fine piazza. Row boat goes with cottage. Running water. If let, desire to let for entire season. Apply H. J. White, 49 Locust St., Danvers, Mass.

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December 2 - 7
1912

The Little Shop with the Big Reputation

The Gazette Press, Salem
W. E. LAVENDER. PROP.

JOB PRINTING

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 154

Salem, Mass., May 3, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Thursday,***

MAY 23, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — Albert I. Richardson, Fin. Sec.

EXPIRES MAY 23, 1912

Received from..*the above assessment.*

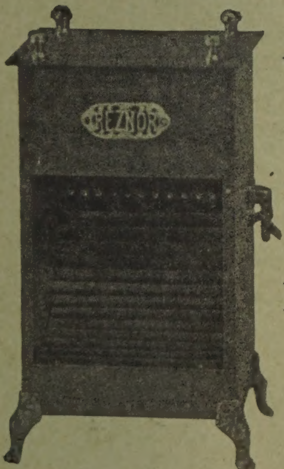
....*Fin. Secretary.*

SALEM SAVINGS BANK
125 WASHINGTON ST. SALEM
Incorporated 1818

Assets - - Ten Millions
Dividends Paid
Fifteen and One-Quarter Millions

Open for Deposits, Payments, Loans

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.



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Why not shut down on the furnace and
save your fuel supply for
another winter, strikes
and high prices

Remember the last coal shortage
and order a

Reznor Gas Portable Heater
today, 3 sizes

$3.00-$4.00-$5.00

Tubing free with each

Salem Gas Light Co.

"Know us by the Oak Front"

YOU MEN

YOU MEN WHO LIKE WEARING APPAREL THAT HAS A LITTLE INDIVIDUALITY— YOU ARE THE FELLOWS WE WANT TO INTEREST IN OUR FIVE DOLLAR LINE OF SHOES—

The Receding Toe, the Low Broad Heel and other Features are to be found in these Custom Models—

IN FACT GENTLEMEN

BETTER SHOES ARE NOT

MADE AT ANY PRICE

OTHERS AT $4.00, OTHERS AT $3.50,
OTHERS AT $3.00

All America Shoe Shop

The Big Bright Shoe Store

ESSEX 206

MANAGER

ESSEX 206

NOW & THEN

NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of the Now & Then Association

JUNE
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

A GOOD SIGN . . .

. . . We Believe In It.

Everybody desiring the best quality in
Plumbing and Heating
should believe in it

This sign is only found where first-class work is called for.
Why not look us up when you want this kind of work.

Telephone Connection.

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large field.

The Now & Then News

Volume 3. Salem, Mass., June, 1912 Number 6

FOURTH OF JULY.

At the last meeting of the association, permission was granted to have a celebration the "night before the Fourth," provided there was no expense to the association.

The entertainment committee was authorized to arrange the affair, but no outline of its plans has been made public as yet. Probably some report will be made at our next meeting. If the committee gets up an affair the night before, without expense to the association, it has some work before it.

WANTED—A NAME.

"A horse, a horse, my kingdom for a horse." Sounds familiar, does it not. Well the fair committee is now looking for a name, and while they haven't any kingdom to exchange for it, still they will be under obligations to the party who will produce it. Pe-ter-ah-wik has been laid away on the shelf, and now the committee desires a name suggestive of the land of bananas, track laborers and organ grinders. Send in your choice to "Name Editor," Now and Then News, Box E, Salem, Mass."

PICNIC COMMITTEE.

In compliance with the vote passed at the last meeting a committee of three, consisting of President H. A. Taylor, Treasurer J. Stoddard Williams, Jr., and William T. Fowler, was appointed to meet with a committee consisting of Capt. F. S. Perkins, Sergts. Clark and Flynn of the Second Corps Cadets, regarding the matter of a joint picnic in August at the campground of the Cadets at East Boxford.

The meeting was held at the Now and Then club house on Thursday evening, May 16, and the Cadetmen outlined their plans to the Now and Thens. Various matters were talked over, but no conclusion was reached, the Now and Then committee not being empowered to make any arrangements.

The meeting was a most satisfactory one, and the Now and Then members will report to the association at its meeting Wednesday evening, June 12.

WON BOWLING PRIZES.

Herbert C. Tyler won first prize, a handsome calabash pipe, in the recent bowling tournament, with a total of 286 to his credit. while Harry C. Gray, with a total of 232, walked off with the consolation prize, another pipe.

The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

May Meeting

President H. A. Taylor presided at the May meeting, held in the large hall on Wednesday evening, May 8, and attended by about 50 members.

After the reading of the records and election of four new members, the treasurer reported $175 balance in the contingent fund.

The pool committee reported $24.50 as the receipts from pool and billiards during the past month.

From the bowling committee came a report of $5 receipts for the past month.

The house committee reported its receipts from the cigar counter as $36 during the past month.

The resignation of Ira Vaughan of his membership in the association was read, and the same accepted.

On the order requesting that the fair committee be loaned $100 the finance committee reported approved, and the same was passed. A report of approved was received on the matter of $68.75 for beautifying the grounds in front of the club house, and as the finance committee though well of the matter, the motion was passed.

The request for $700 to paint the hall on the outside was returned "not approved" from the finance committee and the action of the committee was upheld by the association.

A report was received from the entertainment committee on the ladies' night conducted by the association, when the Emerson club presented the entertainment. The report showed that $41.60 had been expended and that the association had donated $35, and $7.30 was made from the sale of ice cream, bringing the receipts to $42.30, leaving a balance of 70 cents. The report was accepted.

It was voted that the entertainment committee present a report on the winter course of entertainments at the next meeting.

The committee on the part of the association, in the Now and Then-United Shoe Machinery Athletic association tournament games, asked for $3.20 to make up deficit on cost of special car to Beverly. This money was lost owing to heavy storm, which kept the members at home. Amount requested was appropriated.

The special dance committee was authorized to conduct a summer party at the Salem Willows casino.

A committee of three, one of which was to be the president, was arranged for, to meet with a like committee from the Second Corps Cadets regarding the idea of running a joint picnic at East Boxford this summer.

The free use of the hall was granted to Principal Ewart of the Bentley-Phillips schools for one afternoon, so that suitable exercises in observing Memorial day might be held.

It was voted that the entertainment committee be allowed to conduct a Fourth of July celebration, provided it was conducted without expense to the association.

FOR SALE OR TO LET.

Four room furnished bungalow, at Bradstreet's Point, Danvers River. Boating, bathing, fishing and a fine piazza. Row boat goes with cottage. Running water. Apply H. J. White, 49 Locust St., Danvers, Mass.

OVER 26,000 DEPOSITORS

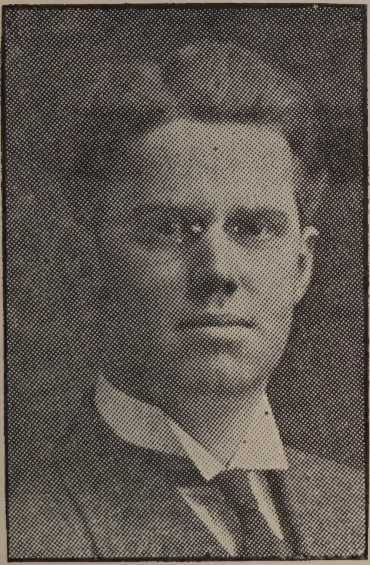
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

HUSTLING MEMBER.

Among the hustling members of the association is Martin D. W. Hoyt, a well-known Salem business man, who is manager of the All America shoe store on Essex street.



MARTIN D. W. HOYT.

Mr. Hoyt is not a native of Salem, but was born in the city of Portsmouth, N. H., and was educated in the public schools of his native place.

After leaving school, he became interested in the shoe business and took a practical course in the making of footwear, being introduced into the mysteries of the art of making shoes from the designing of the pattern to the finished product, and then took a post graduate course as a retail salesman, in disposing of the finished product. He has been engaged in the shoe business in all branches for a dozen years.

He has been with the firm of Rice & Hutchins, Inc., for the past eight years, and in 1909 was sent to this city to take charge of the All America shoe shop.

Since his location in Salem he has made many friends, and stands well with the business men of the street, and the purchasing public. He joined the Now and Then association June 9, 1909.

CAPT. LANDER NOW.

Richard C. Lander, who has seen much service in the local fire department, and who is well known to the members, has been appointed captain of the aerial truck company located on Bridge street, having assumed the duties, vice Krough, discharged from the service by resignation.

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT
Eye-Sight Specialist and
Manufacturing Optician
200 1-2 Essex St.

Are Your Valuables Safe?

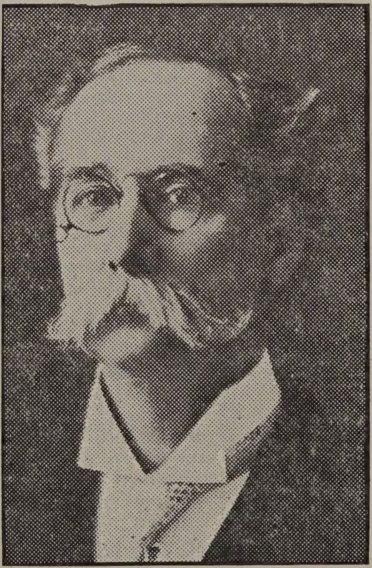
Safe Deposit BoxeS
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'r

Was First Recruit

Among the older members of the association, who is well known to the active members of today, is Samuel R. Thayer, who claims to be the first member of the Now and Then association, and has the goods to substantiate his claim.



SAMUEL R. THAYER.

After the committee on the Almy celebration had had its outing, and arranged to form a permanent organization, and even before a name was decided upon, a paper was passed about the store to secure signatures, and the first man to sign was Samuel R. Thayer, and he is proud of the fact that he is the "first member" of the association. He is not an original member, but, to use a military term, was the first recruit the association received.

Mr. Thayer has always maintained his interest in the organization, and today is as interested in the doings of the Now and Thens as any of the younger members. While never holding office, he has always been a quiet but effective member, and although upon the rolls since 1886, Mr. Thayer has never drawn a cent's worth of benefits, another pretty good record.

Samuel R. Thayer was born in the good old town of Marblehead, Feb. 19, 1844, and received his education in the public schools of the town, "graduating" at the early age of 13 years, when he went to work for George Chamberlain, who kept a dry goods store in the town.

He remained in his employ but a short time, and then came to Salem, entering the employ of A. J. Archer, another dry goods merchant, and from there went to Boston with Chandler & Co., on Summer street.

He remained with Chandler & Co. for six years, going from that concern to the employ of Ezra Allen as window trimmer. After this position he branched out in business for himself in Marblehead, under the firm name of Thayer & Osgood, with store located on the corner of Washington and Downing streets.

NAUMKEAG TRUST COMPANY

217 ESSEX STREET

CAPITAL. $250.000 SURPLUS. $250.000

He later came to Salem once more, entering the employ of S. D. Shepard & Co., another well known Salem dry goods dealer, and upon leaving there embarked in the window shade business in Lynn, under the name of S. R. Thayer.

His next move was back to his native town of Marblehead, where he entered the employ of John F. Clouthy, a dry goods merchant, and in 1872, which was the year after he entered the employ of Mr. Clouthy, he was taken into partnership, the name of the firm becoming S. R. Thayer & Co.

While a member of this firm he was married in 1876 to Miss Harriet M. Osgood, daughter of a Methodist minister who had been settled in Marblehead.

In June, 1885, the partnership with Mr. Clouthy was dissolved, and the following month, July 1885, Mr. Thayer entered the employ of Almy, Bigelow & Washburn, this city, where he served faithfully until November, 1911, when he retired from active business life.

During his long association with the Salem firm, Mr. Thayer made many friends, and to this day he commands their highest respect. Upright, honest and obliging, Mr. Thayer always stood high in the estimation of his patrons.

Mr. Thayer is, as before stated, one of the oldest, in point of years and in point of membership, members of the association. His only other society connection is a membership in the Hawthore associates.

He resides on Lafayette street, this city, making his home, with his son-in-law, Jacob Printz, who is also a member of the Now and Thens.

In the association, as in the business world, Mr. Thayer commands the highest respect, and is always warmly welcomed at the club house, whenever he makes it a visit, which is quite often, for his interest in the Now and Thens has never flagged during his long connection with it.

ARE SAILOR LADS.

Two of the members of the association have recently affiliated with the Alpha Dory club, purchased new boats, and are out for prizes. The two members now entitled to wear yachting caps are George B. Learned, who commands the "Hobo," and David W. Hamilton 2d., who is commodore of the "Indian." The members will watch with interest from now out, the records made by the boats in the A. D. C.

MEN'S
FINE HAND-TAILORED
CLOTHING
Direct from the wholesaler at prices quoted by the street stores in July, when they have them marked down
DAY'S 1 CENTRAL ST. SALEM, MASS
Open until 8 p m. Thursdays and Saturdays 9 p. m
Up One Flight

WM. S. FELTON & CO.
261 Essex St., Salem, Mass.
INSURANCE
of Every Kind at Lowest Rates.

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

Custodian's Report

In justice to the members of the Now and Then association, as well as the employes of the Salem postoffice, who so cheerfully and generously contributed toward a fund for the benefit of one of our members who has been sick for several years, I feel that some statement of the fund may be properly made at this time, and take advantage of the Now and Then News for the purpose.

It is fitting to say that a regular correspondence with our sick friend has served to keep me informed as to his progress, and the reports up to now seem to show a wonderful supply of courage under the severe affliction which has been his. The progress of the disease has been such as to disable both legs, and the result is that while his mind and body (except the legs) are apparently sound as ever, his crippled condition makes it impossible for him to do any work which will return any financial results and for which reason every contributor may feel that his help has been truly a Godsend to him.

This subscription was started last September, and on Sept. 1 the sum of $25 was sent him and on the first of every month since then, $15 has been regularly sent, so that up to date a total of $145 has been remitted.

Of course, many members have not been asked to contribute owing to very obvious reasons, but if any such feel that they would like to join in a good cause, and will send their contribution to me, I will see that it is duly mailed to the grateful invalid.

His appreciation of our past efforts is his constant theme in each letter which I receive, and I feel that this is one of the most worthy causes which we have had an opportunity of contributing to.

The receipts to date have been $164, of which the postoffice employes have contributed nearly $50.

The remittances to date have been $145.

HARRY P. GIFFORD,
Custodian of Fund.

Salem, May 28, 1912.

Spray Hood & Cushions
For Motor Boats
and Yachts
Estimates furnished on application

Geo. A. Smith
11 Church St. - Salem

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing
a Specialty

ALLEN & JONES, 129½ Essex St. Salem

Change in Temperature

An important meeting of the fair committee was held the past month, and during the meeting there was a sudden change in the temperature, that is as far as the fair was concerned.

From the icebergs and glaciers of the North to the sunny tropical gardens of Italy is going some, but the fair committee never turned a hair, much less George Willis Full, fair designer, who was primarily the cause of the sudden change.

We New Englanders are used to sudden changes, for we get it by the barrel full each year, jumping from the middle of winter into the balmy air of spring, and next day back into a howling snow storm, so it is not surprising that the committee never "batted an eyelash," as Torchey would say, when the land of the midnight sun was pushed to the rear and "Sunny It" substituted.

Mr. Full stated his case with directness that convinced the committee that it was best to make the change. He had given the matter much thought, and consulted with persons in position to know what they were talking about, and because of the lack of artistic opportunities, together with the fact that it would be a most expensive fair to stage in a manner in keeping with the standard set by other events—Ram-i-zam, Mat-suri, etc.—it was voted to abandon the plans of the Arctic fair and transfer the scenes of the operations for raising money to reduce the mortgage to the confines of Italy.

And so the vote was taken, and after considering the information before it, the members were unanimous.

Another matter of importance which came before the committee was the resignation of Harry P. Gifford as a member of the committee.

Mr. Gifford was reluctant to sever his connection with the committee, but the pressure of business at Salem Five Cents Savings bank, with which he occupies a responsible position, made it imperative.

During every fair since Mr. Gifford has been secretary, he has taken sole charge of the ticket end of the affair, seeing that the tickets were distributed to the members and the returns made, which was no small undertaking.

His resignation from the committee means considerable loss, for no matter who takes the position, he will be "green" at the business, and do much more work than one familiar with the details through experience.

The fair committee is actively at work, and will allow no grass to grow under its feet in perfecting arrangements for the big event, Dec. 2-7.

Every member should co-operate with the committee, for it is only in this way that we can make the event a financial success. The artistic success is assured, for that is in the hands of Past President Full, and we all know what he can do, but to make it financially a success every member must do his part.

Each member will receive two tickets, value 50 cents each, and it is hoped that upon receipt, the member will at once remit $1. If you can sell them, well and good, ask for more. If you can't dispose of them, be sure and use them the week of the fair, bringing your friends to see the event. Each ticket is good for 11 admissions, six evening and five afternoon. The admissions can be used all at once, or strung out through the week, just as the holder of the ticket desires.

And, by the way, that change of temperature didn't jar the committee a bit, which shows that Chairman Osgood and his men are out for results. Help them.

Herman Miller, quartermaster sergeant, Second Corps Cadets, a member of the association, has been presented with a long service medal, while Lieut. H. S. Perkins, adjutant, another member, has secured an additional service bar.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS.

Telephone Peabody

Now & Then Pins

75 CENTS EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

JUNE 1912

TOTAL MEMBERSHIP, 745.

It will be seen by reference to another column, that the committee appointed to consider and conduct a fair for the association has deemed it wise to discard the plans for conducting an Arctic fair, to be known as a "Pe-ter-ah-wik" and substitute instead a fair conducted along the line of an Italian garden, an event for which it has not as yet secured a name.

The majority of members will wonder why this change in plans. It is because the committee, after carefully going over the plans, decided that it would be a mighty expensive affair to try and put on an Arctic fair, much more expensive than at first thought, and besides, the chances for making it artistic or attractive are few.

It was thought best, then, after considering the matter from every standpoint, to discard the first plans and adopt the second, which shows that the committee had the interests of the association at heart, and was carefully weighing matters before taking the final plunge.

Whether a fair depicting scenes in the Frozen North or scenes in Sunny Italy, it makes no difference to the members. Back of the fair is the one important event we all wish to see accomplished—the wiping out of the motagage.

There is a proposition before the association to join hands with the Second Corps Cadets in conducting a union picnic in August. The committees representing each organization have met and talked over the plans, and at our next meeting our representatives will report what they learned. It is then up to the association to act. The idea is to conduct the picnic for the purpose of making money, one-half the proceeds, after deducting the expense, to become ours, and the other half for the Second Corps Cadets "On to Washington" fund.

There is one thing which should be kept in mind in acting upon this proposition, and that is that unless we are going into this proposition whole heartedly, it is better not to go at all. A half-hearted acceptance of the Cadets' offer for the joint picnic should not be thought of. We should go in all over or not at all. This much we owe in all fairness to the other organization.

At the next meeting let us have a full and fair discussion of the project and then take action.

In another portion of the paper we present portraits and sketches of two members, one of whom has been connected with the organization almost since its birth, and another who is a comparatively new member. These little sketches of members, so we are told, are of interest to many on our rolls.

In the loss of Harry P. Gifford, as a member of the committee in charge of the fair, the committee loses a member second in importance to Mr. Full, in such events. While Mr. Full designs the fairs, it has always been Mr. Gifford who has kept track of the tickets, which is of considerable importance. Pressure of banking duties was the cause of Mr. Gifford's retirement from the committee.

We are receiving many compliments every month regarding the Now and Then News and the pleasure the members and their families get from reading it. Remember Mr. Now and Then Business Man, that these members would read your advertisement if it was printed in this paper, and Now and Then members have money to spend. Why not try an advertisement? Call 74-W on the phone and Mr. Lavender will talk with you about the matter.

Let the Now and Then News know where you are going on your vacation. We appreciate personals regarding our members, and others like to read them.

Our advertising rates are reasonable. Why not give us a try?

It pays to advertise.

ARE YOU GOING?

There are rumors of an effort to arrange another trip, such as was proposed last year. This time it is Providence, R. I., for a two days' outing. The program includes a special train, a band to do escort duty, and a general good time at Rocky Point or some other resort. The only proviso is that the trip will take place IF sufficient members sign up for the journey. Estimated cost $15 per member. Bookings can be made at once.

ON FAIR COMMITTEE.

Financial Secretary Albert I. Richardson has been appointed a member of the fair committee by President Taylor, to fill the vacancy caused by the resignation of Harry P. Gifford, recording secretary.

PALMERS CLOTHING HOUSE

Now in their

NEW LOCATION

Perley Block

250 Essex Street, Salem, Mass.

Members' Personals

Dr. Benjamin R. Symonds and Dr. George K. Blair, were elected to office in the Essex South District Medical society at its annual meeting held the past month.

J. Stoddard Williams, Jr., our treasurer, has been re-elected treasurer and collector of the Crombie Street Congregational church.

Lieut. and Mrs. James R. Taylor have gone to Middleton, where they will occupy their bungalow for the summer.

Mr. and Mrs. George Taylor have also taken up their residence at Middleton for the heated term.

Charles E. Hayford is about to build a cottage house at Beverly for his own occupancy.

Thomas S. Hurley, a well known member, is slowly convalescing from an operation for appendicitis.

Past President Charles F. M. Watts is building a bungalow at Middleton, which he will occupy this summer.

Wilbur B. Bigelow and William E. French, two of our South Salem members, have been elected assistant superintendents of the Lafayette Street church Sunday school.

Fred J. Gifford and Wilbur B. Bigelow have been elected to the board of trustees of the Lafayette Street church.

Harry P. Gifford has been elected a vice president of the Tabernacle church men's club.

Mr. and Mrs. George E. Taylor of Orne square are rejoicing in the arrival of a daughter.

The Board of Trades committees, recently announced, contained the names of many Now and Thens. The hustling qualities of a Now and Then are recognized in many places.

Capt. James N. Clark has been reappointed adjutant of the Veteran Cadet association.

Mr. and Mrs. W. S. Perry are at the "Perrywinkle," Juniper Point, for the summer, and Mr. Perry has taken up his duties as editor of the "Willows Budget," the bright summer paper, once more.

Past President Adelbert Dennett has plans out for a handsome house, soon to be in process of construction at "Gardner Park."

Harry P. Gifford, recording secretary, has been promoted to assistant treasurer of the Salem Five Cent Savings bank. His many friends are glad to learn of his advancement.

Dr. E. A. Rushford has been commissioned a lieutenant in the Medical corps of the National Guard, and assigned to the Second Corps Cadets for duty.

F. Roland Whipple, a well known Beverly member, has been appointed Beverly representative for the M. J. Meagher & Co., real estate and insurance agents, with a Salem office at 210 Essex street. Mr. Whipple has enjoyed much experience in the real estate and insurance business and has a large circle of friends in Beverly and Salem.

THE SICK LIST.

Secretary Gifford reports the following list of sick members and date they were reported: William E. Toft, March 15; Olin F. Weymouth, April 11; Charles W. Morse, April 8; Frank E. Smith, April 29; George H. Southwick, May 1; Thomas S. Hurlty, May 3, and Harry Kingsley, May 13.

DELIGHTFUL EVENT.

One of the delightful events of the season was the summer party under the auspices of the dance committee of the association at the Casino, Salem Willows, on the evening of May 23. Stanley's orchestra furnished the music and there was a large attendance. The weather, however, was not all that could be desired, the cold, cloudy weather refusing to budge, even for this event.

The committee in charge consisted of Fred Southwick, Arthur Shepard, Arthur Briggs, Albert Nichols, Charles Billings and Leon Hosley, assisted by the following ladies: Marion Reed, Helen Getchell, Clara Hall, Edna Legro, Marion Little, May McCully, Clara Richardson, Gladys Hogan, Edna Full, Elizabeth Sargent, Ethel Sargent, Marcia Brown, Mrs. W. C. Merritt, all of Salem, Miss Carrie Marden of Beverly, and Miss Blair of Peabody. Special cars to all points of the compass were run after the affair.

RESIGNED MEMBERSHIP.

Major Ira Vaughan has resigned his membership in the association because of taking up his residence in Philadelphia. Maj. Vaughan joined the association Dec. 11, 1901. During his membership he was quite sick, and the organization paid the $5 per week benefit for the 10 weeks. Maj. Vaughan returned the money, and with it the "Emergency Sick Benefit Fund" was started, and the same now amounts to some $175, the association adding yearly the 10 cents extra collected from members delinquent in paying sick assessments. The fund has been called upon several times, and will be a constant reminder that at one time Maj. Vaughan was a member of the association.

Frank W. Waite has an interesting talk on the early history of Town House square, which he delivered before the Heptasophs recently.

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

GROCERIES, FRUIT AND VEGETABLES

WALTER H. DAY

AT VETERANS' SUPPER.

A large number of Now and Thens attended the annual meeting and supper of the Veteran Cadet association at Hamilton hall, Monday evening, May 13.

Edwin F. Woodman was re-elected treasurer of the association, and J. Clark Brown was re-appointed quartermaster. In addition to these two, Now and Then members noticed about the banquet board were H. P. Gifford, Fred Tibbetts, E. W. Nichols, C. H. Symonds, W. E. Hoyt, F. R. Hodgkins, P. Frank Packard, J. S. Williams, Jr., C. C. Handy, G. A. Tanch, H. E. Webber, H. R. Noble, Harry Boyd, J. N. Clark, W. B. Porter, J. H. Trow, H. S. Perkins, J. A. Roope, J. A. Robinson, and others.

LAUNCHED HIS BOAT.

Clarence R. Mason, one of our well known members, has had his steamer Turtle thoroughly overhauled and she was launched a couple of weeks ago. The Turtle is now in the finest condition and Mr. Mason will let her for fishing parties, besides maintaining a schedule, afternoons, between Salem and Gloucester.

COMING MARRIAGE.

Among the June weddings of interest to Now and Then members will be that of Robert W. Cochrane, a former member of the house committee, and Miss Ethelyn Fegan of Beverly.

WRITING A NEW PLAY.

President Harry A. Taylor, whose theatrical productions have been seen by association members for the past two or three seasons, is spending his spare moments writing a new play. Rumor has it that he will forsake the field of comedy and enter that of the drama. It is very probable that association members will have a chance to see this production in our hall next season, with all the old time favorites in the cast.

A NEW DRUGGIST.

A new druggist arrived in Salem on April 30, and is making his home with Mr. and Mrs. Harry E. Day. At present he is engaged in an exhaustive study in pure food, as it relates to good health.

GIVEN A CUP.

John L. Saltonstall, representative from Beverly, and a member of the association, has given a cup to the Jubilee Yacht club of that city, to be contested for in power boat races this summer.

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 155

Salem, Mass., June 3, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Monday,***

JUNE 24, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES JUNE 24, 1912

Received from ....the above assessment.

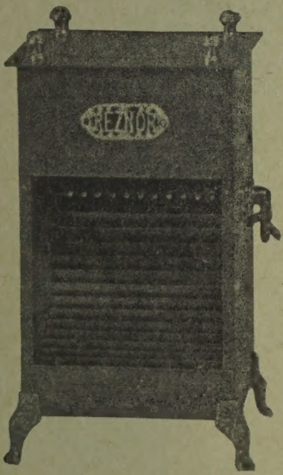
....*Fin. Secretary.*

SALEM SAVINGS BANK
125 WASHINGTON ST. SALEM
Incorporated 1818

Assets - - Ten Millions
Dividends Paid
Fifteen and One-Quarter Millions

Open for Deposits, Payments, Loans

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.

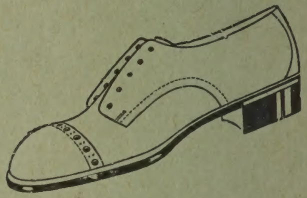


This is Gas-Heater Weather
Why not shut down on the furnace and save your fuel supply for another winter, strikes and high prices
Remember the last coal shortage and order a
Reznor Gas Portable Heater
today, 3 sizes
$3.00-$4.00-$5.00
Tubing free with each

Salem Gas Light Co.

"Know us by the Oak Front"

June 1912 Summer Number



OUR
SHOES

NOT
HOW
CHEAP
AT A
LITTLE
PRICE
BUT
KNOWN
QUALITY
AT A
FAIR
FIGURE

We leave out the fancy business that calls for extra expense and put every cent into making the best shoe possible, regarding good plain quality.

Salem Shops
Carry nothing of the kind

Boston Shops
Have nothing so good at the price

*We are Cranks on Quality
and Admit It*

See our WINDSOR and our STAG as well as the GRAHAM LASTS

Shoes for Men $4.00, $5.00, $6.00
For Women $3.00, $3.50, $4.00

TAN RUBBER SOLE OXFORDS

All America Shoe Shop
The Big Bright Shoe Store

ESSEX 206

MANAGER

ESSEX 206

NOW & THEN
NEWS

* * *

Member's attention called to Assessment

Published monthly in the interest of the members of the Now & Then Association

JULY
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

A GOOD SIGN . . .
. . . We Believe In It.

Everybody desiring the best quality in
Plumbing and Heating
should believe in it

Y

This sign is only found where first-class work is called for.
Why not look us up when you want this kind of work.

Telephone Connection.

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., July, 1912 Number 7

NO CELEBRATION.

It has been decided by the entertainment committee that they would not undertake to have a "night before the Fourth" celebration this year. The association declined to appropriate any money for the event, and the committeemen, and one could not blame them, especially if he has had experience in collecting himself, did not deem it wise to ask for contributions from the members as individuals and consequently the "house will be dark," as our theatrically inclined president would put it.

THROWN FROM AUTO.

Vincent S. Peterson, one of our well-known members, was thrown from his auto at Danvers Highlands last month, by reason of the machine skidding on the muddy road. The machine and occupants went down over an embankment, and Mr. Peterson was most fortunate in getting out of the affair without serious injury. He was considerably bruised up and frightened, but was able to be about the street the next day, although somewhat stiff and sore. He received many congratulations from his host of friends on his fortunate escape. His companion, Edwin B. Balcomb, received a fractured ankle in the accident, and was removed to the hospital at Salem. The machine was wrecked.

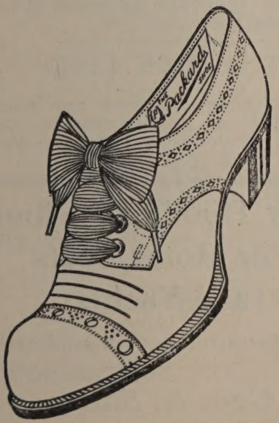
JUNE WEDDINGS.

There have been several June weddings in which Now and Then members have played a leading role, and among them were the following:

George F. Moreland, the well-known letter carrier and dancing instructor, who also is an elocutionist, having appeared in the winter series, was united in marriage to Miss Minnie R. King, also of this city, Rev. C. H. Puffer, D. D., of the Universalist church officiating. The wedding took place at 10 Arbella street on June 3. After a short wedding trip Mr. and Mrs. Moreland returned to Salem and are comfortably settled in their new home, 41 Dunlap street.

Robert W. Cochrane, well and popularly known in the association and who has served on the house committee, was united in marriage to Miss Ethelyn Fegan at the home of the bride's parents in Beverly on the evening of June 12. Rev. J. D. Tillinghast, pastor of the Universalist church, tied the nuptial knot. After a short trip, Mr. and Mrs. Cochrane returned to Salem and are now enjoying life at their new home, 140 Bridge street, Salem.

Nathaniel F. Hopkins, past president, has associated himself with E. V. Emilio and has charge of the talking machine department.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

June Meeting

About 50 members were in attendance at the meeting of the association, held on the evening of June 12. President Taylor presided.

The records of the last meeting were read and approved.

Harry A. Bliss, James H. Cooper and Howard A. Hooper tendered their resignations as members of the association, and the same were accepted.

The pool committee reported its receipts for the past month as $21.

A letter of thanks was read from the family of the late Mrs. Farless, for the handsome floral tribute sent by the association at the time of her death.

The entertainment committee rendered the following report of the receipts and expenditures to the special series of entertainments conducted during the winter: Receipts—Subscriptions from members, $469.50; Now and Then association, $10; sale of ice cream, $25.05. Total, $504.55. Expenditures, $502.30. Balance on hand, $2.25.

The committee which conducted the minstrel show and dance the first of the year reported as follows: Receipts, $906.22. Expenditures, $516.37. Balance, $389.85. This report was accepted.

It was voted that the $389.85 made on the minstrel show and dance be turned into the sinking fund.

A report from the committee appointed to confer with the Second Corps Cadets committee relative to a joint picnic was received and accepted.

It was voted to notify the Cadet committee that the association deemed it inexpedient to join in the proposition.

It was voted that the cigar case, now conducted by the house committee, be closed out by July 1, and that hereafter the association not conduct one.

The fair committee reported progress and asked that the members endeavor to secure a name.

THE SICK LIST.

The following members are reported on the sick list this month: Dr. C. W. Morse, G. H. Southwick, William M. Osgood and C. A. Goldthwaite.

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT
Eye-Sight Specialist and
Manufacturing Optician
200 1-2 Essex St.

Spray Hood & Cushions
For Motor Boats
and Yachts

Estimates furnished on application

Geo. A. Smith
11 Church St. - Salem

To..

Salem, Mass., July 1, 1912

Dear Sir and Brother:

You are hereby notified that the Dues for the Quarter ending Sept. 30, 1912, amounting to $1.25 ARE NOW DUE IN ADVANCE.

A. I. RICHARDSON, Fin. Secretary
261 Essex Street.

Received Payment,..*Fin. Secretary*

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 156

Salem, Mass., July 3, 1912.

Dear Sir and Brother :

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Tuesday,***

JULY 23, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES JULY 23, 1912

Received from..*the above assessment.*

....*Fin. Secretary*

OVER 26,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

OUR MILITARY MEMBERS.

There have been great doings among the military inclined members of the association the past 30 days, and promotions have come fast to such as have been holding commissions in the Second Corps Cadets. In addition one has laid aside his military duties and gone on the retired list.

The last mentioned is Capt. Edward T. Graham, who was commanding officer of Co. A, Second Corps Cadets, who, upon his own application, was placed upon the retired list of the National Guard, after a long service in the Second Corps.

James R. Taylor, another member, who was a first lieutenant in the Cadets, was advanced to captaincy and was assigned to the command of Co. A, vice Graham discharged. Capt. Taylor is a young man, full of energy and military enthusiasm, and will no doubt make a good company commander.

Dr. Edward A. Rushford, another member, after a short service in the hospital detachment, was commissioned as assistant surgeon, with the rank of first lieutenant, and assigned to duty with the Second Corps Cadets, doing his first duty on Memorial day, when he paraded on the staff of Lieut. Col. Ropes.

Second Lieut. William B. Morgan, another Now and Then member, has been advanced to first lieutenant, completing the list of promotions in which Now and Then members are concerned.

The association has quite a number of members actively interested in the National Guard, and the majority of them hold commissions. This would indicate that Now and Then members are certainly "on the job" no matter in what they are interested.

CIGAR COUNTER CLOSED.

Among the happenings of recent occurrence was the breaking into the cigarette case at the association's cigar store at the club house, and the taking of all the high grade cigarettes. This affair took place at night, during the janitor's absence. If the association could ascertain who the culprit is, his name would be dropped from the rolls so quick he would hardly realize he had ever been a member. At the last meeting, as a result of this incident, it was voted to dispose of the stock on hand and close up the cigar store on July 1.

Lawrence R. Schaller has resigned his position with Keith's orchestra and become a member of Rolfe's band of Boston.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS.

Telephone Peabody

Now & Then Pins

75 CENTS EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

JULY 1912

Membership 742.

The summer season is with us and for the next two months or more the Willows and other seashore resorts, or the good old farm on the outskirts or in Maine or New Hampshire, will receive far more attention than the association heodquarters.

This is the season of quietness at the club house, and even the settees on the front piazza (?) will not be overburdened with occupants, for members will seek out-door amusements and pastimes.

It is a season when we should all seek that recreation which will fit us better for the strenuous life to come during the winter months, when all is activity.

This winter, for the early part, the members will be called upon to give some of their attention to the fair, which will be conducted the week commencing Dec. 2.

As soon as vacation time is over, say with the reopening of the public schools, it will be up to the members to get back into the harness and work to sell tickets. To make the affair a financial success we must sell tickets, and every dollar we turn in, we know will be well spent—reducing the mortgage on our building.

Don't forget to do your mite towards the good cause. Help it along. There isn't a member of the association who can't sell two or three tickets at the least, if he will but make an effort. Get in the line and be a pusher, and watch the red line go up on the board and at each jump reducing the mortgage.

Strange, but no one moved to omit the July and August meeting this year. Oh, yes, the president or secretary are not at Bakers Island this year, are they?

The entertainment committee members, especially one of them, are much worried over that balance of $2.25. A balance was a mistake in the first place.

The closing up of the cigar case is no reflection on this year's house committee. The 1912 committee has made money with the smokes.

Warren Kimball is to get off the house committee, voluntarily. It will be some days before we get another man who will take the interest he did, and this is no "jolt" for anyone who succeeds to the position either.

Better get that advertisement for the Now and Then News ready for the next issue. Business will be brisk in September, if you talk to the other members through these columns.

For two consecutive meetings we have had no applications. Must do better work, boys. Three resignations last month.

Delinquents should remember and get in good graces before the next meeting or off they go. The days of continuing delinquents have come to an end.

We wish you a pleasant Fourth of July.

Nothing doing at Now and Thens.

Don't forget that adv.

ON ROAD TO HEALTH.

William M. Osgood, our vice president, was taken to the Salem hospital last month and there operated upon for appendicitis. Mr. Osgood had had a previous attack, but it had passed off. This one came suddenly and he was rushed to the hospital and operated upon just in the nick of time. He recovered nicely from the effects of the operation and is now convalescing rapidly, being out and about. While in the hospital Mr. Osgood had a rather peculiar experience. While asleep one night, he started to turn over in the narrow bed provided, and had the misfortune to fall to the floor. He was stunned for a moment and his wound was reopened, but fortunately no ill effects resulted from the fall. His many friends will be glad to welcome him to the association house again.

PULLMAN CONDUCTOR NOW.

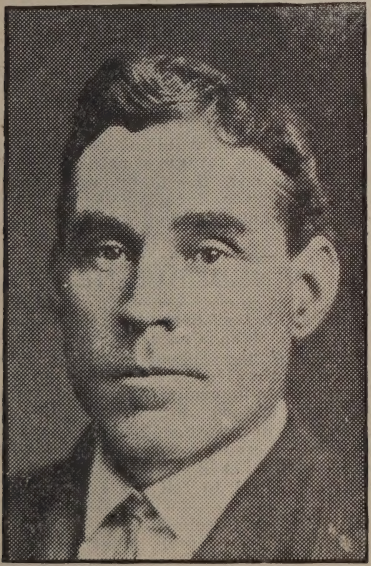
Aaron L. Knowlton, well known to the members, has retired from the hairdressing business and is now with the Pullman Car Company as a conductor, having assumed his duties on June 24. His many friends wish him success. Mr. Knowlton has moved his family to Essex, where they will make their home.

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

Fair Under Way

Our Italian villa, which has replaced the Pet-er-ah-wic as the fair, is under way, Past President George W. Full and his assistants having already commenced the work of building "the big show."



WILLIAM M. OSGOOD,
Chairman Fair Committee.

Mr. Full has been in Boston in consultation with some of the craftsmen of that city, and they have already started making some of the novel features which he has designed.

At the hall of the association on sundry evenings of each week, the sound of the hammer and saw can be heard as Mr. Full, Dennison L. Brown, the carpenter and other members are busily engaged in getting out the various wooden designs which are to be used to build the booths.

The fair does not open until Dec. 2, but the committee on building the event is losing no time, but forging ahead, so as to have everything ready when the time comes, to put right together, transforming the hall into a beautiful Italian garden almost at a moment's notice.

With the commencement of work, the interest in the fair is beginning to grow, as there is nothing that will stir enthusiasm among the members so much as the actual building of the fair.

Just what the hall will look like when completed is something we are unable to say, but there is one thing, the members can rest assured that the sight will be worth witnessing, as Mr. Full has a reputation for building novel fairs second to none in this section of the country.

He has been hard at work for some weeks past studying up books in the Salem and Boston public libraries and looking at various illustrations from which he has secured ideas for a most novel fair.

The matter of a name has not as yet been decided upon but this important portion of the business connected with the fair will doubtless be decided upon shortly.

Are Your Valuables Safe?

Safe Deposit Boxes
$2.50 per year and up

Merchants National Bank
Oldest Banking Institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cash'r F. A. Brooks, Asst. Cash'r

William M. Osgood, vice president, and chairman of the fair committee, although having been confined to the hospital, has lost none of his interest but will come back to the work as soon as able with more enthusiasm than ever.

Remember the fair. Remember the date, Dec. 2 to Dec. 7. Remember, also, that YOU can do YOUR PART, by selling tickets, which are 50 cents each. Get a few orders ahead, and then deliver the pasteboards when issued.

The committee in charge of the fair, of which Vice President William M. Osgood is chairman, is at work working out the details, and as soon as the hot spell is over tickets will blossom out like the roses in summer time and it will then be up to the great body of members to do their share.

Each member should remember that he can play a most important part in the fair, and that is in selling tickets. Admission tickets have been placed at the low price of 50 cents, entitling the holder to 11 admissions to the fair (five afternoons and six nights besides a chance to guess on the time a clock will stop, the winner to get a handsome gold watch valued at $50.

The six admissions for evening can be used all on one evening by the holder bringing five friends, or he can have one person come each of the six nights. This is a matter for the purchaser of the tickets to arrange.

Two tickets will be sent to each member and it is hoped that they will keep them. Dispose of them to friends if possible, but anyway send in a dollar. If each of our members will take the dollar's worth of tickets sent them, we will be well on the road to cleaning up a goodly sum as a result of the fair.

Members are asked to dispose of more than the two tickets sent them if possible. The Now and Then fairs have a reputation and it should not be hard work to dispose of a half dozen tickets or so. People know when they purchase a ticket to a Now and Then fair that they are to get their money's worth and change back in just seeing the interior of the hall.

It is up to the members now. The committee has things working for a fine event, and now the members should be ready to buckle down to work and dispose of tickets as soon as they are issued.

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

GROCERIES, FRUIT AND VEGETABLES

WALTER H. DAY

IN NEW BUSINESS.

Besides being assistant treasurer of the Salem Five Cents Savings bank, member of the school committee, secretary of the Now and Thens, and interested in numerous other good works, Harry P. Gifford, so rumor has it, has embarked in another business, that of making ice cream. He has discovered a new receipt. Ask him about it. He will be pleased to tell his experience.

The Salem baseball team has commenced business and Past President Adelbert Dennett, W. H. Sanborn, John H. Jenkins, C. R. Taylor and Martin D. W. Hoyt are interested in the venture. All are Now and Then members. Edwin F. Woodman, another member, is treasurer.

PALMERS CLOTHING HOUSE

Now in their

NEW LOCATION

Perley Block

250 Essex Street, Salem, Mass.

Members' Personals

Gen. P. Frank Packard, retired, was a guest of the National Lancers at their 75th anniversary exercises and at the Lynn Light Infantry 100th anniversary last month.

Clarence R. Mason, a well-known member, is running the steamer "Turtle" on daily excursions from Salem to Gloucester. He has a fine boat and is making quite a success of the undertaking.

Lieut. Harry S. Perkins, adjutant of the Second Corps Cadets, and a member of the association, was among the guests at the National Lancers 75th anniversary celebration.

Josep Lavender, superintendent of our club house, has been enjoying a two weeks' vacation.

William M. Jelly and family are at Annisquam for the summer season.

George B. Learned and family are at Naugus Head for the summer.

Arthur S. Gilman has been re-elected as superintendent of the Universalist Sunday school.

Capt. James N. Clark and family have removed to East Boxford, Mass., for the summer.

William E. Toft has been recuperating at Nashua, N. H., and is fast convalescing.

Frank W. Waite, who was recently elected grand overseer of the Massachusetts A. O. U. W., was tendered a reception by Oriental lodge, of which he is a member, and presented with a gift from the members.

Walter R. Nelson has gone on the road for a company selling moving picture house "paper."

Lucius W. Osgood, for years with Daniels, the barber, is now associated with Stamper's tonsorial parlors.

Lieut. Harry S. Perkins and family have removed to their summer home at East Boxford, Mass.

C. J. Willard and wife have been enjoying life at Barre, Vt.

Charles F. Mussey and William S. Walcott and families are at Naugus Head for the summer.

MEN'S
FINE HAND-TAILORED
CLOTHING
Direct from the wholesaler at prices quoted by the street stores in July, when they have them marked down
DAY'S 1 CENTRAL ST. SALEM, MASS
Open until 8 p. m. Thursdays and Saturdays 9 p. m
Up One Flight

WM. S. FELTON & CO.
261 Essex St., Salem, Mass.

INSURANCE
of Every Kind at Lowest Rates.

NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

WENT ON PILGRIMAGE.

A large delegation of Now and Then members, who are also members of Winslow Lewis Commandery, K. T., enjoyed the two days' pilgrimage to Concord and Lake Sunapee, N. H., last month. The party left Salem on June 24 and arrived home next day.

Among the members from our association participating were the following: W. A. Kimball, C. J. Kimball, Arthur Lord, C. F. Lee, Edward Meacom, George Merrick, Frank Neff, V. S. Peterson, W. P. Radford, C. R. Taylor, George Upton, F. P. Willard, J. C. Browne, G. W. Blinn, Roger Brown, J. S. Cabeen, C. F. Curtis, Al. Dennett, H. E. Day, L. E. Dockham, G. B. Farrington, G. W. Full, O. W. Goodell, W. P. Gove, F. T. Goodell and David Hunting.

THREE RESIGNATIONS.

Three resignations from membership were handed in at the last meeting of the association.

Harry A. Bliss, who resigned, has been a member since Jan. 10, 1906.

James H. Cooper, another of the trio, became a member of the association April 14, 1909.

Howard A. Hooper, the third member to tender his resignation, joined Feb. 9, 1910.

BACK FROM JERSEY.

Frank S. Tibbetts, teacher at the High school, Jersey City, N. J., and one of the association members, has returned to his summer home at Juniper Point, in the section sometimes termed "West Newport," for the summer. Mr. Tibbetts and family spend their summer vacation in their native city each year.

MEMBER'S GOOD WORK.

Among the organizations turning out on Memorial day none attracted more attention that the Pickering Cadet corps, composed of boys from the Pickering school, North Salem. Not a little of the credit for their nifty appearance is due to Capt. E. T. Graham, retired, a member of the association, who has worked long and hard to make an excellent showing, and he certainly deserves the praise which his labors brought.

JUST JOSHING THEM.

Some of the friends of one of our newly weds decided to have a little fun with the couple, and while visiting their home one evening slipped a sign reading "Boarders wanted" into the front window. Of course the newly weds were too much engrossed with each other to notice a little thing like that. Result:—Door bell rings. Mrs. Newly Wed goes to door and greets strange man, who desires to be shown the room to let and also wants prices as a mealer. Tableau.

ENTERTAINING MANY.

Lewis F. Brown, the postal clerk, who is a sleight-of-hand performer of no mean order, has been quite busy the past month filling engagements, entertaining children at socials, birthday parties and little gatherings. He is a favorite with the children, who gaze with wonder as he performs some of his tricks. He has several engagements for this month. Members looking for an entertainment for the children would do well to consult Mr. Brown.

SALEM SAVINGS BANK

125 WASHINGTON ST. SALEM

Incorporated 1818

Assets - - Ten Millions

Dividends Paid

Fifteen and One-Quarter Millions

Open for Deposits, Payments, Loans

Hours: Daily, 8.45 A. M. to 1.15 P. M.

Saturday Evenings, 7 to 9 o'clock.

This is Gas-Heater Weather

Why not shut down on the furnace and
save your fuel supply for
another winter, strikes
and high prices

Remember the last coal shortage
and order a

Reznor Gas Portable Heater

today, 3 sizes

$3.00-$4.00-$5.00

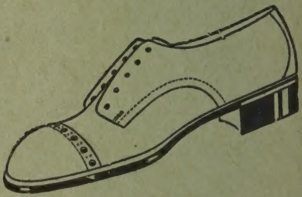
Tubing free with each

Salem Gas Light Co.

"Know me by the Oak Front"

July 1912 Summer Number

OUR
SHOES



We leave out the fancy business that calls for extra expense and put every cent into making the best shoe possible, regarding good plain quality.

*NOT
HOW
CHEAP
AT A
LITTLE
PRICE
BUT
KNOWN
QUALITY
AT A
FAIR
FIGURE*

Salem Shops

Carry nothing of the kind

Boston Shops

Have nothing so good at the price

***We are Cranks on Quality
and Admit It***

See our WINDSOR and our STAG as well as the GRAHAM LASTS

Shoes for Men $4.00, $5.00, $6.00
For Women $3.00, $3.50, $4.00

TAN RUBBER SOLE OXFORDS

All America Shoe Shop

The Big Bright Shoe Store

ESSEX
206

MANAGER

ESSEX
206

NOW & THEN

NEWS

Published monthly in the interest of the members of the Now & Then Association

AUGUST
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

You'll often find cheaper

BUT

You'll never find better

SAY

is the best any to good for you? Think about it, you'll find the sign at the proper time

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large field.

The Now & Then News

Volume 3. Salem, Mass., August, 1912 Number 8

REPORT OF DANCES.

The following report was made at the last meeting of the association by the committee which had charge of the special series of dances conducted last winter:

Receipts:—Loan from association $50; sale of tickets at door, $112.50; sale of tickets by committee, $201; sale of refreshment tickets, $84. Total receipts, $447.50.

Expenditures:—Stamps, $9; advertising and printing, $22.65; refreshments, $69.75; music, $203.25; services of men on check room and door, $12.50; special cars, $15.30; decorations, $25; rent of Willows Casino, $25. Total expenditures, $382.49.

To this amount is added the $50 loaned by the association, which makes the net proceeds of the series $15.01.

It is no more than fair to add that the committee worked long and faithfully to make the affairs social and financial successes, but received but meagre support from the association. Association members were as scarce as three cent pieces at the various dances, and but for the patronage of outsiders, the association would have had to make up a deficit.

President Harry A. Taylor will spend his vacation making a trip through the various summer resorts of Maine and New Hampshire. He expects to be absent about two weeks.

WHO'S WHO COLUMN.

Commencing with the September issue of The Now and Then News, this magazine will conduct a "Who's who" column, that is, printing a picture and short sketch of one or more members each month. The sketches of past presidents proved quite popular, and some of the members have suggested that pictures of members of the association be printed, so the publishers of The News have agreed to try it out.

The argument advanced is that many members of the association are not acquainted with the members as a whole, and the publication of their pictures would give members who do not frequent the club house an idea of who their fellow Now and Thens are.

The mere reading of the list of names of members conveys little or nothing to many, but their picture appearing in the magazine would serve to identify them as Now and Thens.

No extended account will be given of any member, but just a "thumb nail sketch," so called. It is hoped that members will co-operate with the publishers, by seeing them and supplying their photos.

When the alterations at A. H. Palmer's clothing store are finished, he certainly will have some swell clothes shop.

The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet will appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

July Meeting

A regular monthly meeting of the association was held in the association hall on Wednesday evening, July 10, and the attendance was quite good, considering that it was mid-summer. President Taylor presided.

The records of the last meeting were read and approved.

An application was received from William H. Billings, and referred to the investigating committee.

The pool committee reported receipts of $9.05 for the past month.

The resignations of G. A. Upton, H. K. Roberts and F. E. Clark of their membership in the association were received, and under the by-laws became effective.

The finance committee report, that it had examined the books of the financial secretary and treasurer and had found them correct, was read and approved.

The dance committee, which conducted the series of special dancing parties last winter, rendered its report, printed elsewhere, and it was approved.

President H. A. Taylor, for the fair committee, reported that things were progressing.

A communication, thanking the association for the free use of the hall for the Memorial day exercises of the Phillips-Bentley and other schools in the lower part of the city, was received from the Salem School Board, read and placed on file.

Considerable time was devoted to the list of delinquent members, and three were dropped from membership.

The president appointed the various committees, as announced in another part of this issue.

THE SICK LIST.

There is but one member on the sick list this month, he being Fred J. Dennett. For the first time in many months there is no assessment, so don't spend time looking for it. Any month, by glancing at the front cover, a member can tell whether or not there is an assessment.

Spray Hood & Cushions
For Motor Boats
and Yachts

Estimates furnished on application

Geo. A. Smith

11 Church St. - Salem

NOW AND THEN

you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT

Eye-Sight Specialist and
Manufacturing Optician

200 1-2 Essex St.

OVER 26,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

WENT TO CAMP.

A good sized delegation of Now and Then members spent the week of July 22 in camp at East Boxford, Mass., as members of the Second Corps Cadets. Among the number were Lieut. H. S. Perkins, adjutant; Lieut. N. T. Very, ordnance officer; Capt. W. Everett Hoyt, Capt. James R. Taylor, Lieut. Rushford, medical officer; Lieut. W. B. Morgan, Lieut. P. P. Osborne, Sergt. Maj. James A. Robinson, Quartermaster Sergt. Heman Miller, and several musicians, who are members of the Cadet band. Quite a number of the Now and Thens visited the camp during the week.

NEW COMMITTEES.

President Harry A. Taylor, at the last meeting, announced the following appointments on committees:—

House Committee:—Harry E. Day, William A. Kinlock and Carroll F. Edgerly.

Pool Committee:—Charles R. Dearborn, Fred B. Stone and Clarence Briggs,

Entertainment Committee:—Leon E. Hosley, for three years, vice Fred P. Willard, time expired; William E. Lavender, two years, to fill vacancy caused by the resignation of George W. Full.

ARE GETTING READY.

The committee of the Now and Then Past Presidents' association is looking about for a place to hold the annual meeting and supper, which will take place on Friday evening, Sept. 13. Past Presidents are requested to reserve that date. Although it is Friday and the 13th, the committee promises a good time. The date, Sept. 13, was selected as it is the date of the birth of the Now and Then association.

HAVE RESIGNED.

Three members tendered their resignation from the association at the last meeting, and under the by laws they were accepted. The three men severing their connection with the association were:

F. Ernest Clark, who joined the association Dec. 9, 1908.

Henry K. Roberts, who became a member of the association on Nov. 9, 1904.

George A. Upton, who signed the constitution and by laws and became a Now and Then on Dec. 14, 1910.

Frank W. Delano has joined the ranks of the Now and Then automobilists, having a latest model car.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS.

Telephone Peabody

Now & Then Pins

75 CENTS EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

AUGUST 1912

TOTAL MEMBERSHIP 739.

At the last meeting of the association, there was a net loss of six in our membership, three members resigning and three being dropped for being delinquent.

Some members, owing to this loss of half a dozen, think it is a bad sign, but they should stop and consider that it is the summer season, and there is always a elt up on applications for membership in organizations. The thoughts of people are upon outdoor sports and outdoor amusements, and will remain so until the cool days of autumn remind them that winter is approaching, and they had better look around for amusements to while away the long cold evenings.

It is then that the young men think of the club house and it is then the applications begin to come in to organizations like the Now and Then association.

True, we lost six members last month, and received but one application, but cheer up, it is not so bad as it looks. Every January and July, when the delinquent list is acted upon, we take a drop in membership total, but come back again strong.

Speaking of affiliating with some organization, what better one can be selected than the Now and Then association. Think of the advantages of membership in such a society.

Without fear of contradiction, we can say that the Now and Then association is one of the leading organizations in the city, if not the leading one.

What better organization can your son, brother, "best feller," or husband belong to?

A handsome, up to date club house. A place where he can meet the best men of his age in Greater Salem. A clean, wholesome organization, where gambling and intoxicating liquors are barred, and where members meet the bright, active young men of Salem and vicinity.

In addition to this social side, there is the beneficial. Each member is protected in case of sickness, being paid benefits amounting to $5 per week for 10 consecutive weeks, and Now and Then members have often assisted members who have been unfortunate enough to be sick a longer period, by "chipping in."

Then there is the insurance end, for a death benefit of 25 cents per member is paid, so that it can truthfully be said that one gets more than his membership fees' worth by associating with the Now and Thens.

And all this is not expensive, for with the $5 annual dues and the sick and death assessments, it never goes over $9 per year, and is usually under that amount.

Many a young man is paying more dues in a year than this sum to belong to some neighborhood club room, where he can gather in the evening with "the bunch" to talk over matters and play games of various kinds.

Parents who have sons 21 years of age, who desire to start them in right, as far as organization associates are concerned, would do well to investigate the Now and Then association, for no better organization exists in Salem today for a young man to join, if he desires to meet pleasant, agreeable young men of his age, and in addition be protected in case of sickness, accident or death.

We want about a dozen more members of the association, who are in business, to take advertising space in this paper. If you will give us your support as an advertiser, we will do our part and give you a good monthly paper. The more encouragement we get in advertising, the better magazine we will give. It is all for the benefit of the association. Remember the fall campaign of advertising is about to open, and this little magazine is a good means of reaching the 700 and more Now and Then members, and their families. Think this over and ring up Mr. Lavender, at the Gazette Press, Telephone 74-W, and he will be glad to talk the matter over with you. DO IT NOW and you will feel better.

Practically a new entertainment committee for next year. This committee berth is not a bad bed of roses, as any member who has served upon it can testify.

About the first of next month look for increased activity in the direction of the Fair Committee.

One more month for the vacations, and then we buckle down for the winter's work.

If the one who took the cigars and cigarettes desires, he can doubtless have the show cases. That's about all he left.

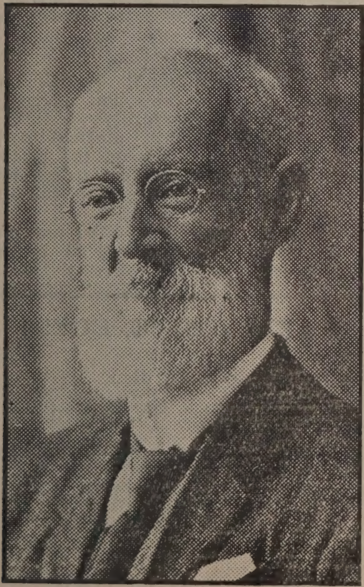
Why not try us with an advertisement this fall?

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

The El-Pin-Cho

El-Pin-Cho, pronounced like L-pin-show, is the name adopted by the fair committee for the Italian fair to be held in the hall the week of Dec. 2. This name, it is understood, was suggested by a local Italian, and means, in that language, "fair."



GEORGE M. WHITE.

The committee held a meeting last week when matters were talked over and while it was admitted interest was lacking at the present time, it was pointed out that this is usual during the summer, but with the return of cool weather and the vacation season out of the way, interest will revive in the fair, and revive quickly.

George M. White, the artist, who painted the booths for the Mat-su-ri and the Ram-i-zam, has been engaged to do the work for the El-Pin-Cho, and it is hardly necessary to say more.

Mr. White has made a reputation for this kind of work with the Now and Then association, and the simple announcement that he has been secured for this work on the fair is equivalent to saying that it will be first class.

Past President Full and his crowd of builders have been busy even though there has been hot weather, and they are managing to make considerable progress on the work of getting the booths together.

With the return of cool weather, and with the return of health to Vice President Osgood, things will begin to boom, and there will be some interesting announcements to make in the columns of this paper.

We will soon print the list of matrons of the various tables, and other interesting items concerning the fair.

Lawrence Schaller, has not severed his connection with Keith's orchestra as announced in last month's number. He is simply off duty with the rest of the orchestra during the summer, and is playing engagements with other organizations.

A big merchant said that he always made it a practice to trade with the bank that did the most business as he found there was a reason for it.

Merchants National Bank
253 - 255 - 257 Essex Street
The oldest banking institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cashier F. A. Brooks, Asst. Cashier

Members' Personals

A delegation of Now and Then members enjoyed a sail on the steamer "Turtle" the night before the Fourth.

Financial Secretary Albert I. Richardson and Mrs. Richardson enjoyed their two weeks' vacation at Naugus Head.

The club house has been a very quiet place the past month, and there have been but few members about. The majority are absent on vacation or interested in summer amusements.

Members should not forget that they must sell tickets to make the coming fair a success. We are not conducting the fair for an artistic success only, but are after the almighty dollar to help reduce the mortgage.

Joseph H. Dillon, who is at his home in Cape Breton, has written an interesting letter to Secretary Gifford. "Joe" hints at the possibility of an appointment to an official position in his home town. We hope he pulls it off.

Councilman George H. Symonds and family are at Ames, New Hampshire.

To date but one Now and Then member is a candidate for office at the primaries, that being Hon. A. P. Gardner, who seeks a re-election as congressman, Sixth district.

Jesse Woolley, now residing in Brooklyn, New York, was visiting friends in this vicinity during the past month.

Vice President W. M. Osgood, who was in Portland, Me., recently, ran across Aaron Knowlton, one of our members now in the service of the Pullman Car Co., as conductor. To say that Aaron was glad to see someone from "down home" is putting it mildly. He and the vice president had a pleasant hour's chat together.

Vincent S. Peterson has gotten his auto car back again, after being rebuilt. It is now in the form of a runabout, which pleases Mr. Peterson more than the old style of the car, previous to the accident.

Warren A. and Chas. J. Kimball are building houses on Goodell street, and Hon. Wm. D. Chapple is building a garage in the rear of his home on Cross street. All are Now and Then members.

Past President G. Lincoln Allen has been elected delegate from the local lodge of Moose to the national convention of the order.

Mr. and Mrs. John L. Saltonstall of Beverly are touring Europe.

Mr. and Mrs. William F. Somes have returned from a vacation spent at Canaan, New Hampshire.

Lieut. E. A. Rushford, medical corps, has been detailed to attend the maneuvers in and about New York this month, being temporarily attached to the ambulance company, M. V. M.

Mr. and Mrs. Robert B. Bliss and children of Summit avenue are at Ipswich Bluffs, Mass., for their vacation.

TAKE NOTICE, BOYS!

I am now located at
132 Bridge St., Salem
and have a full line

GROCERIES, FRUIT AND VEGETABLES

WALTER H. DAY

PALMERS CLOTHING HOUSE

Now in their

NEW LOCATION

Perley Block

250 Essex Street, Salem, Mass.

Members' Personals

Everett Smith, one of our members, for some 16 years associated with G. W. Full in the undertaking business, has embarked in business for himself, having opened headquarters at 2½ Harbor street. Mr. Smith has had excellent training in his line of business.

Clarence R. Mason, who has been conducting the Steamer Turtle as an excursion boat between Salem and Gloucester, has abandoned that line of work, and chartered the boat to Boston parties for nine weeks.

The Salem baseball team, in which numerous Now and Thens were interested, didn't last long in Salem, playing less than a dozen games. The disbandment of the league caused the Salem team to quit.

Edwin F. Woodman is now receiving teller at the Naumkeag Trust Co.

Anton Ebsen, letter carrier and member of the entertainment committee, has returned to his duties at the post office, after the annual 15 days' leave of absence

Gen. P. Frank Packard, retired, one of our military members has been a guest at the various camps of the National Guard in different parts of the state the past month. Gen. Packard attends in the capacity of observer and secretary of the service school.

Capt. Charles A. Dawson and Private Henry Parsons, both of Co. H, and both Now and Then members, were in camp with the Eighth regiment at West Barnstable, Mass., the past month.

William P. Hubon, a trooper in Troop D, First Battalion Cavalry, M. V. M., was in camp with his organization at Bedford, Mass., July 6-13.

David W. Hamilton, of the post office, has been enjoying his annual vacation.

Dr. Ernest C. Story and family are at Choate island, Marblehead, for the summer, the doctor having purchased a summer residence there.

Wallace Williams and family of Summit avenue, have been at Milton, N. H., for the past month.

MEN'S
FINE HAND-TAILORED
CLOTHING
Direct from the wholesaler at prices quoted by the street stores in July, when they have them marked down
DAY'S 1 CENTRAL ST. SALEM, MASS
Open until 8 p. m. Thursdays and Saturdays 9 p. m
Up One Flight

WM. S. FELTON & CO.
261 Essex St., Salem, Mass.

INSURANCE
of Every Kind at Lowest Rates.

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CAPITAL, $250,000 SURPLUS, $250,000

COMMITTEE DINED.

The former entertainment committee, composed of Messrs. Ebsen, Full and Willard, dined at Ebsen's restaurant, Salem Willows, during the month. The supper revived many "pleasant memories" of "that excellent series of entertainments" conducted by the committee last season. Not desiring to knock, still it seems to many that the committee in getting the supper got the best end of the bargain.

A SECOND BREAK.

It is not too late to mention the fact that the cigar case was broken into for a second time, just before it was abandoned for good on July 1. This time not only was stock taken, but the thief took money as well. The universal opinion is that the association did well to abandon the cigar business, especially as the goods and money were proving such a temptation to someone.

SHORT NEWSY NOTES.

The engagement is announced of Miss Ina G. Merrow, daughter of Mr. and Mrs. Herbert Merrow of Willow avenue, this city, and Albert L. Nichols, son of Mr. and Mrs. J. W. Nichols, Jr., of Putnam street, Peabody. Mr. Nichols is a Now and Then member.

Dr. William H. Knight and family have been enjoying life at Jackson, N. H.

George F. Moreland, of the local letter carrier force, has returned from his 15 day leave.

Warren A. Kimball and family and C. J. Kimball are at Rial Side for the summer.

Mr. and Mrs. C. J. Willard have returned from Barre, Vt., after a two months' vacation.

George G. Goodwin, one of our members, was present in Portland, Oregon, last month, and witnessed the parade of the Elks, which he reports was "all to the merry."

Frank S. Dalton, the letter carrier, has been enjoying his annual leave of absence.

D. Ernest Murray and family have been at Bakers island for the month of July. So well pleased with the place was Mr. Murray that he purchased a lot, and is erecting a cottage there for his own use.

Alfred W. Newcomb, one of our members, certainly deserves a medal for his work in the interests of Bakers island. He is the publicity agent and "booms, booms, booms" all the year for the island resort. As a boomer, and a successful one at that, he has Mayor Fitzgerald and his "bigger, better and busier Boston" whipped to a fare-you-well.

George S. Wright, one of our members, who recently embarked in the grocery business at 125 Webb street, reports that he finds trade very brisk.

F. Roland Whipple is now interested in the auto bus which makes daily trips to Magnolia from Salem and Beverly. It is a sight seeing wagon, patterned after the "rubber-neck wagons," so called, used in New York city, and F. S. Cullen has charge of the wheel. Mr. Whipple makes daily trips from his stand on Washington street, near the entrance to Lee & Smith's stable. The trip is a delightful one.

Willard B. Porter and family are enjoying life at their summer camp, Whipple Hill, Danvers.

A. H. Mountford, one of our members, graduated last month at the Vermont Medical school, with the degree of M. D. He has been appointed as one of the interns at the Mary Fletcher hospital, Burlington, Vt.

SALEM SAVINGS BANK
125 WASHINGTON ST. SALEM
Incorporated 1818

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Dividends Paid
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Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.

This is Gas-Heater Weather
Why not shut down on the furnace and
save your fuel supply for
another winter, strikes
and high prices
Remember the last coal shortage
and order a
Reznor Gas Portable Heater
today, 3 sizes
$3.00-$4.00-$5.00
Tubing free with each

Salem Gas Light Co.

"Known me by the [illegible] Friend"

August 1912 Vacation Number

The Shop for Shoes

We're ready with light
Summer Specialties

Goodyear Glove

Tennis, yachting and outing shoes. We have a complete stock of these goods and recommend them as the very best manufactured.

Attractive styles in men's Goodyear Welt rubber sole oxfords for street, mountain or seashore.

$3.50-$4.00

Educator
All America
Mayfair Shoes
$3.00, $3.50, $4.00, $5.00

"Everything a First Class Shoe Store does or has at the price the average person wants to pay."

All America Shoe Shop

The Big Bright Shoe Store

ESSEX 206

Martin [illegible]
MANAGER

ESSEX 206

NOW & THEN

NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of the Now & Then Association

SEPT.
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

You'll often find cheaper

BUT

You'll never find better

SAY

is the best any to good for you? Think about it, you'll find the sign at the proper time

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., Sept., 1912 Number 9

THE AUGUST MEETING.

The August meeting held on the evening of August 14, occurred on one of the hottest, muggiest nights of the season, and the attendance and length of the meeting was duly effected.

The count showed 18 members present, and the meeting lasted just 14 minutes.

The chair was occupied by President Taylor. Secretary Gifford read the records, which were approved.

The ballot resulted in the election of William H. Billings to membership.

The application of J. Hervey Walcott was received and referred to the investigating committee.

The treasurer reported $425 in the contingent fund.

The pool committee reported its month's receipts at $9.50.

The resignation of William H. Wybert was read.

The El-Bin-Chio committee, through its chairman, Vice President Osgood, reported progress.

The meeting then adjourned.

Robert W. Hill enjoyed his rest from duties at Howe's station, Middleton, Mass.

A NARROW ESCAPE.

Prof. George Lincoln Adams, one of our well known members, who conducts Adams' Dancing academy, had a narrow escape from being burntd to death, with his family at his summer home at Georgetown on 17th of August.

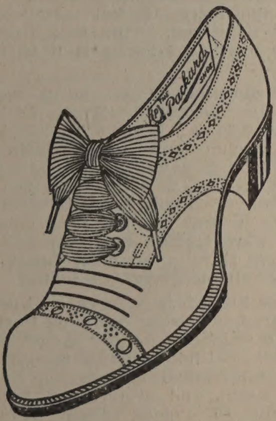
The family were soundly sleeping in the colonial mansion, erected in 1785, when they were awakened by the loud barking of their watch dog, and had just time enough to flee in their night clothing. The house was entirely consumed, with a loss reaching $10,000. There was some insurance.

One bad feature of the affair was that Prof. Adams had just completed extensive alterations, and had moved in, with new furnishings, only the day before.

The sympathy of his fellow Now and Thens is extended, but they congratulate him upon escaping a horrible death.

ELECTED A MEMBER.

William H. Billings, whose application for membership was received at the July meeting, was elected to membership on the evening of August 14.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

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Sole Agent
Next to Car Office

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

Cruise of the Yacht "Veleta"

(Written by Walter N. Heath, one of our members.)

The seventh annual cruise of the "Veleta" commenced July 13, 1912. At 1 o'clock, all hands being ready, we cast off from Pope's wharf, Beverly, and proceeded down the river, and after stopping long enough to take aboard 60 gallons of gasoline, continued on toward Gloucester.

Fourteen days with nothing more pressing ahead of us than the captain's "Come, turn out there," at 6 every morning.

In due time we rounded "Norman's Woe" and thence through the "Cut" to Annisquam where we anchored for the night. Out of respect for the Bostonians, we partook of our Saturday night's beans with a relish.

Sunday morning dawned foggy, but by noon it had cleared sufficiently for us to get on down the coast. We got under way for York Harbor arriving there without mishap. We went to the beach and sent off some souvenir postals, a method of communication which the yachtsman finds very convenient.

Monday we weighed anchor without any definite destination, a great deal depending upon the weather. Arrived off Cape Porpoise and with nothing to hinder, we kept on; then past Wood Island, then Cape Elizabeth and Portland Head and anchored off the Portland Yacht club, after a very pleasant run. We had shore leave, so visited Keith's theatre. Good show; pleasant city, enjoyable time.

Tuesday morning we proceeded eastward through Casco Bay, a sail which takes about two hours. Before putting to sea, "Cap" decided to anchor in the lee of Upper Flag Island and await developments from a dark, coppery cloud appearing in the Northwest. There was a swell throwing in from outside which threatened to upset—Tine's peace of mind; but before these fears were realized, the squall passed with little wind and lots of rain. We resumed our way, arriving in Boothbay Harbor after a pleasant four hour run. This is a live, bustling little town, a favorite spot with us.

Wednesday morning "Cap" surpassed himself and that dreaded "Turn out" was heard at 3.30 A. M. At 4 o'clock we weighed anchor and after passing out by Ram Island, saw the sight that delights most people, a sunrise at sea. There was then no doubt that we were going to have a fine day. Before long savory odors were issuing from the gallery and when Billy announced breakfast we were all properly interested.

By the time breakfast was eaten and the table cleared, we were down off Port Clyde, known among sailor men as "Herring Gut." Without such a thought as stopping, we shaped our course for White Head Light and arrived off this point at about 10 o'clock. Soon after passing White Head, I discovered that the engine was abnormally warm. Upon such a trip as this, so much depends

OVER 26,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

upon the motor that one cannot give it too much care.

I stopped her immediately, and, after an examination of the valves, pump and such piping as was available, could find no trouble. It appeared as though some seaweed had been sucked against the inlet pipe and stopped the flow of water. As soon as the motor was stopped the obstruction floated away and when the motor was again started the water flowed as well as usual, and in a short time she was as cool as I could expect.

We resumed our way through Fisherman's Passage, shaping our course for Brown's Head Light, which marks the entrance to Fox Island thoroughfare. This is a narrow passage between the islands of North Haven and Vinal Haven, and is a characteristic formation along the coast of Maine, especially to the eastward of Portland.

It is some five or six miles through this passage along which are occasional fishing hamlets, as well as more pretentious summer colonies.

From the eastern end of the "Thoroughfare" we stood across "Isle au Haut" Bay for Mark Island Light, which marks the entrance of Deer Island thoroughfare.

This was much like the one we had just passed through except that it was longer and more thinly settled. On our way through here we had lunch. Our next point was York's Narrows and this place is worthy of a few words of description.

Between Calf and Swan's Islands there is an expanse of water of perhaps a mile and a half in width, which looks like clear sailing. The fact is, the centre of this body of water is a bed of sunken ledgeos. Between these ledges and Swan's Island is a narrow channel known as York's Narrows; to the north between the ledges and Calf Island another channel called Casco Passage.

We chose the former because it was shorter and more plainly buoyed. Bear in mind that we were sailing altogether by our charts. After some little confusion as to the buoys, which needed painting badly, we succeeded in negotiating this place. Mt. Desert Island then appeared about four miles ahead. In half an hour we were off Bass Harbor; thence across the "Bar," around Cranberry Island and into South West Har-

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CLOTHING
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DAY'S 1 CENTRAL ST. SALEM, MASS
Open until 8 p. m. Thursdays and Saturdays 9 p. m
Up One Flight

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250 ESSEX

Palmer's Clothing House

YOU ARE CORDIALLY INVITED TO ATTEND OUR FORMAL OPENING, DAY AND EVENING

Thursday, Sept. 4th

RESPECTFULLY.

ARTHUR H. PALMER

SOUVENIRS
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250 ESSEX
STREET

bor, Mt. Desert Island. We let go our anchor at 4.30 P. M. after a sail of 12½ hours, covering a distance estimated by "Cap" to be between 85 and 90 miles. With the exception of heating, the motor had acted beautifully all the way. All hands, tired and hungry enough to appreciate a dinner of fish chowder (a la, Billy), went ashore, sent off postals, and sampled their brand of "movies."

Thursday morning we awoke to find the fog hanging high, which made a very pretty effect among the hills. Before proceeding toward Bar Harbor we decided to explore Somes Sound. This is an arm of South West Harbor and runs about North, cutting the chain of hills in two. While these hills are not unusually high, rising from the sea level, as they do, they have the appearance of great height. They vary from 600 to 1850 feet in altitude. The "Sound" is a "gash" through the highest of the hills, about eight miles long and in no place more than a half mile in width

Considering this width the depth of water is amazing, varying from 25 to 75 feet. We han up as far as Somesville, which is at the head of the "Sound." All hands voted this sail alone worth coming a long way to enjoy. We passed through South West Harbor without stopping, and skirted the shore of the island around to Bar Harbor, passing on the way some lovely summer homes.

Arrived in Bar Harbor about 3 o'clock. Went ashore and looked around the town. Considering the wealth represented and the style displayed, the absence of automobiles was conspicuous. I was told that the law prohibiting the use of motor cars on the island has been abolished, but carriages were the only means of conveyance that we saw. Unlike our own North Shore, the houses and beautifully kept grounds and gardens are plainly visible from the street. The town also boasts of some up to date stores, supported mainly by the summer visitors.

Friday morning we turned out to find a clear sky and rather a fresh northwest wind. At 10 o'clock we weighed anchor bound for Brooklin, the birthplace of the Captain. It was with some regret that we left Bar Harbor, for from here on we were drawing toward home. Wishing to vary the scenery as much as possible, we decided to return by the way of Mt. Desert Narrows, or around the back side of the island. At noon we arrived at the narrowest place spanned by the most quaint, insecure bridge we had ever seen. The draw tender succeeded, however, in opening it without its falling apart and we passed through.

From then until 5.30 that night, when we anchored in Center Harbor, Brooklin, the old Veleta got the worst washing we ever knew her to get. It seemed at times as though she was entirely under water and, in fact, we were troubled several times by the spray going down our exhaust pipe, which is located in the center of the cabin roof.

To remain on one's feet, or even to sit down without holding on something solid was utterly impossible. "Tine" expressed dissatisfaction with this brand of sailing. We were mighty glad to get our "mud hook" down that night. Went ashore and visited relatives.

We were prevailed upon to enjoy life ashore until Tuesday morning. The three days soon passed, with meeting old friends, recalling boyhood scrapes of the skipper, pretty drives and so on. Sunday morning we went to church and sat in what has been the family pew for generations.

Tuesday morning we bade the folks farewell and stood out into "Eggemogin Reach" to find the "Nor-Wester" still

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217 ESSEX STREET

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blowing. We took only a short run to the foot of the "Reach" and anchored in Buck's Harbor, South Brooksville.

This harbor is in the form of a crescent made by an island in the centre of a cove some half a mile across, thus making a channel in one side and out the other. From a cliff which is 300 feet high and situated right at the edge of the harbor, we could get a view of the whole of Penobscot Bay, with its innumerable islands. One can well imagine that a view with a radius of 25 or 30 miles in this section of the country might well send one into rhapsodies.

"Cap" missed this view and we were all very sorry that he did not come with us. We strongly recommend Buck's Harbor clams; of which "Billy" succeeded in getting a bucket full.

Wednesday we left our anchorage early, expecting to get across the "Bay" before it breezed up. But no such luck, for lo, that "Nor-Wester" was still with us. Billy prepared breakfast and announced it ready just as we hauled out around Cape Rosier. "Cap" was just getting ready to do it justice, when the boat fetched a mighty roll, and our breakfast was distributed over the floor. The table was cleared absolutely. We contented ourselves with sandwiches that morning.

But as we drew down in the lee of Isleboro, we escaped the sea and soon anchored in Dark Harbor, where Billy and "Tine" caught enough flounders to make up for the breakfast we didn't have. Here we took aboard 20 gallons of gasoline.

After lunch we got under way for Owls' Head and arrived in good time and order. From here on homeward, we retraced our course of the previous week; through the Musele ridges by White Head and Mosquito Island. Night was shutting in so we ran into Port Clyde and anchored. A very quiet little town, the chief industry of which is fishing and canning sardines.

Thursday we left Port Clyde at 6 A. M. and without event of importance arrived in Boothbay Harbor. We found the yacht club astir in anticipation of the visit of the Boston Yacht club fleet, the next day. We heard here that two boats of the fleet had been dismasted off Cape Elizabeth, and when we thought of our lost breakfast we were not surprised. Went ashore after mail, the first we had received from home. Took aboard 55 gallons of gasoline. Our time was limited, so after lunch we pushed on to Portland, arriving at 6 o'clock. All hands went to Keith's again.

Friday, made our way down the coast to Portsmouth, after a sail of about six hours. Here we found the "Early Dawn III" dismasted, tied up to the wharf. She was one of the Yacht club fleet that lost her mast off Cape Elizabeth. We had the story of the experience first hand and came to the conclusion that it had been a trying one. While eating supper we listened to a band concert from a battleship at the navy yard.

Saturday we made Beverly after a splendid, if somewhat sad, run, it being the last of the cruise.

Every one was perfectly satisfied with the trip, and greatly benefited by the rest and abundance of pure, salt air. We had covered a distance of approximately 1000 miles and consumed about 160 gallons of fuel.

We are already looking forward to next year's trip with the hope that it may be as enjoyable as the cruise of 1912.

Past President Nathaniel F. Hopkins, the dean of the past presidents, has enjoyed a two weeks' vacation at Braintree, Mass.

The **NOW & THEN NEWS**

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

SEPT. 1912

TOTAL MEMBERSHIP 739.

The association is about to enter its 27th year, for its birth anniversary falls on the 13th of this month. This brings to mind that the organization has had 26 years of useful life.

The brief history, issued in book form, on the occasion of the 25th anniversary, was read with interest by many members, who did not realize what an honorable record the association had.

It was some work to gather the various facts concerning the first 25 years of life of the association, which brings to the front the idea which we desired to call to the attention of the members.

Why not have a historian among the officers of the association, who would as duties have the recording of everything pertaining to the life of the organization?

The office of historian has been established in many organizations, for it has been found extremely valuable, in after years, to be able to look back and trace up this or that point in the life of the orgaization.

Trivial matters, at the time they occur, sometimes become quite important in after years.

Since the establishment of the Now and Then News, many interesting facts in the history of the association have been dug up and published, matters which have been extremely interesting to the younger members, and which have brought back pleasant memories to the older ones.

Among other things brought to light was a copy of the programme of the first gathering which resulted in the organization of the Now and Thens. This is a decidedly interesting relic, and one prized highly by the association, for, through the kindness of Frank W. Delano, the owner, it was framed and presented the association, and now occupies a place upon the walls of our club house.

A copy of the constitution and by-laws of the association when it was a mere infant and its name was "Now and Then Associates," a fact entirely forgotten, even by the older members, was given the editor of this paper by Past President Albert W. Towne. This is also a valuable relic, as is also a poem written by Frederick G. Walker, formerly a member, and read at one of those free and easy gatherings, characterisic of the early days, which was brought to light and given the editor by Frederick J. Gifford. It was the intention of the editor to re-publish this poem, but on account of its length, it was found inadvisable.

There are, probably, many other interesting papers connected with the Now and Then association in the homes of men who have long been connected with it, and could they but be collected and assorted, they would in themselves be quite a factor in indicating what the association had been, and had accomplished in the past.

While it would be some considerable work to gather matter of interest relating to the days that have gone, it would be but a moment's work to lay aside programmes, tickets, etc. of events occurring in the future, and they would grow valuable with each year.

For instance: how many pleasant memories would be awakened if we could glance over the numerous advertising cards, dodgers, etc., which were put out in the interest of some of our enterprise. The "Watch this moon," sign, the Ram-i-zam, Mat-su-ri and other fairs.

A collection of these things, together with tickets, programmes and other articles would in a few years form a most interesting exhibit.

Just think this over, fellow member, and if you have anything relating to the history of the association stored away, and desire to part with it, bring it along, and until such time as the association decides to have an historian, the editor of this paper will be glad to care for such things.

Look around and see if you can't dig out something.

The Past President's association will hold its annual meeting this month, as can be seen by glancing at the notice in another portion of the issue. The P. P.'s are planning for a royal good time.

The editor has been requested to extend the thanks of the association to "gold brick artists," and other gentry who live by deluding the country gentlemen who come to the big city, for allowing our president, H. A. Taylor, to come back from New York City safely.

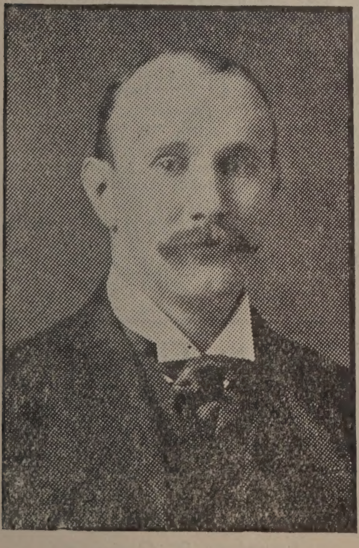
Directors Charles N. Prime and family spent the month of August at Middleton, Mass.

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

The El-Pin-Chio

When the doors of Now and Then hall are thrown open to the public on Monday evening, Dec. 2, and people step into the place and get their first peek at "El-Pin-chio," the universal verdict will be "Dee-lighted," that is if the plans now under way pan out all right, and with Past President George W. Full, Dennison L. Brown and Robert A. Cochrane directing matters, there is every reason to believe that they will.



GEORGE W. FULL.

The interior of the hall will be transferred into a handsome Italian garden, and people will be transferred, as if by magic, from the cold bleak winter air of the New England coast to the warm summer clime of beautiful "It."

The entire ceiling of the hall is to be latticed, and from this lattice work will hang thousands of roses in full bloom, their colors being brought out to the full extent by the hundreds of electric lights which will be used as a part of the decorations.

Along the sides of the hall will be arranged the booths, which will be artistic and striking, for the painting will be from the brush of George M. White, who has demonstrated in his work in the Mat-su-ri and other fairs, what he can do.

One of the booths alone, constructed as an arbor, will be hung with 2900 roses while another of the booths will have 3000 blossoms upon it.

One can hardly realize what the effect will be, but Past President Full, who is the director in the building of this fair, has shown the public of Greater Salem some great stunts in fair construction in his past efforts, and he means to outdo, if possible, his work of the past.

Among the novelties which will be constructed will be Mount Vesuvius, this being a novelty grab bag. The "mount" will be in eruption, whenever those who have the coin in their pockets desire. By depositing a nickel in the proper place, the volcano will belch forth fire and smoke, and likewise gift, which becomes the property of the one who parted with the coin.

Much time has been spent to make the grab bag a feature, one that will draw forth the coin, not only from Young America, but the old folks as well.

The volcano will be smouldering all the time, but to get an idea of what a real live volcano can do, one must deposit the necessary amount of money, for this volcano refuses to work without it.

The general committee on the fair, together with the sub-committees, are hard at work and feels positive that it can deliver the goods.

What is desired now is the full and hearty support of the members. No member need work overtime to make this fair a success, but if each man will purchase or sell five tickets, it will mean a great help in making the fair successful. Five tickets at 50 cents apiece is not much to raise, but in the aggregate it means a whole lot.

Members should start now, and they will be surprised to see how easily they can dispose of tickets. Each ticket gives the purchaser a chance to guess the time a clock will stop, the winner being rewarded with a handsome gold watch.

The public knows what the Now and Then association fairs are, and know full well that they will get their money's worth when they purchase a ticket. So get busy and book your orders and the tickets will be issued by Financial Secretary Albert I. Richardson, who can supply your wants.

Tickets are 50 cents. Good for five afternoon and six evening admissions, besides a chance to guess for a gold watch.

Lieut. E. A. Rushford, medical corps, and Lieut. W. B. Morgan, Second Corps Cadets, were detailed to attend the maneuvers or "The campaign in Connecticut," during the past month.

OUR MARINERS.

The Now and Then members who own sailing boats made quite a record in the amateur races under the auspices of the Corinthian Yacht club at Marblehead the past month.

William E. Lavender, who bore the title of "cellar champion" last year, surprised them all in the beachcomber class this year, his "Streak" walking away with the handsome silver cup hung up as first prize in the finals, giving him the championship.

David W. Hamilton, with his "Indian," secured several prizes, and was in the finals in the Alpha Dory class, coming across the line third.

George B. Learned, another member in the Alpha class, secured a cup by crossing third after an accident which deprived him of first place. His boat is known as the "Hobo."

Dennison L. Brown has disposed of his motor boat to LeRoy Grindal, another Now and Then member.

Robert B. Bliss and family of Summit avenue have returned from an enjoyable vacation at Ipswich Bluffs, Mass.

Past President and Mrs. Charles H. Millett passed their vacation at "The Grand," Mount Vernon, New Hampshire.

Charles E. Hayford, one of our directors, and his family enjoyed the cooling breezes at Bakers Island during the past month.

Mr. and Mrs. A. H. Palmer have also enjoyed life at Bakers the past month.

Capt. Charles H. Dawson, Co. H, Eighth Infantry, attended the war game in Connecticut, being on the scene with his automobile.

Capt. E. J. Whelpley, department adjutant, Massachusetts division, U. S. W. V., will accompany the headquarters' party to the National Encampment at Atlanta City, N. J., leaving on the 9th.

H. S. Millett, one of our Beverly members, enjoyed his vacation at Moultonvllie, N. H.

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on
HARRY G. WRIGHT
Eye-Sight Specialist and
Manufacturing Optician
200 1-2 Essex St.

Now & Then Pins
75 CENTS
EACH
G. Willis Whipple & Co.
Jewelers & Opticians
290 ESSEX ST. SALEM, MASS.

A big merchant said that he always made it a practice to trade with the bank that did the most business as he found there was a reason for it.

Merchants National Bank

253 - 255 - 257 Essex Street

The oldest banking institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cashier F. A. Brooks, Asst. Cashier

Members' Personals

Past President G. Lincoln Allen was elected delegate to the national convention of the Loyal Order of Moose, representing Salem lodge. The convention was at Kansas City, Mo., and Mr. Allen made the trip in a special train with a delegation of members. The trip lasted two weeks, and during that time the party visited St. Louis, Chicago, Detroit, Toronto, Montreal, Niagara Falls and other points of interest, besides remaining in the convention city several days.

Mr. and Mrs. Charles N. Colby passed their vacation at Hebronville, N. S.

Past President George Taylor and family have been vacationing at Fairview, N. H.

Gen. P. Frank Packard, another Now and Then member, was present at the Connecticut maneuvers.

Hon. and Mrs. William D. Chapple have been spending their vacation in various places in Canada.

F. B. Stone, who made such a hit in the minstrel show with "Everybody's doin' it," has followed the example and been on an auto tour through New Hampshire.

Fred Fiske will spend his vacation at Mount Whittier, N. H.

Harry P. Miller is now one of the engineer force at the Naumkeag Steam Cotton Co.'s mills.

Horace M. Brown and wife have been enjoying their vacation at Brimfield, Mass.

F. F. Mansur passed a pleasant vacation in visiting in New Hampshire and Middleton.

Frank E. Smart and family enjoyed their vacation at Hampton Beach, N. H.

Harry B. Innis has been enjoying his vacation at Bakers Island.

Ambrose A. Hicks enjoyed his annual vacation at Wells Beach, Me.

Treasurer J. Stoddard Williams, Jr., and family were summer residents of Juniper Point, Salem Willows, the past month.

Dr. David Y. Cohill and family enjoyed three weeks' vacation at one of the summer resorts on Casco Bay, Me.

BEEN TRANSFERRED.

James F. Casey, Post Office Inspector and member of the association, has been transferred back to the New England division, with headquarters at Boston, after a year or more service in the Chattanooga division in Tennessee.

O. K. FOR A YEAR.

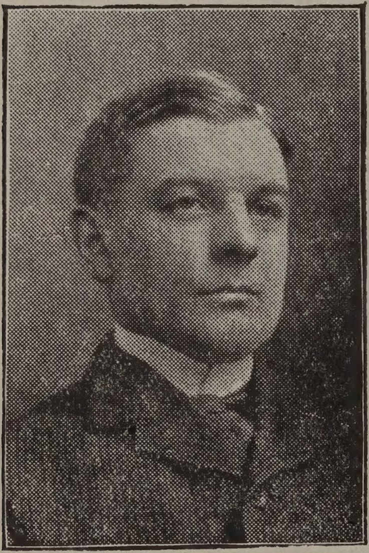
Ansel J. Cheney, state inspector, visited the Now and Then hall the past month, and gave it a thorough inspection, after which he issued the license necessary in order to rent the hall for public occasions. The hall was found in first class condition.

TENDERED RESIGNATION.

William H. Wybert, who joined the association May 8, 1907, has tendered his resignation as a member, and the same was, under the by-laws, effective.

WHO'S WHO, NO. 1.

William S. Felton is pretty well known throughout Greater Salem, for he is one of the leading dealers in real estate, insurance and stocks and bonds in this city.



WILLIAM S. FELTON.

Born in Salem, Mr. Felton has always been identified with Salem matter. He has served with credit in the common council and aldermanic board, and while a city father showed a fine grasp of municipal matters.

He has ever been active in matters pertaining to the welfare of the city, and has held high office in the Board of Trade, and been a hard worker in innumerable organizations working for the betterment of the city.

Starting in business in a moderate way, after a service of several years in the old Salem National bank, he has built up a business that any young man might feel proud of, and today ranks high among the hustling business men of the city.

He joined the Now and Then association March 14, 1906, but has never aspired to office, but can be counted as an interested member for all that. His only appearance in an official position in association affairs was at the last annual banquet, where he presided as the toastmaster of the evening.

FOR MEMBERSHIP.

The following application for membership was received at the last meeting, referred to an investigating committee, and will be voted upon at the meeting Wednesday evening, Sept. 11:

J. Hervey Walcott, 22 years of age, a machinist by occupation, residing at 1 Emmerton street, Salem. Proposed by Charles F. Mussey.

Dr. S. Chase Tucker, one of our Peabody members, was re-nominated for associate medical examiner for Essex county during the past month.

Now & Then's

THE OPPORTUNITY TO LEARN to DANCE is NOW

School opens MONDAY, SEPTEMBER 16, '12
ODELL HALL, Salem

Your object is to get the best teacher possible.

In attending the Moreland School you get the experience of an instructor who has studied from the best teachers, not only Dancing, but Oratory and Dramatic Art.

Lessons private or in classes.

GEORGE F. MORELAND
INSTRUCTOR

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 157

Salem, Mass., Sept. 4, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Tuesday,***

SEPTEMBER 24, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — Albert I. Richardson, Fin. Sec.

EXPIRES SEPTEMBER 24, 1912

Received from..*the above assessment.*

....*Fin. Secretary*

Deposits Made Now Commence
Interest Oct. 16, 1912

Dividends paid amounting to over $15,250,000.00

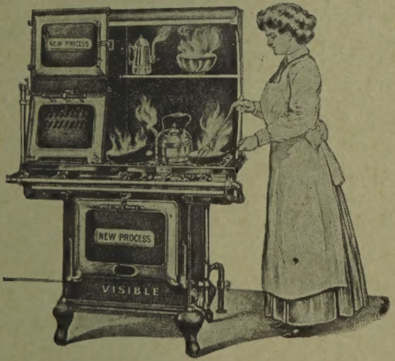
Present Dividend Rate, 4 per cent

SALEM SAVINGS BANK

125 WASHINGTON ST. SALEM

Incorporated 1818

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.



How does this range look to you?

Is it not just the most convenient arrangement that you have ever set your eyes upon.

Then why not discard that Antiquated coal range and cook by Gas the year round.

Over two hundred of these Cabinets are now in daily use in Salem.

THE PRICE OF THIS MODEL $31.00, CONNECTED.

Salem Gas Light Co.

PHONE 278

Known as by the Lake Front"

Sept. 1912 Fall Style Number

First in the Field

START RIGHT So-- START HERE

First announcement of

FALL STYLES

in footwear and its some showing, too. One Hundred dozen arrived on Thursday, August 29, and you can pick your style for fall wear anytime you are ready.

WE FEEL OWING TO PAST SEASONS THAT WE HAVE PRODUCED THE-A-HEAD-STYLES- THAT WE NEED NOT EMPHASIZE ON THIS POINT.

THE PRICES ARE $3, 3.50, 4, 4.50, 5, 6, 6.50

All America Shoe Shop

The Big Bright Shoe Store

ESSEX
206

MANAGER

ESSEX
206

NOW & THEN

NEWS

Member's attention called to Assessment

Published monthly in the interest of the members of
the Now & Then
Association

October
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

You'll often find cheaper

BUT

You'll never find better

SAY

is the best any to good for you? Think about it, you'll find the sign at the proper time

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., October, 1912 Number 10

SEPTEMBER MEETING.

President Taylor called the September meeting to order at 8 o'clock on Wednesday evening, the 11th. The attendance was below the average, but 30 odd members being present.

After the reading of the records, which were approved,
was elected to membership by ballot.

The secretary surprised everyone by reading bills amounting to but $2.76, which is the smallest amount ever read at a monthly meeting within the memory of "the oldest inhabitant."

The treasurer reported $340 in the contingent fund, and all bills paid.

The resignations of Fred W. Tebbetts of Peabody and Thomas S. Eastland of Marblehead were read, and under the rules were effective.

The committee on special series of dances last winter made a supplementary report, and turned over $10 more, collected for sale of tickets. The report was accepted.

An appropriation for $30 for a desk and chair for the use of the financial secretary was asked for, and under the rules went to the finance committee.

Four delinquent members, who had failed to pay any attention to the letters of the financial secretary, when notified they were behind in their dues, were dropped from membership.

It was voted that the financial secretary post on the bulletin board in the club house, the list of delinquent members and the amount of their indebtedness.

Adjourned.

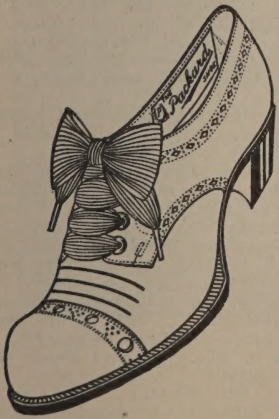
ORCHESTRAL CONCERTS.

It is understood that Claude H. Phillips, who conducted a number of orchestral concerts at the association hall on Sunday afternoons last season, is willing to repeat the concerts, if the members desire.

Certainly these concerts were of great interest and did much to interest the members. The concerts were fine, and it made a nice way to spend a Sunday afternoon, to be able to come to the association hall and listen to such a good program of music.

It is hoped that the association will meet Mr. Phillips more than half way in inducing him to again conduct a series of orchestral concerts this season.

Robert B. Butterick was a guest of the Beverly Merchants association on "carnival night."



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

The El-Pin-Cio

Tickets for El-Pin-Cio, the big scenic fair to be conducted by the association, are out, each member having been sent two of the pasteboards. Many of the members have already disposed of these preliminary tickets, and have called upon Albert I. Richardson, financial secretary, for another supply. Are you one of that number? If not, why not? Certainly you can dispose of more than two tickets to an event like this fair.

Each season ticket, for which only 50 cents is asked, is good for five afternoon and six evening admissions, or 11 admissions in all. You can use one admission each evening, or bring five friends with you on some evening, and use the entire number of evening admissions at once. So you see you can certainly get your money's worth out of a ticket, for in addition to the admissions, you have a chance to guess on the time a clock stops, and the lucky Yankee will be given a handsome gold watch as a result of his or her cleverness in the art of guessing.

And the fair itself? Oh, it is progressing finely. The builders are hard at work and many an evening the buzz of the saw and the ring of the hammer can be heard in the hall, where the youthful carpenters are slowly, but surely, knocking together what is claimed will be one of the prettiest fairs ever staged by the Now and Thens.

Besides the carpenters, George M. White, the artist, is putting in all his time at the hall, transferring the plain white cloth into handsome scenes, suggestive of Sunny Italy.

There are bright sun lit skies and handsome flowers, together with arbors, trellises and numerous other things, all the work of his brush, and all fitting together so nicely that the climax will be such that the people of Greater Salem will open their eyes and wonder that such a handsome fair could be created in such a short period of time.

The entire top portion of the hall will be latticed off and thousands upon thousands of handsome roses and other flowers will transform the hall into a perfect bower of beauty.

And while the young men are busily engaged in getting the hall ready, the lady friends of the association, every bit as much interested, are laboring long and hard, collecting the fancy articles which will go to fill up the tables, and eventually draw from the pockets of the attendants the dimes and the nickels which will swell the sum total of receipts.

The following friends of the association have been placed in charge of various tables:

Fancy tables:—Mrs. Fred B. Stone, Mrs. William E. Lavender, Mrs. William H. Foye and Mrs. Robert W. Cochrane.

Candy table:—Mrs. Justin D. Hanscom.

Grab bag:—Miss Bessie M. Johnson.

Pop corn and ice cream booth:—Mrs. Harry P. Gifford.

Each one of these ladies will have a corps of assistants to help in the work, and the names of these helpmates will be printed in The Now and Then News at a later date.

And now, Mr. Member, what can you do? Why get out and hustle and sell the tickets. We want a crowd at the place to see the fair, to buy the goods and to make the event a success.

OVER 26,000 DEPOSITORS

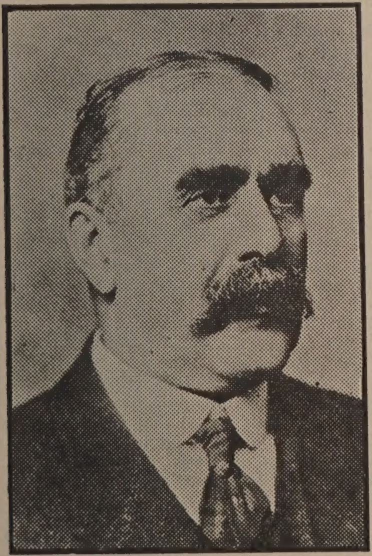
Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

WHO'S WHO, NO. 2?

Enlisted under the Now and Then banner are a large number of members who seldom visit the rooms, but who, nevertheless, are deeply interested in the affairs of the association, and watch closely the doings of the organization.



CHARLES L. WHIPPLE.

Let a movement be made which does not meet with the approval of this large number of members, and they will be found at the meeting at which the matter comes up for action. They say but little, but their votes speak louder than words.

Among this class of members is Charles L. Whipple, who has been a member of the association since Oct. 21, 1891, who was on the firing line when the association was younger, and when its affairs were not so prosperous, and who has now retired to the reserves, and allowed some of the younger members to come to the front.

Mr. Whipple, who served as a director of the association in 1892 and 1893, has lost none of his regard for the organization, and once in a while visits the rooms.

He is interested in the association and its affairs and keeps well posted upon the doings of the organization.

Mr. Whipple is a coal dealer, and for years has been located in business on Derby street, nearly opposite the Custom house. He is well and favorably known throughout the city, and as a citizen is highly regarded. He has served the city several terms as a member of the board of aldermen.

TO POST DELINQUENTS.

An order passed at the last meeting of the association, instructing the financial secretary to have posted on the bulletin board at the club house, the name of each member delinquent, and the amount of his indebtedness to the association. Unless some of the "behinders" take a tumble and pay up, this list will make interesting reading for the members and their friends who chance to visit the club house.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

OCT. 1912

Total membership, 735.

Some years ago a movement was instituted for the changing of the method of governing affairs in the association. It was proposed in a set of by-laws presented, and which it should be stated here, were vigorously opposed and overwhelmingly defeated, to change the method of government from the monthly meeting, to a board of directors, giving this board full powers to govern the association.

While this movement, as before stated, met with a signal defeat, there is a growing sentiment among the members of the association, that it is time the organization stepped out of the infant clothes of the monthly meeting, and into the clothes of a "grown up," and have the affairs run by a board of directors.

Just what form or shape this movement should take to bring about a successful conclusion, it is hard to say, but the time is ripe for some such move.

Many members who opposed such a change, as too radical, when it was proposed a few years ago, are now ready to step forward and vote for a measure along these lines.

It is claimed that by having the organization governed by a board of directors, will mean a more economical administration of the affairs.

It is pointed out that a small board of government, with the affairs of the association at its finger tips, can conduct the organization more economically and better than the haphazard method of the monthly meeting, when things often go in accordance with the degree of popularity of the promoter, and when not enough serious thought is given the matter under consideration.

A method of a governing board, without taking the reins of government entirely out of the hands of the association members, can no doubt be devised.

Who will be the man to lead the association out of the present method?

Don't forget to work for the fair. It means much to the association. If we make a goodly sum, our mortgage takes a downward slump. So put YOUR shoulder to the wheel and sell at least five tickets.

FRIDAY, THE 13TH.

Friday, the 13th is a pretty hard combination to go up against, so superstitious people claim, but add to this the fact that 13 sat about the festive board, and you have—well, it's going some and no mistake.

It takes more than a combination of 13s and Fridays to scare the Now & Then Past Presidents' association, and so there was no postponement of the annual gathering of this association.

The affair was held at the Point Shirley club, Winthrop, Mass., Friday, Sept. 13, where a fine fish supper was served. The party paid due respect to the work of the chef and he certainly must have felt pleased.

Those who sat around the festive board and celebrated the 26th anniversary of the formation of the Now and Then association, were the following:

Past Presidents Nathaniel F. Hopkins, Benj. P. H. Gilbert, Howard B. Sawyer, Edward N. Reed, George W. Full, G. Lincoln Allen, Adelbert Dennett, George Taylor, Arthur H. Merritt, Edward Jenks, Frederick T. Johnson, Albert W. Towne and Harry E. Webber.

The old officers of the association were retained in office.

ESTABLISHED NEW RECORD.

President Harry A. Taylor has one record to his credit, and that is of having the smallest sum total of bills presented at a meeting. At the last meeting of the association, there was a total of $2.76 in bills presented for approval of the association. This is a record. It was so small in total that many of the members present have not recovered from the surprise yet.

ELECTED A MEMBER.

J. Hervey Walcott, 1 Emmerton street, Salem, Mass., was elected to membership in the association at the last monthly meeting.

TWO RESIGNATIONS.

Two resignations from membership were received at the last meeting. One was from Fred W. Tebbetts of Peabody and the other from Thomas S. Eastland of Marblehead.

Mr. Tebbetts joined the association April 8, 1908, and Mr. Eastland became a member July 13, 1892.

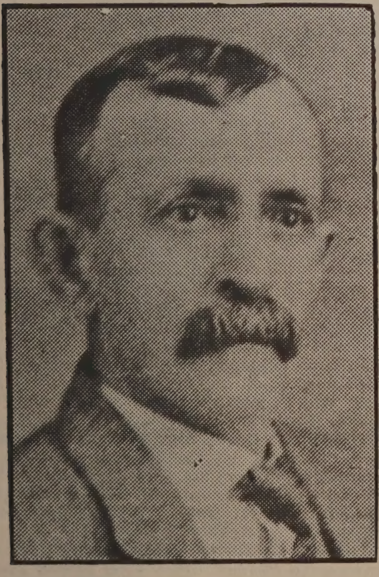
NAUMKEAG TRUST COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

A FAMILIAR FIGURE.

Any member who visits the club house at all knows the subject of this sketch, who is none other than Joseph Lavender, the superintendent of the Now and Then club house.



JOSEPH LAVENDER.

Mr. Lavender has had charge of the club house and hall for some two years or more, and has performed his duties to the satisfaction of all, and that is saying considerable.

The various house committees under which he has served, have found him anxious and willing to do anything to aid in the betterment of the property.

The condition of the club house and hall at the present time speaks well, not only for the house committees, but also for the hard, earnest work of Mr. Lavender.

Mr. Lavender is a resident of Salem, making his home on Gardner street.

AFTER A DESK.

It was stated at the last meeting that the financial secretary needs a desk. It seems that since this office was created, through the courtesy of Secretary H. P. Gifford, the financial secretary has used a desk and chair which is the personal property of Mr. Gifford, who now desires to return them to his home, where he has use for them. This leaves the financial secretary without a desk and chair, and an appropriation of $30 to supply the deficiency was asked for at the meeting, and the matter referred to the finance committee for its action.

Now & Then Pins

75 CENTS
EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

A big merchant said that he always made it a practice to trade with the bank that did the most business as he found there was a reason for it.

Merchants National Bank
253 - 255 - 257 Essex Street
The oldest banking institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cashier F. A. Brooks, Asst. Cashier

Members' Personals

Charles R. Dearborn and wife have been enjoying their annual vacation at Fairview, New Hampshire.

Walter Tanch, Mr. and Mrs. W. H. Stewart, Mr. and Mrs. William E. Lavender and Mr. and Mrs. Alfred W. Newcomb were among the Now and Then people on the Newcomb excursion party to the White Mountains and Canada, last month.

William S. Felton, a member of the association, was elected a member of the Republican State committee at the primaries held last month.

John L. Saltonstall and wife of Beverly have returned from their European tour.

Hon. Augustus P. Gardner, a member of the association, was re-nominated as the Republican candidate for congress from this district, at the primaries on Sept. 24.

Harry P. Gifford, secretary of the association, devised a savings bank system for the school children of the Salem public schools, and the same was adopted by the Salem school board, of which he is a member, at its September meeting. The plan goes into operation on Oct. 1.

Mr. and Mrs. Robert B. Butterick and Mr. and Mrs. William E. Curtis have returned from an automobile trip through the White Mountains.

Lieut. William B. Morgan, a member of the association, commanded the platoon of Cadets in the carnival parade at Beverly. The detachment turned out in full dress.

Frank A. Tibbetts, another teacher, has returned to his duties at Jersey City, N. J.

Several members of the association participated in the annual shoot of the Second Corps last month, and Capt. W. Everett Hoyt, a member, won the Capt. Vaughn cup, for the third best score.

Percy S. Prince has returned to Louisianna to continue his duties of instructing the minds of the youth.

Edwin F. Woodman and family have returned from a vacation spent in New Hampshire.

Past President Charles W. Hathaway left on Sept. 1 for another long trip in the interest of his firm, starting from Buffalo, N. Y.

Harry E. Day has been elected president of the Bull Moose club.

LeRoy Cressy, one of our Beverly members, secured several prizes on poultry at the Sam Sam.

Mr. and Mrs. William P. Radford of Danvers enjoyed a fine automobile trip through the Adirondacks and about Lake Champlain last month.

Roland Glidden of Beverly has entered the employ of the Powell Butter Cutter Co., which manufactures a new idea in butter cutters.

Erwin S. Bean, the well known "end man," passed his vacation in Maine.

Hon. William D. Chapple has been elected president of the Salem Charter association and Robert W. Hill has been re-elected secretary.

George G. Putnam and wife have returned to Salem, after two weeks spent at Atlantic City, N. J.

Alfred W. Newcomb conducted a party of tourists to the White Mountains and Canada the past month. He had much success with the party, which included a number of Now and Then members.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

DON'T BE ALARMED.

Some of the members who are ever ready to cry "wolf" are "viewing with alarm" the fact that resignations are coming in at the monthly meetings of the association. Some seem to think it a bad sign.

For the past three years, since the Now and Then News has been published, a record of the membership has been carried at the head of the editorial column each month, with the exception of the first few months.

In that period of time the membership has fluctuated between 730 and 748, a range of 19 members. It has never been below 730 or above 748, which shows a pretty steady gait.

While there have been numerous resignations during the past few years, the losses have been made good by new members. In addition to the resignations, the association has acted with more backbone in the case of delinquent members, and more members behind in their dues have been lopped off the membership rolls in the past two years, than for some time previous.

And with all these changes, the association's membership has fluctuated from 730 to 748. Not bad when you consider everything. With a loss at the last meeting of two members by resignation and four by suspension for non-payment of dues, the membership this month is 735.

In an organization of over 700 young men, many of whom are seeking to better themselves in their employment, it is not strange that there should be resignations. The great majority of resignations in the past two years have been because the members have moved "without the limits of the command," as they say in military circles, to secure better employment, while others have been because the member, becoming older, has decided to cut out club life and settle down as a home body.

Not a resignation has been turned in for any reason of dissatisfaction with the organization, so don't be alarmed.

THE SICK LIST.

There is but one member on the sick list at the present time, he being Dr. Benjamin R. Symonds.

NOW AND THEN

you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT

**Eye-Sight Specialist and
Manufacturing Optician**

200 1-2 Essex St.

Stanley's Friday Nights

City Hall, Beverly

October 4, 18, 25. Nov. 1, 8, 15, 22

Dancing 8 to 12
Stanley's 7 Piece Orchestra
Car to Salem

Gentlemen 35c. Ladies 25c

Spot Light Party October 4, 1912

Gentlemen-

Did you receive the famous fashion guide "Styles for Men" sent you recently? If not it is well worth your while to send for a duplicate copy. A postal will do.

We believe this book to be worth a good deal to men who are not quite sure about the styles for fall and winter, because in it you see faithful reproductions of Kuppenheimer creations acknowledged by all fashion designers to be the very acme of perfection.

Of course, the pictures are as good as pictures can be, but a startling realization of the beauty of the clothes themselves awaits the man who sees them. We are secure in the statement that they are the finest clothes ever shown in this locality.

You are not urged to buy but we do urge you to come in and inspect. You are welcome to go through this stock in its entirety; its a treat that awaits men who like fine clothes.

PALMER'S CLOTHING HOUSE

CUPID'S CORNER.

Miss Susan Gertrude Varley of Salem and Percy Farnham Bartol of Marblehead, a member of the association, were united in marriage at the home of the bride's parents on Northey street, Salem, on the evening of Sept. 18, by Rev. DeWitt S. Clark, D. D., of the Tabernacle church. After the ceremony a reception was held, attended by many friends of the couple. The gifts were numerous. Mr. and Mrs. Bartol will make their home at 12 Charles street, Salem.

Cards are out announcing the wedding of Miss Gladys Naugle and Walter Henry Towne, a member of the association, at the St. Peter's church, Salem, on Oct. 15.

Arthur H. Palmer, proprietor of Palmer's Clothing house, surprised his many friends with his modern, up-to-date establishment in the Perley block. Several thousand persons attended on the opening day.

Director Charles E. Hayford has removed from 13 Boardman street, Salem, to 42 Abbott street, Beverly.

"JUDGE" DILLON NOW.

Joseph H. Dillon, one of our well known members who was obliged to return to his home at Louisburg, Cape Breton, for his health, has been appointed a "stipendary magistrate" for the town, which is something like a police court judge in this country.

Mr. Dillon was appointed about two months ago, and has jurisdiction over simple drunk and assault cases, and in cases of indebtedness to about the sum total of $100. In addition, a portion of his duties is collecting debts.

The position is good for about $300 per year and fees, which will push the amount up considerable more.

Mr. Dillon is well and favorably known in Salem, and while here was a clerk in the Salem postoffice. He was obliged to resign his position on account of continued ill health.

His many friends in the association will be pleased to hear of his appointment, and know that "Judge" Dillon will make good in his new office.

William E. French has been enjoying his annual vacation in New Hampshire.

WM. S. FELTON & CO.

261 Essex St., Salem, Mass.

INSURANCE

of Every Kind at Lowest Rates.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS

Telephone Peabody

To ....

Salem, Mass., Oct. 3, 1912

Dear Sir and Brother:

You are hereby notified that the Dues for the Quarter ending Dec. 31, 1912, amounting to $1.25 ARE NOW DUE IN ADVANCE.

A. I. RICHARDSON, Fin. Secretary
261 Essex Street.

Received Payment, ... *Fin. Secretary*

NOW AND THEN ASSOCIATION.

SICK ASSESSMENT No. 158

Salem, Mass., Oct. 3, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Sick Benefit Fund*** is now due and must be paid on or before ***Wednesday,*** **OCTOBER 23, 1912.**

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — ALBERT I. RICHARDSON, Fin. Sec.

EXPIRES OCTOBER 23, 1912

Received from .... *the above assessment.*

.... *Fin. Secretary*

Deposits Made Now Commence
Interest Oct. 16, 1912

Dividends paid amounting to over $15,250,000.00

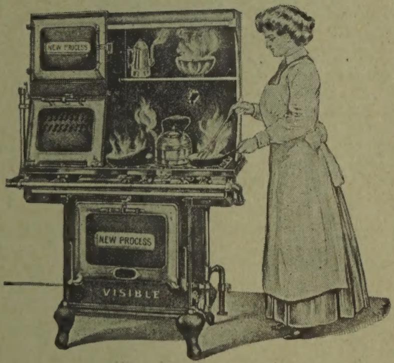
Present Dividend Rate, 4 per cent

SALEM SAVINGS BANK

125 WASHINGTON ST. SALEM

Incorporated 1818

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.



How does this range look to you?

Is it not just the most convenient arrangement that you have ever set your eyes upon.

Then why not discard that Antiquated coal range and cook by Gas the year round.

Over two hundred of these Cabinets are now in daily use in Salem.

THE PRICE OF THIS MODEL $31.00, CONNECTED.

Salem Gas Light Co.

PHONE 278

"Know me by the oak Friend"

October 1912 Fall Style Number

YOU MEN

Men who look to their feet with pride and who like to wear a little better shoe than the average store handles will find an assortment par-excellence in our

SPECIAL ORDER MADE

Have a line of footwear at $5.00 $5.50 and $6.00 that nothing has yet touched when it comes to a point for point show down.

It's some pleasure showing these goods too.

How About You This Fall
Have You Bought Yet

All America Shoe Shop

The Big Bright Shoe Store

ESSEX 206

MANAGER

ESSEX 206

NOW & THEN
NEWS

Published monthly in the interest of the members of the Now & Then Association

November
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

You'll often find cheaper

BUT

You'll never find better

SAY

is the best any to good for you? Think about it, you'll find the sign at the proper time

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium—in fact, it is the only newspaper in its large field.

The Now & Then News

Volume 3. Salem, Mass., November, 1912 Number 11

WANT TO MAKE $5?

The boy or girl in Greater Salem selling the largest number of season tickets, at 50 cents each, for "El-Pin-Cio" will secure $5 in gold. And if you lose the main prize, children, you have a chance to make something, for the committee will pay 10 per cent of the amount of your sales to you. So get busy, for every ticket you dispose of means five cents to you, and in addition you may be able to carry off the five-dollar gold piece. Tickets can be obtained of Albert I. Richardson, financial secretary, at the office of Wm. S. Felton & Co., in the Salem theatre building. Get into the game early. The early bird catches the worm.

GLAD TIDINGS.

Do not strain your eyesight looking for an assessment this month, as the usual monthly assessment has been passed by the board of directors.

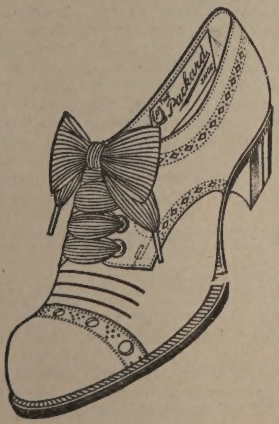
The mayor and board of aldermen have accepted an invitation to visit the fair on the opening night.

EL-PIN-CIO EDITION.

The Now and Then News will get out a special "El-pin-cio" edition, in which a full description of the fair will be given, before the doors open, together with other interesting news items of the association. This edition will be published and distributed the week previous to the opening of the fair. This will be a good advertising medium, and advertisers should speak early for space. Call Mr. Lavender, Telephone 74-W, regarding the matter, and he will be pleased to call and talk the proposition over with you.

NEW CHARTER TALK.

A meeting in the interests of the new charter, plan two, was held in the hall, open to members only, on the evening of Oct. 22. About 60 members attended and listened to interesting arguments by Roy F. Bergengren of Lynn, John J. Hurley, Harry P. Gifford, William S. Felton and Robert W. Hill, the three latter association members. Clarence Ebsen of the entertainment committee presided.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

October Meeting

Half a hundred members gathered in the card room of the association building Wednesday evening, Oct. 9, for the regular monthly meeting of the association.

President H. A. Taylor presided and the records of the last meeting were read and approved.

There were no applications for membership and no candidates to ballot upon.

Four members, who failed to respond to the registered letters sent them in regard to their delinquency in the matter of dues, were dropped from the rolls.

Dr. Benjamin R. Symonds was the only member reported on the sick list.

The finance committee reported "approved" on the motion for $30 for a desk and chair for the financial secretary, and the motion was passed.

A motion requesting $85 for repairs on the pool and billiard tables was referred to the finance committee for its consideration.

The fair committee asked for a temporary loan of $100 to assist in meeting bills which should be paid at once.

A communication from the Salem Charter association, asking that a special meeting be called, so its representatives could explain the new charter. was read, the Charter association agreeing to pay the cost of notifying the members of the meeting.

A motion for a special meeting was defeated, but it was voted that the entertainment committee arrange for an evening when the representatives of the charter association might address the members.

FOR RUMMAGE SALE.

Members of the association are notified that the ladies connected with Mrs. Stone's table will conduct a rummage sale in the near future, for the benefit of the table, and request all Now and Then members to collect articles for the sale. Articles collected can be left with the following: Mrs. J. H. Trow, 16 Pickman street; Mrs. W. M. Osgood, 1 Summer street place; Mrs. W. A. Moses, 51 Ocean avenue; Mrs. Albert Pierce; North street; Mrs. J. H. Dickinson, Northey street; Mrs. G. E. Dugdale, 3 Northend avenue; Mrs. H. L. Strickland, 10 Andover street; Mrs. E. O. Sinclair, 27 Boardman street; Mrs. F. B. Stone, 7 Roslyn street; Mrs. W. A. Peterson, 7 Messervy street; or at the Now and Then club house. Members are urged to take an interest in this event, and see if they haven't something at home, which is of such value that it can be turned into cash at a rummage sale.

TWISTED HIS TAIL

Someone has twisted the tail of the Now and Then lion. This beast never even growled over the proceeding, and the "twister" kept right on, until the appendage was removed. The lion was presented the association, when we opened our new club house, by Past President N. F. Hopkins, who feels anything but pleased with the way his gift is treated. This is the second time the lion has lost his "wagger."

TO MEMBERS OF THE NOW AND THEN ASSOCIATION

The Editor of the Now and Then News advocates a modern form of government for the Association consisting of a small board of directors chosen directly by the whole Association with large powers and authority, and he urges general discussion of the matter. The Salem Charter Association accordingly submits the following as a new suggestion.

A President elected annually but with no real power.

A Board of Directors of seven elected by all the members.

A Council of twenty-six, one chosen by all members whose names begin with A, another by those beginning with B, etc. Or, have them chosen by wards of Salem and by towns outside of Salem.

Require concurrent vote of both branches to transact all business. Have the two branches meet on different nights so as to ensure all the delay possible. Give the President veto power over them both, so that when one does not sufficiently block the other, he can stop them both.

Permit the two branches to choose the committees by concurrent vote (Some might be chosen by the middle of the year under this system.) Have the committees meet in secret and never report their doings.

Have a lot of candidates for office so as to absolutely ensure minority choice.

The advantages of this system are apparent and it is highly recommended by every politician and office-holder in Salem.

CATCH THE POINT MR. NOW AND THEN?

You wouldn't dream of inflicting such a system on the Now & Then Association; then why not

REPEAL THE PRESENT CITY CHARTER and ADOPT PLAN TWO

SALEM CHARTER ASSOCIATION,

Alfred W. Putnam, President
Robert W. Hill, Executive Secretary.

SPOKE AT CONVENTION.

Arthur B. Jones, member of the association and also ex-assistant engineer of the fire department, gave his talk, "Soldiers of peace, their weapons and warfare," before the state convention of firemen at Faneuil hall, Boston, last month. The talk was listened to with interest by the fire fighters of the state. Mr. Jones is on the lecture platform this season and has already booked numerous dates. He has issued an interesting circular descriptive of his talk, and among the extracts from his press notices, he has been kind enough to include one from the Now and Then News.

Fred Barber has enjoyed a trip to Baltimore, Maryland, and to Washington, D. C. Hereports a fine time.

Past President Harry E. Webber will address the Men's club of the Maple Street church, Danvers, on the evening of Nov. 14.

CLOSED THE HALL.

By vote of the association, some two or three months ago, the Now and Then hall will be closed all this month to public events, the fair committee having been given the use of the hall, so as to arrange its booth and other decorations for the opening of the big show on Monday evening, Dec. 2.

FOUR WERE DROPPED.

Four members were dropped from the rolls at the last meeting, because of delinquency in assessments and dues. They had ample warning of their fate, unless the matters were attended to, but heeded it not, so the axe fell at the last meeting.

A number of members were noticed "in the ranks" on the occasion of the 50th anniversary parade and banquet of the Salem Light Infantry Veteran association, Oct. 3.

Salem Safe Deposit
and Trust Company

210 ESSEX ST., - SALEM

The El-Pin-Cio

The big show is almost here, for in just about a month the doors of Now and Then hall will be thrown open to the public and they will be permitted to pass within and wonder at the grand transformation scene which has taken place.

And they will wonder, for instead of seeing the pretty little hall so familiar to their eyes, they will be transferred, from the cold bleak street of Salem, to the interior of a beautiful garden in sunny Italy.

Past President George W. Full, Artist George M. White and the busy corps of assistants have been working hard, and will work hard for the next few weeks to get everything in ship shape so that when Mayor Adams declares the fair officially opened, there will be a grand chorus of "Oh's" ascend to the ceiling as the multitude gets its first glimpse of the "El-Pin-Cio" in full blast.

In the next number of the Now and Then News, which the publishers are planning to make a special "El-Pin-Cio" number, issued several days before the fair is opened, the columns of this paper will contain a full description of the event, including the beautiful garden, its grand grape arbor, the volcano, without which Italy or a scene from that sunny clime would be incomplete, down to the "Ciderbarreltwins" Lungrenandbriggs (imported into the country at an enormous cost), and the Midway, an American institution, loaned to the managers of the affair by one of the well known American theatrical managers.

Previous to the opening of this grand fair, there will be a parade of association members, with Capt. E. J. Whelpley as chief marshal, and it is hoped that every Now and Then member will make an effort to be in line on that evening. The Cadet band will furnish the music for the occasion.

The committee in charge of the event, of which Vice President William M. Osgood is chairman, has worked hard to make the fair a success, and it is now up to every loyal member of the Now and Then association to take an active interest for the next 30 days, sell season tickets and insure a big crowd at the fair.

By a little effort on the part of each member, season tickets enough can be disposed of to pay the entire cost of the fair, and every dollar taken inside the building from the sale of fancy articles and in the guessing contests, can be turned into the fund to reduce the mortgage on the club house, the object for which the fair is held and for which the members are working.

Don't be a drone; be a busy bee and sell five season tickets, just $2.50 worth of effort. You will be surprised at the result. You will be agreeably surprised at what the committee has done in the line of providing a striking fair and proud of the fact that you have your name upon the membership rolls of the Now and Then association.

And while the boys have been at work building the fair and selling tickets, a company of loyal lady friends have been just as busy with the needle, and when

Palmers Clothing House 250 Essex Street

An Advantage

Everything in this New Mens Store is absolutely New and essembled for this season's offering. You have choice of selection from the largest New assortment of latest fashions in superb clothing to be found within Salem's city limits.

All the newest fabrics and colorings in latest models by Artist Designers for right prices.

Our $15.00 suits are hand tailored. Hat to Hose—Everything New.

In our other Departments—From Mackinaws—Leather Bags—Novelties

the fair opens will present a startling array of fancy articles, at a most moderate price.

While not much has been heard of the efforts of the ladies, their work being in the many homes represented, still the result of their labors will be none the less surprising, for rumor has it that the tables will be well stocked with handsome articles.

Following will be found a list of the ladies who are interested, together with the table at which they may be found, after the fair opens:

Mrs. F. B. Stone's table—Mrs. Fred B. Stone, chairman; Miss Lillian Anthony, Mrs. Fred B. Broughton, Mrs. Justin Dowst, Mrs. George E. Dugdale, Mrs. Frank Elsdon, Miss Lydia Lockman, Miss Edna Legro, Mrs. William Moses, Mrs. William M. Osgood, Mrs. William A. Peterson, Mrs. Charles Shannon, Mrs. Albert Pierce, Mrs. J. H. Dickinson, Mrs. E. O. Sinclair, Mrs. H. L. Strickland and Mrs. J. W. Trow, assistants.

Grab bag—Miss Bessie M. Johnson, chairman; Miss Anna P. Peabody, Miss Evelyn M. Sweetland and Miss Mildred M. Johnson, assistants.

Candy and pop corn table—Mrs. J. D. Hanscom, chairman; Mrs. Arthur H. Palmer, Mrs. J. Stoddard Williams, Jr., Mrs. Charles N. Prime, Miss Aphia Waite, Miss Elizabeth Williams, Miss Merle Palmer and Miss Helen Hanscom, assistants.

Mrs. W. H. Foye's table—Mrs. W. H. Foye, chairman; Mrs. Joseph Jeffrey, Mrs. Ernest A. Oliver, Mrs. James Nichols, Miss Carrie Marden, Miss Bessie Lapham, Miss Marion Nichols, Miss Elizabeth Sargent, Miss Angie M. Richardson, Miss Clara I. Richardson, Miss Mary McCully, Mrs. Harold Gardner, Mrs. Leonard Thorner, Miss Ina G. Merrill and Mrs. Ralph Russell, assistants.

Mrs. R. G. Cochrane's table—Mrs. R. G. Cochrane, chairman; Miss Alice C. Millett, Miss Laura Taylor, Miss Ethel Cochrane, Miss Frances Cochrane, Miss Lenna Peabody, Miss Nellie Harrison, Miss Fannie Boyle, Miss Edith Palmer, Miss Mildred Lougee, Miss Lois Allen, Miss Lucy Stamper and Mrs. J. B. Kinney, assistants.

The "live wires" on the contest committee are as follows:

F. T. Johnson, chairman; J. D. Hanscom, secretary; W. H. Sanborn, G. L. Allen, G. E. Allen, G. A. Barnaby, H. M. Beals, A. H. Bennett, F. E. Bomer, Arthur Briggs, F. H. Broughton, J. D. Brummit, H. A. Conant, E. W. Coombs, C. R. Dearborn, C. F. Edgerly, F. A. Fisk, W. T. Fowler, R. E. A. Foye, A. B. Gardner, A. H. Glackin, H. P. Glass, C. E. Hayford, D. M. Hersey, L. L. Hilton, L. E. Hosley, W. A. Kimball, J. P. Kinsley, W. A. Kinlock, G. P. Mann, Geo. Merrick, W. B. Morgan, W. J. Nelson, A. L. Nichols, E. M. Patch, F. A. Perkins, W. E. Ray, S. A. Shufelt, Fred Southwick, H. L. Strickland, F. L. Tarr, W. L. Hay, H. O. Woodbury, Jesse Woolley, E. W. Wright, C. F. Lee, J. W. Hubbard, W. E. Lavender, H. E. Tripp and A. E. Reed.

The ladies in charge of the candy table at the coming El-Pin-Cio, Mrs. J. D. Hanscom, chairman, will hold a cake and candy sale at the Now and Then building, Saturday afternoon and evening, November 9. All are invited.

RESIGNED HIS PLACE.

Past President Adelbert Dennett has resigned as a member of the El-Pin-Cio committee, and the vacancy has been filled by the appointment of Herbert W. Foye.

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

NOV. 1912

Total membership 731.

With this issue, the Now and Then News celebrates its third anniversary. It hardly seems as long as that, as we sit down and think of the first number issued.

For three years this little paper has been paying a visit monthly into 700 homes and more in Greater Salem, and we do not think we will be accused of having an enlarged head when we add that in the large majority of homes the little paper has been a welcomed visitor.

Few organizations the size of the Now and Then association have an official organ. There are two reasons. First, because there are few organizations like the Now and Thens, live wires enough to have anything out of the ordinary humdrum work of societies. That the Now and Then association is different, has been proven many times, and one of the proofs is this little paper.

Second, and pardon a personal mention, there are few societies who have two members interested enough and so situated that they can devote the time and attention necessary to issue a periodical monthly.

As you sit in a comfortable chair at your home and glance over the pages of this publication, as it comes to you each month, you think but little, if at all, of the amount of work necessary to get it together.

Sure, it is only eight, 12 or 16 pages, but each page has to be set and written. Few, if any, of the members, outside of some of the officers, assist in giving the publishers news to appear in the columns. Everything has to be "dug up", to use a newspaper phrase.

Besides the writing, there is the mechanical end, the time and attention necessary to get out a publication of this sort, and one and all will agree that the Now and Then News is a neat appearing little monthly.

The publishers of this paper, again pardon a personal mention, take an interest in making this paper neat appearing, attractive and as newsy as possible for a paper, devoted to the interest of one object, the Now and Then association.

Had it not been for the generosity of the association in voting a small sum monthly towards the expenses of the paper, we fear it would have been numbered with the "has beens" previous to this time.

There is no reason why this little paper should cease. With over 700 members, we should receive advertising patronage enough to make the paper pay all expenses.

Some members of the association, asked to advertise in this little monthly, have declined, but pick up a parade program or fly by night scheme and many of them will be found enrolled therein with a good sized advertisement.

This paper goes monthly into the homes of their fellow members and friends, while the advertising program or flyer is ofttimes thrown away to be easily gotten rid of.

We do not claim a large circulation, only the number printed monthly at the head of this column. That is the circulation we claim, although to be truthful in the matter 800 copies are printed each month, the difference being used for the files, to send to advertisers and to leave with prospective advertisers.

The Now and Then News is no hand bill or flyer, but an established publication, with a circulation in excess of some papers which enjoy the privileges of second class mail rates.

Now, fellow members, you who are in business for yourselves, or you employed in some establishment, why not encourage the publishers and help the association by advertising. Publicity never hurt anyone who has something to sell, and it will probably help you. At any rate, your fellow members will be reminded monthly where you are, and doubtless will consult you the next time they want something in your line.

If a dozen members would add their advertisements to those already secured, the paper would be on easy street. Give the paper your support in the advertising line, and the publishers will promise that as the advertising patronage increases, so will the size and quality of the paper and its contents.

Give us your support, and make the fourth year of the Now and Then News the most successful ever.

Look at Cupid's column and you will see that the little fellow has been quite busy among the members the past month. We have a few, however, who seem to be immune to his arrows. List furnished to young ladies, if desired.

Don't forget. Talk up El-Pin-Cio, sell tickets for El-Pin-Cio, and boom El-Pin-Cio from now until the event closes. We want a big round sum for our fund to reduce the mortgage.

OVER 26,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

FIRST GIFTS ARRIVE.

Everyone who has served in the Second Corps Cadets with Charlie Hayford, our Beverly member of the board of directors, knows that one of Charlie's strong points is the collecting of souvenirs. No matter what the occasion is "Hafe" is sure to have a souvenir of the same.

It was not surprising then, that in answer to our little editorial a month or more ago, regarding the establishment of a museum in which things connected with the history of the association might be placed, to find that "Hafe' should be "Johnny on the spot" with a collection of souvenirs of sundry occasions under Now and Then auspices.

He has forwarded to the editor of this sheet some 30 or more programs, circulars, notices and other things, right in line with the ideas expressed in that editorial.

Among the souvenirs are several advertising dodges, which had entirely slipped from the memory of the writer, and all will go to make a good foundation for the proposed collection.

Now & Then Pins

75 CENTS EACH

G. Willis Whipple & Co.

Jewelers & Opticians

290 ESSEX ST. SALEM, MASS.

TO SOUTH AMERICA.

South America is now to be invaded by the Now and Then association, Albert R. Chandler, one of our members, having sailed for that country this past month. He will be away for three years and will have full charge of the Argentine office of the New York Tanning Extract Co.

MARCH ON STAFF.

The past presidents of the Now and Then association have received invitations to march on the staff of Chief Marshal Whelpley in the parade incident to the opening of El-Pin-Cio. There are 18 past presidents, and without doubt, a majority will accept and appear in the parade.

THE SICK LIST.

Only one member, Leo F. Shapleigh, is on the sick list, he having been reported Oct. 10.

NOW AND THEN

you may have trouble
with your eyes or
need something in
the optical line. If
so call on

HARRY G. WRIGHT

Eye-Sight Specialist and
Manufacturing Optician

200 1-2 Essex St.

FOR CHIEF MARSHAL.

Postmaster Edgar J. Whelpley has been invited and has accepted the position of marshal of the parade on the evening of the opening of the fair, Monday, Dec. 2.

On that evening the association will make a short parade, headed by the Salem Cadet band, starting from in front of the club house on Washington square and ending at the Essex street entrance.

EDGAR J. WHELPLEY.

Follow the parade, during which red fire will be burned, the opening exercises of the fair will be held, Mayor Adams having been requested to officially start the ball rolling.

MEN'S
FINE HAND-TAILORED
CLOTHING
Direct from the wholesaler at prices quoted by the street stores in July, when they have them marked down
DAY'S 1 CENTRAL ST. SALEM, MASS
Open until 8 p m. Thursdays and Saturdays 9 p. m
Up One Flight

PRESENTED A CLOCK.

William S. Felton, member of the association, has presented the El-Pin-Cio committee with a handsome crystal parlor clock, to be given the person guessing nearest to the number of votes received by the successful candidate for mayor at the coming city election. Mr. Felton is one of the candidates for the office. The committee is circulating cards for the guessers to register their choice. The card and one dime should be deposited in a box, which will be at the fair, in order for the guess to have consideration.

BENJ. R. SYMONDS

Dr. Benjamin R. Symonds, a member of the association and one of Salem's best known physicians and surgeons, died at his home on Washington street, after a long illness, Oct. 15.

For more than a quarter of a century Dr. Symonds has been one of the leading physicians and surgeons of this city.

He was born in Salem, Oct. 5, 1857, and educated in the public schools, at Salem High and Harvard Medical school, where he received the degree of M. D. in 1883. He then entered the Rhode Island hospital at Providence, R. I., and later came to Salem as superintendent and admitting physician of Salem hospital. He was for some years city physician, a member of the Salem board of health, and in the militia was assistant surgeon and finally surgeon, with the rank of major, in the Second Corps Cadets.

Dr. Symonds married on Dec. 3, 1885, Miss Ida Shapleigh, and she and three children survive him.

Dr. Symonds was a member of the Massachusetts Medical society, Harvard Medical Alumni association, American Medical association, Essex South District Medical society, Now and Then association, Improved Order of Heptasophs and New England Order of Protection, besides being examining surgeon of several fraternal societies and a number of insurance companies. He joined the Now and Thens Feb. 9, 1898.

When the association rooms were located in the Cate block, Dr. Symonds was a frequent visitor and enjoyed nothing better than a game of pool and billiards. Of late years, however, he has visited the club house but seldom.

A big merchant said that he always made it a practice to trade with the bank that did the most business as he found there was a reason for it.

Merchants National Bank
253 - 255 - 257 Essex Street
The oldest banking institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cashier F. A. Brooks, Asst. Cashier

Members' Personals

William H. Parker of Beverly, memben of the association, has been elected Worshipful Master of Liberty lodge, F. & A. M., of Beverly, succeeding to the chair after two years' service in the office by John H. Harris, another Now and Then. Walter H. Smith, also a member of our organization, was re-elected treasurer.

George Learned and David W. Hamilton, two Now and Then yachtsmen, have been "coping" prizes at the Jubilee, since the regular season closed. They have had a sort of "picked up" boat at that.

The officers of the association will act as aids in the parade on Monday evening, Dec. 2, previous to the opening of the fair.

Congressman A. P. Gardner is the only Now and Then member on the ballot, Nov. 5, seeking election in this vicinity. He is a candidate for re-election to Congress.

Aaron L. Knowlton of the association, appointed conductor in the Pullman car service last summer, will run from Denver, Colorado, this winter. He has been visiting in Salem the past month.

Ernest P. Lane was elected president; Edwin F. Woodman, secretary and J. H. Jenkins and E. K. Burbeck directors in the South Salem Men's club. All are Now and Thens.

Clarence Lee, better known as "Klon," ahs returned from a visit to Los Angeles, Cal. It is understood he will remove there with his family.

John D. C. Staniford, also of the "Garden-city-by-the-sea," has been enjoying a two weeks' vacation.

The following Now and Then members were elected or appointed as officers of Winslow Lewis commandery, K. T., at its last meeting: Geo. W. Blinn, eminent commander; George B. Farrington, generalissimo; Adelbert Dennett, recorder; George Upton, sword bearer; Frank A. Neff, guard, and Clarence Lee, electrician

Quite a bunch of members of the association were at the superior criminal court the past month, drawn for service in connection with the Ettor trial. None of the members of the association, however, were drawn on the jury, though several came near it, but were challenged.

Dr. George A. Stickney and wife of Beverly have returned from a trip to Jackson, N. H.

Past President W. A. Peterson has been giving Bull Moose doctrine the side track the past month, and devoting his time to entertaining costumers and friends at the electrical show.

Harry Boyd has been on a trip to Savannah, Georgia, and reports being quite pleased with the southern section of our country.

Frederick P. Willard took a run over to New York, Columbus day, and reviewed Uncle Sam's big fleet and the naval parade.

Mr. and Mrs. Robert B. Bliss were agreeably surprised by a delegation of friends and relatives on Oct. 15, it being the 10th anniversary of their marriage. The visitors took possession of their home on Summit avenue and when they departed, left several substantial gifts as a reminder of their visit.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

CUPID'S CORNER.

John Henry Lundgren and Miss Martha Howard Norton, both of this city, were united in marriage on Oct. 2 by Rev. J. B. Palmer of the Calvary Baptist church. They will make their home in this city. Mr. Lundgren is a well known member of the association, and served with credit for a number of years on the room committee, when headquarters were located at the Cate block.

The engagement of Walter I. Staples and Miss Marion E, Remon, both of this city, is announced. Mr. Staples is a member of the association.

The marriage of Miss Gladys Z. L. Naugle, daughter of Mr. and Mrs. Joseph E. Naugle of this city, and Walter H. Towne, a member of the association, was solemnized at the St. Peter's church on the evening of Oct. 15, Rev. Henry Bedinger, the rector, and Rev. Allen Green, rector of St. Paul's church, Peabody, performing the ceremony. The edifice was handsomely decorated. F. Burton Lee, a well known Now and Then member, was best man and Miss Angie K. Richardson of Salem was the maid of honor. William A. Staples, another member, was organist and among the ushers were the following Now and Thens: Leroy H. Grindal, Walter L. Hay and John P. Kingsley. Following the ceremony there was a reception at the home of the bride's parents, 8 Barton street. The couple were handsomely remembered with gifts. After a wedding trip, Mr. and Mrs. Towne returned to 153 Maple street, Danvers, where they will make their home. They will be at home after Dec. 1. Mr. Towne is a well known member of the association, and has served upon the board of directors.

William Kinloch, member of the house committee, and Mary Louise Grush, both of this city, were united in marriage on Oct. 21. They will make their home at 3 Saunders street, this city.

The club house was tastefully decorated on Columbus day, with flags and bunting arranged to give a most pleasing effect. The decorating was done by Horace E. Coffin of this city.

WM S. FELTON & CO.

261 Essex St., Salem, Mass.

INSURANCE

of Every Kind at Lowest Rates.

Look in my window Saturday's for

BARGAINS IN DIAMONDS

I can save you money on

Jewelry of Every Description

FRANK H. HODGKINS

143 ESSEX ST., SALEM, MASS

Telephone Peabody

WHO'S WHO, NO. 3.

George G. Putnam, who joined the association April 12, 1893, is the subject of this sketch this month. Mr. Putnam is well known to the majority of the members.

GEORGE G. PUTNAM.

He is a native of Salem and has passed his entire life in this city, and has been employed in the newspaper business. Mr. Putnam knows the business from "the case up," for he has set type in his earlier days, holding down a "frame" on the old Salem Register.

He later became a reporter for that paper, and then served in the same capacity with the Salem Gazette and still later with the Salem Evening News, where he is at present employed.

Mr. Putnam is an authority on marine matters, for he has made a study of the marine history of this city, and for years covered the shipping news for the Salem Register, during which time he became acquainted with the ship owners and ships' captains who sailed from the Port of Salem.

Accuracy is Mr. Putnam's motto, when sent out to cover any event, a motto, sad to relate, which is ofttimes overlooked by the majority of newspapermen of the present day.

Mr. Putnah joined the association when it had quarters in the Salem Savings bank building on Washington street, then known as the Asiatic building, and although not a frequent visitor at the association quarters, is an interested member. He is one of the many who can always be counted upon to loyally support anything for the betterment of the organization.

Tournament talk will start up as soon as the El-Pin-Cio and the Christmas holidays are over.

Won't that be a classy crowd walking behind the Salem Cadet band, Monday evening, Dec. 2.

The Little Shop with the Big Reputation

The Gazette Press, Salem

W. E. LAVENDER. PROP.

JOB PRINTING

REMEMBER

EL-PIN-CIO

OPENS DEC. 2ND

SEASON TICKETS 50 CTS.

OPENING NIGHT
PARADE WITH CADET BAND
EVERYBODY IN LINE

SALEM SAVINGS BANK
125 WASHINGTON ST. SALEM
Incorporated 1818

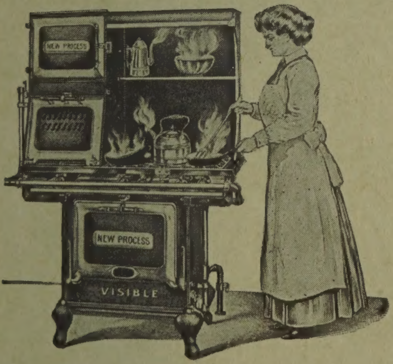
Deposits $1.00 to $1000.00 Received and may accumulate at compound interest to $2000.00

$1.00 to $1000. may be Deposited.

Dividends paid amounting to over $15,250,000.00

Present Dividend Rate, 4 per cent

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.



How does this range look to you?

Is it not just the most convenient arrangement that you have ever set your eyes upon.

Then why not discard that Antiquated coal range and cook by Gas the year round.

Over two hundred of these Cabinets are now in daily use in Salem.

THE PRICE OF THIS MODEL $31.00, CONNECTED.

Salem Gas Light Co.
PHONE 278

"Know me by the Oak Front"

November 1912 Progressive Number

A Progressive Stand For Better Conditions in the Retail Shoe Trade of Salem

Our Economy Plan for the Family Man

It points the way for you to buy the best shoes at the lowest price. A year round proposition. - - INVESTIGATE TODAY

Manufacturers & Retailers
of the
All America
Educator
Armada
Signet
Mayfair and the
Rice & Hutchings Special

1.25 1.40 1.65 1.75
2.00 2.25 2.45 2.50
2.65 3.00 3.50 4.00
4.50 5.00 5.50 6.00
6.50

WE INVITE THE SKEPTICAL

All America Shoe Shop

The Big Bright Shoe Store

ESSEX
206

Martin
MANAGER

ESSEX
206

NOW & THEN NEWS

Member's attention called to
Assessment

Published monthly in the interest of the members of
the Now & Then
Association

December
1912

DOCKHAM of SALEM
QUALITY
PLUMBING
HEATING

You'll often find cheaper

BUT

You'll never find better

SAY

is the best any to good for you? Think about it, you'll find the sign at the proper time

The Salem Evening News

Salem, Mass.

The News is the only real newspaper in this section of Essex county. It has been published nearly 30 years.

The News is a metropolitan paper. It has a magnificent equipment mechanically, comprising facilities large enough to print double the present edition, up to a 24 page paper every day if necessary.

The News has telegraph wires running direct to the editorial rooms, giving the news of the whole world just as promptly as it is received by Boston and New York dailies. This is a tremendous advantage, because it enables The News to print such matter several hours in advance of other journals.

The News also has correspondents in the adjoining towns, so that those who read the paper regularly are posted on home happenings as well as the events of the entire world.

The Daily Circulation exceeds 18,000, making The News a fine advertising medium--in fact, it is the only newspaper in its large fiela.

The Now & Then News

Volume 3. Salem, Mass., December, 1912 Number 12

INFORMATION WANTED.

In a recent issue of this paper, the editor had occasion to comment upon the large number who had married during the past month, but stated there were still a number of good men who were eligible for marriage.

This item brought the following letter through the mail on Nov. 2 to the editor:

Salem, Nov. 2, 1912.

Editor Now and Then News,
Salem, Mass.

Dear Sir:—

I have been trying for five years to get a man and have not as yet succeeded. Will you kindly mail me the list of Now and Then members that you say have not yet been "caught." Do you really think there is any chance of my landing one?

Hopefully yours,
Jenevive L. Winslow.

Now if "Jenevive," as she signs herself, was really in earnest about this matter, she would have included her address in the letter. Without that most important information, we are at loss where to send the list, neither can we direct any of our members who are still unpierced by Cupid's arrow.

Unless you are fooling. "Jenevive," send us the necessary information and we will give it publicity through these columns. Advertising in this paper has always brought results, and doubtless your case will be no exception.

It is up to you, "Miss Winslow."

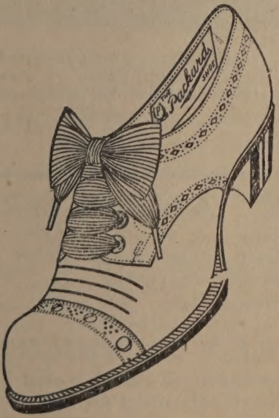
FOR MEMBERSHIP.

The following applications for membership were received at the last meeting, referred to investigating committes, and will be voted upon at the next meeting, Wednesday evening, Dec. 11.

Freeman John Scott, 38 years of age, salesman by occupation and residing at 4 Winthrop street, Salem, Mass. Proposed by Albert I. Richardson.

Lewis W. Newell, 33 years of age, public lecturer by occupation, residing at 12 Summit avenue, Salem, Mass. Proposed by William A. Burding.

The rummage sale to be conducted by the ladies connected with Mrs. Stone's table will be held at the rooms Wednesday, Dec. 11. Members are invited to contribute and help make this affair a success.



The Packard Shoe for Men

Is made by pioneer shoe manufacturers of Brockton, and they are leaders as well as pioneers. Thirty years of knowing how have equipped the minds behind the Packard Shoe and the best shoe workers in the World put their labor into its production. You get the result—the finest high-grade men's shoe sold. Your feet wlll appreciate the comfort of Packards. And you will be serving your best taste for fashionable shoe dress too.

AL. DENNETT
Sole Agent
Next to Car Office

NAUMKEAG TRUST
COMPANY

217 ESSEX STREET

CAPITAL, $250,000 SURPLUS, $250,000

November Meeting

There was a good attendance at the November meeting, held in the card room. President H. A. Taylor presided, and after the records were read and approved, the applications of Freeman John Scott and Lewis F. Newell were received and referred to investigating committees.

The treasurer reported a balance of $525 in the contingent fund.

The pool and billiard committee reported receipts of $18 from the room during the month of October.

George P. Lord tendered his resignation as member of the association, and the same took effect under the by-laws.

The bowling committee asked for $50 appropriation to repair the bowling alleys, so as to have them in first class shape during the El-Pin-Cio.

The house committee requested an appropriation of $35 for needed repairs on the roof.

An appropriation of $35 was asked for to renew subscriptions to sundry magazines and papers for the coming year.

These matters were referred to the financ committee, and the $50 for the bowling alley and $35 for the repairs on the roof were approved and it was recommended that they be granted. The association approved the recommendation and appropriated the money asked for.

On the request for an appropriation for magazines and papers, the committee desired to look into the matter further, as it was an increase over the amount asked for last year.

President Taylor spoke feelingly of the death of Dr. Benj. R. Symonds, and ordered the charter draped for the customary 30 days and a memorial page set aside in the records.

Albert I. Richardson, financial secretary, tendered his resignation, the same to take effect Dec. 31, 1912. The resignation was accepted.

A committee of three was appointed to consider the matter of securing some member to succeed to the office.

John H. Taylor, a well known member, was nominated from the floor as a candidate for the position.

A challenge was received from the Beverly Republican club for a tournament this winter, between that organization and the Now and Thens, consisting of pool, billiards, chess, checkers and bowling.

It was voted that the challenge be accepted and a committee of five be named by the president to complete arrangements and have charge of the tournament.

NOW AND THEN
you may have trouble
with your eyes or
need something in
the optical line. If
so call on

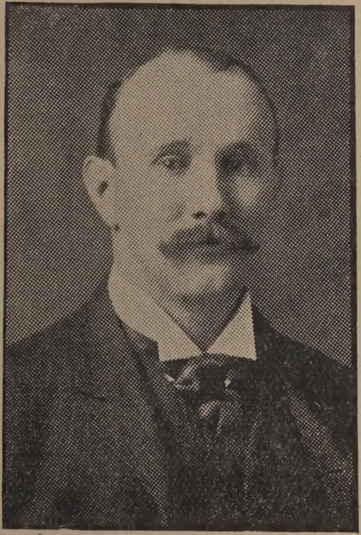
HARRY G. WRIGHT
Eye-Sight Specialist and
Manufacturing Optician

200 1-2 Essex St.

Story of El-Pin-Cio

Mayor Rufus D. Adams will officially open the El-Pin-Cio at Now and Then hall Monday evening, Dec. 2, following a street parade of the association members, headed by the Salem Cadet band. The marshal of the parade will be Capt. Edgar J. Whelpley.

When the mayor officially declares the fair opened, a delightful scene will present itself. the interior of the hall having been so arranged as to represent an Italian bazaar in the open, beneath the sunny skies of Italy.

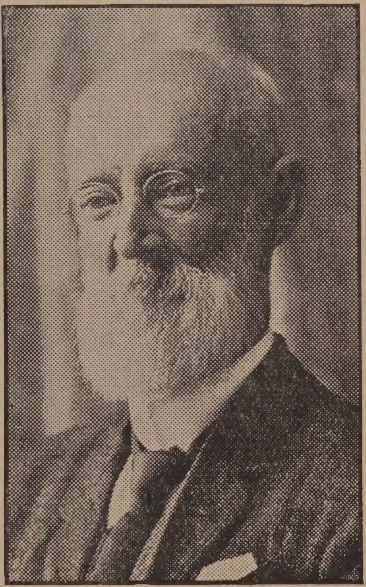


GEORGE W. FULL.

Who Designed and Superintended Erection of El-Pin-Cio.

For weeks a large band of members has been at work arranging for the event, and for the past month, the hall having been closed, these same members have been busy erecting the fair. Past President George W. Full planned and designed the affair, and with the assistance of Dennison L. Brown, Robert B. Cochrane and the band of willing helpers, built the fair. The painting was done by George M. White, the well known Salem artist, while Arthur S. Toon, who is in a class by himself as a painter of scenery, and Howard J. Curry, from the shop of H. S. Porter, assisted. Harry E. Flint and Walter A. Hill, two members, cared for the electrical effects.

Following is a description of the result of their labors, and but faintly tells of the handsome scene aranged for the edification of the people of Greater Salem.



GEORGE M. WHITE.

Salem Artist, Who Did Some Painting for El-Pin-Cio.

The ceiling of the hall is latticed, as this entire affair is supposed to be taking place in a grand Italian villa. Hanging from the lattice work, over which the vines are trailing, can be seen great bunches of southern smilax and hundreds of red roses. In the centre of this lattice work is a canopy, upon which are several works of art from the brush of Mr. White.

OVER 26,000 DEPOSITORS

Salem Five Cents Savings Bank

No. 210 Essex Street

Salem, Mass.

The sides of the hall, about the balcony, resemble a grape arbor, the varied colored foliage and large bunches of grapes adding much to the picture, while scattered throughout the trellis work are some 500 or more electric lights, beautifying the scene.

The stage of the hall, directly opposite the entrance, has been arranged to represent a scene in Venice, with the "Bridge of Sighs" in the distance. This is a very striking feature, for in the foreground will be found an orchestra, apparently afloat upon the Venetian wartes in a gondola. This scene is very effective.

Next upon the side of the hall, nearest the club house, is a handsome electrical fountain, standing some 25 feet high, playing a stream of real water. This fountain is red and white and studded with 750 red and white electric globes, making a most beautiful picture. A bunch of captive toy balloons of red and white are so arranged that they are in constant motion, adding to the attractiveness of the scene.

Beneath this fountain will be located the candy booth, from which lady friends of the association will be able and willing to supply all orders for sweetmeats.

The next booth represents the entrance to a cathedral in Rome. with pillars of green and gold, set upon a base of white marble. Through the columns can be seen the closed gate, leading to the great church. This is a very tasty booth and will be used for the popcorn table, where delicious popcorn in all styles will be on sale.

The contest booth at the end of the hall near the entrance, is apparently made of pink and light blue Italian marble, and having the arch effect to the entrance. In the background is a pretty painting representing Diana, the Goddess of the Moon. This table will be the headquarters for the various guessing contests.

On the Essex street side of the hall, extending from the entrance 36 feet to the stairway leading to the balcony, will be an Italian arbor. This is of original design and is one of the striking features of the fair. Four immense columns, represented by four immense lions, outstretched upon white marble pedestals, will hold this booth in position. They make a most imposing showing, and are bound to be one of the sights of the fair. This arbor is decorated with foliage and some 3000 red roses, intermingled with electric lights, and presents a striking picture. In this arbor will be located fancy tables, together with Mount Vesuvius, another striking feature.

Mount Vesuvius will be the grab bag, and throughout the fair will emit a continuous stream of lava, represented by confetti, ingeniously arranged with a blower. Anyone desiring to see the volcano at its best, need but to part with a nickel and from its mouth will be thrown a souvenir. This feature promises to be one of the taking things of the fair, especially with the children, with whom it is bound to be popular.

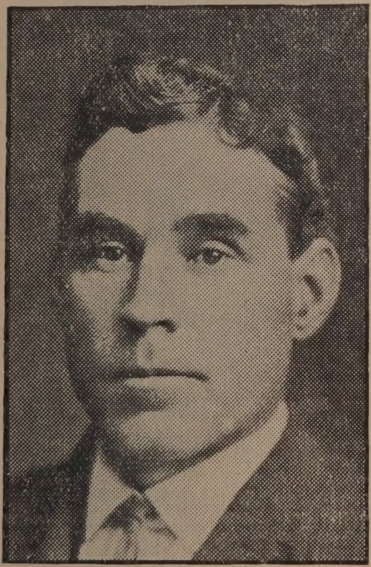
At the end of the hall, on the right of the stage, looking from the entrance. will be an imitation of an Italian roof garden, on a small scale, such as might be found at some function of this sort in sunny Italy.

This booth will have handsome floral decorations, and as one stands at a distance, it would appear as though he were looking at this booth located in the middle of the garden, for in the rear stretching into distance, will be seen the rest of the garden, including a handsome fountain and floral beds.

Salem Safe Deposit and Trust Company

210 ESSEX ST., - SALEM

Taken altogether the decorations of the hall are very elaborate and one can hardly do the fair justice in such a short sketch. After the public have seen it, there is no doubt but that it will be pronounced A1.



WILLIAM M. OSGOOD.
Chairman of El-Pin-Cio Committee.

Another of the attractions of the fair will be a "Midway," which will be filled with all sorts of curiosities, gathered from all corners of the earth, not even excepting Saugus. This "Midway" promises to be a popular place. It is in charge of an energetic committee, consisting of Messrs. Taylor, Foye, Osgood and Allen.

On the opening night the Salem Cadet band will furnish music, but every other evening the Cadet orchestra will be the attraction. The fair will be open every afternoon, excepting Monday, and will be officially opened at 8 o'clock Monday evening, although the doors will open an hour previous.

Folowing is the list of the committee in charge: William M. Osgood, chairman; Albert I. Richardson, secretary; J. Stoddard Williams, Jr., treasurer, and J. D. Hanscom, G. Lincoln Allen, H. A. Taylor, E. N. Reed, G. W. Full, D. L. Brown, C. F. M. Watts, H. E. Flint, W. H. Sanborn, W. H. Foye, R. W. Cochrane, F. T. Johnson.

"El-Pin-Cio" is not the first novel fair the Now and Then association has built for the delight of the people of Greater Salem, for no less than four times in the past has our organization opened its doors and requested the public to enter and gaze at a novelty in the line of a fair.

The first occasion was in December, 1901, when the interior of Cadet armory was turned into a Japanese village, and the fair called "Mat-su-ri." This feature fair was visited by thousands, who praised the association for its work.

In 1904 the second big production, the "Ram-i-zam," was opened in Cadet armory, this time the scene being laid in India, with the big elephant, "Full-in-ski," who occupied a place of honor in the centre of the hall, as the attraction. Again were the people of Greater Salem astonished.

The Electrical Witchery, in our own hall, followed, being the opening event

A big merchant said that he always made it a practice to trade with the bank that did the most business as he found there was a reason for it.

Merchants National Bank
253 - 255 - 257 Essex Street
The oldest banking institution in Salem

H. M. Batchelder, Pres. J. H. Gifford, Cashier F. A. Brooks, Asst. Cashier

in our new hall. The features of that fair are still fresh in the minds of the public.

"Toot-Moy" in 1908 was the last fair the association conducted, and was held in our own hall, the decorations being of the Chinese order. This fair, like its predecessors, proved a big attraction.

All these fairs have been money makers, and presented something out of the ordinary in their line. These novel events, coupled with the jump and ginger the Now and Thens always put into everything, could be nothing else but successful.

The following assistants will be found at the various tables:

Ice cream and popcorn:—Mrs. H. P. Gifford, Mrs. L. R. Schaller, Mrs. W. L. Gifford, Misses Dorothy Gifford, Elizabeth Gifford, Louise Gifford, Doris Nelson, Priscilla Fuller and Mrs. C. H. Gifford.

Grab bag:—Miss Bessie M. Johnson, chairman; Miss Anna P. Peabody, Miss Evelyn M. Sweetland and Miss Mildred M. Johnson, assistants.

Candy and popcorn table:—Mrs. J. D. Hanscom, chairman; Mrs. Arthur H. Palmer, Mrs. J. Stoddard Williams, Jr., Miss Marion Palfrey, Mrs. Charles N. Prime, Miss Aphia Waite, Miss Elizabeth Williams, Miss Merle Palmer and Miss Helen Hanscom, assistants.

Mrs. W. H. Foye's table:—Mrs. W. H. Foye, chairman; Mrs. Joseph Jeffrey, Miss Madeline Felton, Miss Francis Felton, Mrs. Everett Smith, Mrs. Ernest A. Oliver, Mrs. James Nichols, Miss Carrie Marden, Miss Bessie Lapham, Miss Marion Nichols, Miss Elizabeth Sargent, Miss Angie M. Richardson, Miss Clara I. Richardson, Miss Mary McCully, Mrs. Harold Gardner, Mrs. Leonard Thorner, Miss Ina G. Merrill and Miss Bertha Stamper, assistants.

Mrs. R. G. Cochrane's table:—Mrs. R. G. Cochrane, chairman; Miss Alice C. Millett, Miss Laura Taylor, Miss Ethel Cochrane, Miss Frances Cochrane, Miss Lena Peabody, Miss Nellie Harrison, Miss Fannie Boyle, Miss Edith Palmer, Miss Mildred Lougee, Miss Lois Allen, Miss Lucy Stamper, Mrs. J. B. Kinney, Miss Bessie Grant and Miss Margaret Raymond, assistants.

Puncherino table:—Walter Hay, Charles Billings, John Hubbard, John Kingsley and Fred Southwick.

Cider booth:—Clarence Briggs and John H. Lundgren.

Mrs. F. B. Stone's table:—Mrs. F. B. Stone, chairman; Mrs. Fred Broughton, Mrs. Arthur Cheney, Mrs. John Dickinson, Mrs. Justin Dowst, Mrs. George Dugdale, Mrs. Frank Elsdon, Mrs. Lorenzo Hamlin, Miss Edna Legro, Mrs. Wm. Moses, Mrs. Wm. Osgood, Mrs. Wm. Peterson, Mrs. Albert Pierce, Mrs. Edw. H. Reed, Mrs. Charles Shannon, Mrs. Edw. O. Sinclair, Mrs. Herbert Strickland and Mrs. James Trow, assistants.

William H. Sanborn has been promoted to superintendent of the A. B. & W. Inc. store and now has full charge of that establishment. His friends wish him success in his new position.

Now & Then Pins
75 CENTS
EACH

G. Willis Whipple & Co.
Jewelers & Opticians
290 ESSEX ST. SALEM, MASS.

Palmers Clothing House 250 Essex Street

When the fair is over
Come in and talk it over.
Yours for fair,
Arthur H. Palmer.

OFFICER RESIGNS.

Albert I. Richardson, financial secretary of the association, tendered his resignation at the last meeting, the same to take effect on Dec. 31.

ALBERT I. RICHARDSON.
Who Ceases to be Financial Secretary, Dec. 31.

The resignation of Mr. Richardson will come as a surprise to the majority of the members. The reason given is the increased business duties devolving upon Mr. Richardson in connection with Wm. S. Felton & Co., where he is employed.

Mr. Richardson was elected financial secretary in December, 1910, re-elected for a full term in January, 1911 and re-elected again for this year.

A special election to fill the vacancy will be held at the December meeting. This election is held to span the time from Dec. 31 to Jan. 8, the date of the annual meeting, when the annual election is held.

An effort was made to have Mr. Richardson serve until the annual meeting, but it was pointed out that business must be closed up Jan. 1, so the annual reports can be prepared, and the changing of officials on the eighth would cause confusion and considerable extra work, it being assumed, of course, that the man chosen at the special election Dec. 11, will be retained in office the following year.

Mr. Richardson has been an active worker and regrets have been expressed that he should feel he must lay aside the duties of financial secretary.

Look in my window Saturday's for
BARGAINS IN DIAMONDS
I can save you money on
Jewelry of Every Description
FRANK H. HODGKINS
143 ESSEX ST., SALEM, MASS.
Telephone Peabody

The NOW & THEN NEWS

Published monthly in the interest of members of the Now & Then Association.

Address, P. O. Box E, Salem, Mass.

DEC. 1912

Total membership 731.

Our financial secretary, Albert I. Richardson, has resigned and it is stated that our recording secretary, Harry P. Gifford, announced to the board of directors at its last meeting that he would retire at the end of the year.

Thus, the members will be called upon ti fill vacancies in two of the most important offices in the association.

The duties of both are exacting, those of the financial secretary being much heavier than the recording, although the latter must exercise care in his work.

It is no small job to collect the dues from oxer 700 members and keep accounts straight. One does not realize until he has tried the position, how much there is to it. Members are not obliged to call at a certain place at a stated time and pay their indebtedness. Now and Then members would probably not stand for such a rule. Instead wherever they happen to see the financial secretary, whether in the street, at his home, place of business, at the theatre, lodge, or even at a church service or wedding, he is expected to take the money offered him, see that it is properly credited, and many times asked to sign a receipt.

A point we desire to bring out is that both offices are important, and members should exercise great care in selecting the men to fill them.

As one can see by glancing at this issue, the big fair of the Now and Then association is about to open. We hope every member will attend and bring large delegations of friends. Come with plenty of money and be prepared to spend. El-Pin-Cio affords a fine chance to kill two birds with one stone—purchase Christmas gifts and assist the association by bumping up the sales.

Certainly the last meeting was a great truthfest. One member would get up and point out the faults of a certain officer as a reason why he should not serve on the tournament committee, to be immediately followed by the officer mentioned, who would start off with "What the last speaker said was true, Mr. President," etc.

President Harry A. Taylor will soon be eligible for admission to the Past Presidents' association.

Candidates for the vice presidency are few and far between. Many have been talked of, but the "booms" have died, either from lack of nourishment or by reason of the flat refusal of the mentioned ones to stand.

One of the comedians of the association, who was an enthusiastic Bull Mooser, remarked, after the secretary had read the challenge signed Beverly Republican club, "What, is there such an organization alive after election?"

Nominations Dec. 11. Election Jan. 8.

WHIST PARTIES.

Mrs. F. B. Stone conducted a whist party during the past month in the interest of her fair table. There was a good attendance, the prizes being won as follows:—Ladies' first, clock, Mrs. Fred Broughton; second, vase, Mrs. Albert Pierce; third, fern, Mrs. Towle. Gentlemen's first, merchandise, Perley Gordon; second, gloves, Adelbert Dennett; third, handkerchiefs, William Very.

Mrs. Foye held a party in the interests of her table, and the same proved quite enjoyable.

CAKE AND CANDY SALE.

The ladies connected with Mrs. Stone's table in the El-Pin-Cio held a successful cake and candy sale at the club house Saturday, Nov. 23, realizing quite a sum as a result of the event.

Dr. E. K. Burbeck has joined the ranks of the automobilists.

OUR CANDIDATES.

Of the members who were candidates at the state election, Congressman A. P. Gardner was given a handsome endorsement for another term in congress, while Walter N. Heath, Socialist candidate for senator, pulled more than the party strength in the district.

Director Charles N. Prime scored one, the other evening, when he pulled in an alarm of fire, which sent Salem's department scurrying for South Salem. The fire was a small affair, but might have been serious.

Lucius W. Osgood was one of the entertainers at the recent banquet of the local lodge of Eagles. He made quite a hit with his musical act.

If You Want To Save Money

You can do so by sending or telephoning us
your orders for repair work etc.

Our Jobbing Department

is thoroughly equipped with workmen who make a specialty of this very important branch of our business and who give the smallest work the attention it should have.

No work too small or too large.

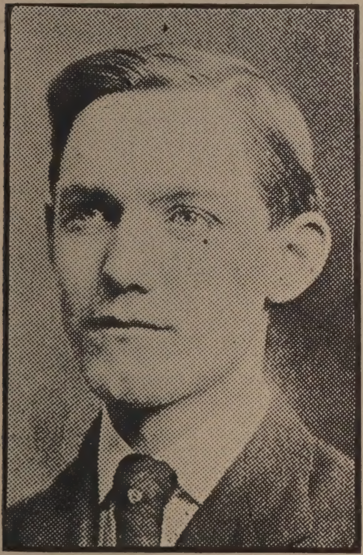
JOHN F. CABEEN

295 Essex St.,
Salem, Mass.

277 1-2 Cabot St.,
Beverly, Mass.

NOMINATED FOR OFFICE.

John H. Taylor, who was nominated for the office of financial secretary of the association at the last meeting, is employed as clerk at the Atlantic & Pacific tea store in the Kinsman block on Washington street. He has been quite active in Odd Fellow circles and is noble grand of Essex lodge of this city.



JOHN H. TAYLOR.
Nominated for Financial Secretary.

CUPID'S CORNER.

Miss Blanche Clark of this city and James H. Trewhella of Portland, Me., formerly of Salem, and a member of the association, were united in marriage on Nov. 14, by Rev. C. H. Puffer, D. D., of the Universalist church. Following the ceremony a reception was held at the home of Capt. and Mrs. James N. Clark on Fairfield street, and was attended by a large number of friends. The couple were generously remembered with gifts. After a wedding trip, the couple returned to Portland, Me., which will be the future home of Mr. and Mrs. Trewhella.

Past President and Mrs. Frederick T. Johnson celebrated the 25th anniversary of their marriage in a quiet way on Nov. 3. Mr. Johnson is one of the best known members in the association. Those aware of the anniversary warmly congratulated the couple.

WM. S. FELTON & CO.

261 Essex St., Salem, Mass.

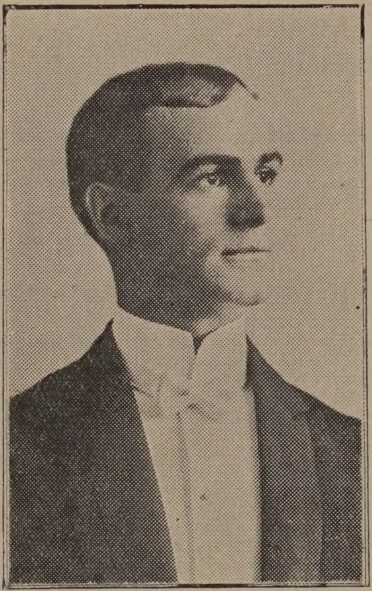
INSURANCE

of Every Kind at Lowest Rates.

WHO'S WHO, NO. 4?

George F. Moreland, the subject of this sketch, is a well known member of the association, having had his name on the membership roll for some years.

Mr. Moreland is a letter carrier by occupation, and connected with the Salem postoffice and daily covers his route, which includes a portion of Ward Two.



GEORGE F. MORELAND.

In addition to serving the public as a letter carrier, he is a teacher of dancing and conducts successful classes every season. He made this work quite a study and has built up a reputation in this profession.

Mr. Moreland has quite a reputation, also, as a public reader and speaker, having taken many lessons to perfect himself in this line.

Mr. Moreland has always been interested in association matters, and while never having been an officer, can always be counted upon to aid in any work for the benefit of the organization.

Robert W. Hill, executive secretary of the Charter association, was tendered a complimentary dinner Wednesday evening, Nov. 13.

SMOKING ROOM GOSSIP.

Capt. James R. Taylor, of the Second Corps Cadets, and a well known Now and Then, turned down a flattering offer the past month. He was desired in Cuba to take charge of big coal pockets, but decided to remain in this country.

William H. Parker, our Beverly member, who was elected Worshipful Master of Liberty lodge, F. & A. M., was duly installed the past month and it has developed that he is the youngest W. M. in the state.

Thomas J. Fraser, another Beverly member, and prominently identified with the United Spanish war veterans, has been appointed an aid-de-camp on the staff of the national commander. This is considered quite an honor.

Gen. P. Frank Packard will be a delegate to the National Guard association convention at Norfolk, Va., Dec. 1 to 3. Capt. C. A. Dawson, another member, will also attend.

Dr. Willard Knight has been elected secretary and treasurer of the Essex County Dental association.

Capt. Charles A. Dawson resigned as commander of Co. H, Eighth regiment, the past month. He has been commander several years and done much hard work in the militia.

George P. Lord resigned his membership at the last meeting.

The new home of Past President Adelbert Dennett, which he had built at Gardner Park, Peabody, is about ready for occupancy.

Among the Now and Then members who will retire from city government Jan. 5, by reason of the adoption of the new charter, are Councilman Albert F. Wardwell and Anton Liebsch of Ward Two, and George H. Symonds of Ward Six, together with School Committeemen Robert W. Hill and Harry S. Perkins of Ward Two, and Harry E. Webber of Ward Five.

ALLEN & JONES
Salem Representatives for
HALLET & DAVIS, of Boston, PIANOS

Tuning, Repairing and Polishing a Specialty

ALLEN & JONES, 129½ Essex St. Salem

NOW AND THEN ASSOCIATION.

DEATH ASSESSMENT No. 55

Salem, Mass., Dec. 1, 1912.

Dear Sir and Brother:

You are hereby notified that the above assessment of ***25 cents for the Death Benefit Fund*** is now due and must be paid on or before ***Friday,***

DECEMBER 20, 1912.

ARTICLE VIII. SECTION 3.

Members shall be allowed twenty days from date of notice in which to pay assessments, and if a member neglects to pay within that time, he shall again be notified (and allowed ten days to pay the same, with an additional sum of ten cents.) Should he then neglect to pay, he shall not be entitled to benefits for any sickness or disability which may have occurred from date of the first notice, until he is again clear on the books.

Per order of the President. — Albert I. Richardson, Fin. Sec.

EXPIRES DECEMBER 20, 1912

Received from...*the above assessment.*

....*Fin. Secretary*

Brother Benj. R. Symonds, deceased.

SALEM SAVING BANKS

125 WASHINGTON ST. SALEM

Incorporated 1818

Deposits $1.00 to $1000.00 Received and may accumulate at compound interest to $2000.00

$1.00 to $1000. may be Deposited.

Dividends paid amounting to over $15,250,000.00

Present Dividend Rate, 4 per cent

Hours: Daily, 8.45 A. M. to 1.15 P. M.
Saturday Evenings, 7 to 9 o'clock.

NEW PROCESS
NEW PROCESS
VISIBLE

How does this range look to you?

Is it not just the most convenient arrangement that you have ever set your eyes upon.

Then why not discard that Antiquated coal range and cook by Gas the year round.

Over two hundred of these Cabinets are now in daily use in Salem.

THE PRICE OF THIS MODEL $31.00, CONNECTED.

Salem Gas Light Co.

PHONE 278

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December 1912 **Special Price Number**

Those Special Prices

Rice &
Hutchings
Standard
Shoes

Our inducement is this: We have taken a sturdy, reliable Goodyear Welt Shoe for Men, Women, Boys and Girls, and marked each line at cost, insuring a saving of real money on the shoe bill. We are in a position to prove this actual saving and are only too pleased to point out the advantage of buying this way.

Men's Dull Calf Blu., $2.45
Boys' Dull Calf Blu., $1.95
Women's Dull Calf But. or Lace, $1.95
Misses' and Children's Educators
$1.25, 1.40, 1.65

Together with the best lines of high grade footwear for men that money can buy. $4.00, 4.50, 5.00, 5.50, 6.00, 6 50

All America Shoe Shop

The Big Bright Shoe Store

ESSEX
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MANAGER

ESSEX
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